

LET'S LEVEL

the Official Publication of the Wausau Area Builders Association

SEPTEMBER 2015 - VOLUME 34 - ISSUE 9

MEMBERSHIP DINNER MEETING

**THURSDAY, SEPTEMBER 17
AT FURNITURE & APPLIANCEMART**

1820 Stewart Ave., Wausau, WI

Cocktails at 6:00 pm | Dinner at 7:00 pm

beverages Are Complimentary

RESERVATIONS ARE MANDATORY. DEADLINE IS SEPTEMBER 11

Call 715-842-9510 or watch for an email with an RSVP link.

One meal per membership is free, additional meals are \$15.00 (No-Shows will be billed)





801 South 24th Ave.
Wausau, WI 54401
Phone (715) 842-9510
www.WausauAreaBuilders.com

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Vice-President Russ Utech
Secretary-Treasurer Becky Hoerman
Past President Larry Meyer
Administrative Assistant Carolyn Wilde

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Matt Keeney, Russell Wilde; Through 2017:
Gloria Fenhaus, Kyle VanOrder, Amber Gober

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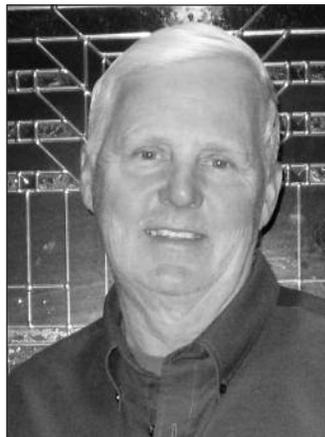
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Home Show Russ Utech
Membership Alex Forer
Parade of Homes Travis Hoerman
Scholarship Jerry Jarosz
Golf Outing Phil Pesanka
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MISSION STATEMENT:

The Wausau Area Builders Association, chartered in 1967 and affiliated with the Wisconsin Builders Association and National Association of Home Builders, is a professional non-profit trade association. Serving the community we represent the interests and concerns of the consumer, building trades, industry suppliers and all facets of the building industry.

The primary goal of our association is to provide quality, affordable housing through community and government involvement, while promoting high standards of professionalism.

PRESIDENT'S MESSAGE



It has been a great summer. Only problem is it was way too short.

September 17 starts our fall dinner meeting at Furniture and Appliance Mart. They do a fantastic job providing us a great meal and venue. I want to thank them in advance for being an outstanding supporter of WABA.

The clay shoot had an outstanding turn out! It

provided fun for everyone that attended and provided a big financial help to give the Honor Flight funds to continue with their great mission.

We as an Association have returned to having a great financial situation.

There are many dedicated and passionate members working hard to build our Association to be a meaningful contributing part of the community.

The one area we are lacking is new membership. I challenge everyone to help bring our membership back to where they once were.

For every new builder member I feel we would gain 2 associates. Please have a membership application available and encourage every builder you come in contact with to consider becoming a member. Tell them of the values of the association. 1. The Parade of Homes opportunity. 2. The State and National Association that works to protect the building industry. 3. The networking opportunity with other builders and associate members.

Remember you can bring a potential new member to a dinner meeting at no charge. So I challenge you to bring someone new to the next meeting.

Sid Sorensen, WABA President





JOKE OF THE MONTH

Saw Mill Accident....

Paddy and Mick are working at the local saw mill. One day, Mick slips and his arm gets caught and severed by the big bench saw.

Paddy quickly puts the limb in a plastic bag and rushes it and Mick to the local hospital.

Next day, Paddy goes to the hospital and asks after Mick. The nurse says, "Oh he's out in Rehab exercising".

Paddy couldn't believe it, but there's Mick out the back exercising his now re-attached arm.

The very next day he's back at work in the sawmill.

A couple of days go by, and then Mick slips and severs his leg on another bloody big saw.

So Paddy puts the limb in a plastic bag and rushes it and Mick off to the Hospital.

Next day he calls in to see him and asks the nurse how he is. The nurse replies, "He's out in the Rehab again exercising".

And sure enough, there's Mick out there doing some serious work on the treadmill. And very soon Mick comes back to work.

But, as usual, within a couple of days he has another accident and severs his head.

Wearily, Paddy puts the head in a plastic bag and transports it and Mick to the hospital.

Next day he goes in and asks the nurse how Mick is. The nurse breaks down and cries and says, "He's dead."

Paddy is shocked, but not surprised. "I suppose the saw finally did him in."

"No", says the nurse, "Some idiot put his head in a plastic bag and he suffocated".

MEMBER INFORMATION

RENEWING

*Marcell's Specialties, Inc.
Royalty Custom Homes, LLC
Royal Heating & Cooling, LLC
Courtside Furniture, Inc.
Ralph's Hardwood Floor Co. Inc.
Paradise Solutions, Inc.
BayTherm Insulation
Brian Letarski Construction*

SORRY TO SEE YOU GO

*Alpine Insulation Companies, Inc.
JAE Construction, LLC*

COMMITTEES UPDATES

EVENTS

Time to kick off the dinner meetings! Mark your calendar for our September Dinner Meeting, which will be held Thursday, September 17th @ The Beautiful Furniture & Appliance Mart @ 1820 Stewart Av. Wausau!! Monty will be sponsoring this event again & welcoming us all @ 6 PM with refreshments and yummy dinner @ 7 PM! If you were lucky enough to attend last May there...you know what a GREAT event it was! Should be a wonderful time...especially when the weather is always around 70 degrees! So mark the date...and watch for your email, to make reservations! You don't want to miss this one...and we'll see you all there!! ~ Mrs. Gloria Fenhaus / Director & Chair of Events



ACRO Plumbing, Inc.
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Telephone: 715.842.9425
E-Mail: acroplumbing@frontier.com



Hello all! Another Home Show is approaching fast! The 2016 Show will be held at The Central Wisconsin Convention and Expo Center (formerly The Patriot Center) for the 7th year. Last year was the first time in a number of years that we had all our booths filled when the show started!

For 2016 we have many advance registrations, and with the number of exhibitors returning and asking for more booths, we have decided to use some additional space at the Expo center, so we are also taking reservations for booths in the ballroom. In the last three years we have had numerous requests for this, and we feel that 2016 will be the time to expand the show.

We are also planning a date change to the last weekend in February for 2016.

If you are interested in a booth for 2016, and you were not in the 2015 show, please contact our WABA sales rep, Doug Reimer at dougr@wausauare-abuilders.com or 715-581-9520. Or follow this link to the floorplan at Booth

Boss and reserve your booth today!

You will see that we have redesigned the layout, moving the kitchen demo to the ballroom, and using the center court area of the main exhibit hall for seminars. The new ballroom area will be used as a garden center type area, and if you are in the landscaping business, call me, or Doug, for a special show pricing to access this area.

<https://www.boothboss.com/floorplan/index.php?showID=529>

If you are interested in doing a seminar, please get in touch with Larry Meyer.

Thank you and have a great fall building season!

Russ Utech, Home Show Chair

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SEPTEMBER

2015

SUN	MON	TUE	WED	THU	FRI	SAT
		1 POH Committee Meeting - 12:30 pm Home Show Committee Meeting - 4:00 pm	2	3 Board Packets Sent - 5:00 pm	4	5
6	7	8	9	10	11	12
13	14	15 BOARD MEETING - 4 pm	16	17 Dinner Meeting	18 ITEMS FOR NEWSLETTER DUE	19
20 SEPT. Membership Renewals Due	21	22	23	24	25	26
27	28	29	30 Membership Committee Meeting at 4:30 pm			



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OCTOBER

2015

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5	6 POH Committee Meeting - 12:30 pm Home Show Committee Meeting - 4:00 pm	7	8 Board Packets Sent - 5:00 pm	9	10
11	12	13 BOARD MEETING - 4 pm	14	15	16	17
18	19	20 OCT. Membership Renewals Due	21	22 Dinner Meeting	23 ITEMS FOR NEWSLETTER DUE	24
25	26	27	28 Membership Committee Meeting at 4:30 pm	29	30	31

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THE MONDAY MORNING REVIEW



Dear Members of the Wisconsin Builders Association,

Recently Governor Walker signed the 2015-2017 Wisconsin State Budget into law that contained a number of provisions that were supported by the Wisconsin Builders Association (WBA).

WBA members and staff spent a great deal of time working with Governor Walker, members of the Joint Committee on Finance and legislative leaders to advocate in support of a number of provisions to improve housing in Wisconsin.

Below are some of the major provisions in the 2015-2017 State Budget supported by the WBA:

- An additional property tax cut
- Prohibit automatic fire sprinklers in one and two family dwellings by administrative rule change
- Statewide uniform standards for shoreland zoning (NR 115)
- Statewide electrical standard for commercial buildings
- Delete education grants at the Department of Safety and Professional Services
- Timelines for the Capital Area Regional Planning Commission (CARPC)
- A waiver to the building code for certain religious sects
- Elimination of the Multifamily Dwelling Code Council
- Prohibition on local governments from imposing time of sale requirements
- Federalizing the lead paint standard for enforcement of the lead paint renovator rule and an increase in the maximum fine for non-compliance from \$1000 to \$5000
- Retain current law for the historic tax credit

Also, late in the budget negotiations, the legislature also agreed on and passed significant changes to prevailing wage laws in Wisconsin. Starting on January 1, 2017, prevailing wage rates will not be required on projects paid for by local units of government (towns, villages, cities, counties, school districts, technical colleges and municipal utilities).

State projects will still require prevailing wage rates to be used, but the rate will be federalized by using existing Davis-Bacon wage rates established by the federal government. Allowing local projects to not use prevailing wage rates is expected to save these units of government tax dollars that may be available for continued property tax reductions or to increases services to local property taxpayers.

We are happy to report so many substantial wins that will help WBA members, homeowners, potential new homeowners, and those that may be looking to remodel an existing home.

The recently passed state budget is one more example of WBA members working hand in hand with fellow WBA members and WBA staff members to advocate on behalf of sound public policy changes to improve housing in Wisconsin.

Thank you for your past efforts; we are looking forward to working on additional issues contained in the WBA Advocacy Agenda in 2015 and 2016.

Brad Boycks
WBA Director of Government and Political Affairs
Wisconsin Builders Association@bboycks@wisbuild.org
(608) 242-5151 ext.16
Visit our web site: www.wisbuild.org

UPCOMING EVENTS

PLEASE SAVE THESE DATES

(watch your inbox for online registration)

SEPTEMBER 17TH

DINNER MEETING
FURNITURE & APPLIANCEMART

OCTOBER 22ND

DINNER MEETING - GREAT DANE
2016 Parade of Homes Kick Off

NOVEMBER 19TH

DINNER MEETING
Elections @ Ferguson Enterprises

NAHB MEMBER DISCOUNTS. YOURS FOR THE TAKING.



Your Wausau Area Builders Association membership automatically makes you a member of the Wisconsin Builders Association and the National Association of Home Builders. Make sure you take advantage of all the ways to save with NAHB member discounts.

You may not know, but you can get discounts on fuel for your vehicles with Associated Petroleum Products (APP), flowers from FTD, and orders from Omaha Steaks. Members also benefit from substantial discounts on products and services that directly impact your business.

For example, TransFirst, provides credit card processing and complete electronic payment solutions for our members. They have saved the average member approximately \$1,300 per year. Lowe's ProServices, is offering members 2% off their monthly bill, plus free shipping to the job site on purchases made with your Lowe's Accounts Receivable when you enroll online. You can also save on your UPS services, office supplies from Office Depot, up to 30% discounts on computers and electronic equipment from Dell or Hewlett Packard and many more.

General Motors, has a \$500 private offer exclusively to NAHB members on its trucks, vans, and cars.

Get all the details at www.nahb.org/ma.

Don't leave the savings on the table.

Any questions? Give us a call at (715) 842-9510 or contact us at carolyn@wausauareabuilders.com.

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2016 Show Schedule

Dates, times and locations are all subject to change.

Saturday, January 16

8:00 am-5:00 pm Pre-Show Courses
 12:00 pm-5:00 pm Exhibitor Registration Open

Sunday, January 17

7:00 am-5:00 pm Attendee/Exhibitor Registration
 8:00 am-5:00 pm Pre-Show Courses

Monday, January 18

8:00 am-5:00 pm Pre-Show Courses

Tuesday, January 19

6:30 am-6:00 pm Hotel Shuttle Service
 7:00 am-5:00 pm Attendee/Exhibitor Registration
 7:30 am-5:00 pm IBS Centrals
 8:00 am-9:00 am Opening Ceremonies
 8:00 am-5:00 pm The Bookstore at Design & Construction Week
 9:00 am-5:00 pm IBS Exhibits
 10:00 am-4:00 pm IBS Education Sessions*
 4:00 pm-6:00 pm Beer Garden at Show Village
 5:00 pm-9:30 pm The Nationals**
 6:30 pm-8:30 pm IBS House Party**

Wednesday, January 20

6:30 am-6:00 pm Hotel Shuttle Service
 7:00 am-5:00 pm Attendee/Exhibitor Registration
 7:30 am-5:00 pm IBS Centrals
 8:00 am-4:00 pm IBS Education Sessions*
 8:00 am-5:00 pm The Bookstore at Design & Construction Week
 9:00 am-5:00 pm IBS Exhibits
 10:00 am-12:30 pm Sales Rally*
 4:00 pm-6:00 pm Beer Garden at Show Village
 5:00 pm-6:30 pm NAHB Student Chapter Awards
 6:30 pm-8:30 pm Best in American Living Awards**
 8:30 pm-10:30 pm Young Professionals
 After Hours Party**

Thursday, January 21

6:30 am-6:00 pm Hotel Shuttle Service
 7:00 am-5:00 pm Attendee/Exhibitor Registration
 7:30 am-2:00 pm IBS Centrals
 7:30 am-3:30 pm IBS Education Sessions*
 8:00 am-5:00 pm The Bookstore at Design & Construction Week
 9:00 am-5:00 pm IBS Exhibits
 3:30 pm-4:00 pm Best of IBS Awards
 5:00 pm-7:30 pm IBS Spike Concert**

**IBS Full Registration Required **Ticketed Event*

Registration & Housing Details opens September 1, 2015
 Early Registration is Oct. 1 - Nov. 20, 2015 • Regular Registration is Nov. 21, 2015 - Jan. 16, 2016
 Housing Deadline: Dec. 18, 2015

For more information go to www.buildershow.com

outdoor adventures

Send us your pictures. We'd like to see your successful hunt!

WABA DIRECTORS AND COMMITTEE 2015-2016 SIGN-UP FORM

Now is the time to participate in the activities of your Association. The key to making the most of your membership is not what the association gives to you, but what you invest in the Association through participation. Play an active role in making it happen! Don't burn out the people that are always there for the Association. They are volunteers because they believe in the Association and have experienced first-hand what the Local, State and National Associations can do with team work.

Meet your fellow members - they're nice people

Indicate your interests below and return the sign-up sheet today!

Vice-President	_____	Home Show	_____
Secretary-Treasurer	_____	Membership	_____
Local Director	_____	Parade of Homes	_____
Golf Outing	_____	Clay Shoot	_____
Events	_____	Marketing	_____
BLDR-PAC Trustee	_____	Scholarship	_____

MEMBERSHIP INFORMATION

Name _____

Company _____

City _____ State _____ Zip Code _____

Business Phone _____ Email _____

If you have any questions about a committee, please feel free to call the office at 715-842-9510. Not all committees have monthly meetings, rather meet when needed or when the chair schedules one. It's imperative to the growth of the Association that everyone does their part to help **their** industry grow.

Mail to the office at: 801 South 24th Ave., Wausau, WI 54401

KOLBE ENHANCES AND EXPANDS ITS LIBRARY OF 3-D MODELS

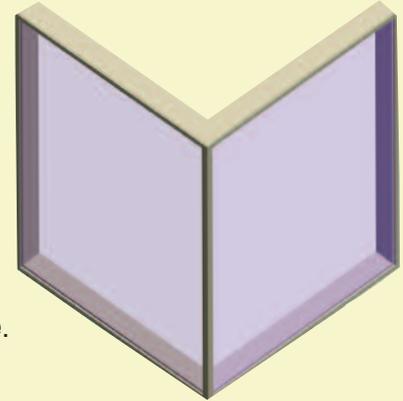
To enhance the user experience, Kolbe has expanded its online Architect Library to include new and updated 3-D Revit® building information models (BIM) for Ultra Series and VistaLuxe Collection products. Amongst the new models for the VistaLuxe Collection are the 90-degree corner unit, complementary folding doors and folding windows.

“Our BIM tools allow architects to view products from different perspectives, incorporating Kolbe’s vast design options and customization within the models for their projects,” says Kolbe’s product and market manager, Lance Premeau, LEED® Green Associate. “Intelligence – such as product data and architectural details – can be incorporated into each model to assist in fully coordinated drawings and schedules. These 3-D models make it easier for design professionals to communicate a shared vision with both the builders and the homeowners.”

Enhancing the existing models, Kolbe combined many model attributes from separate models into one comprehensive family, while reducing the file size. “The smaller file size and the improved flexibility within each model makes them easier to use,” adds Premeau. “Users will experience expanded metadata in the models for designing their windows and doors to perfectly fit and enhance their projects.”

Premeau explains, “Each Revit product family has been built to eliminate guess-work; built-in parameters ensure the maximum dimensions cannot be exceeded. These Revit families have all the metadata built right in, to schedule powerfully within Revit, right out-of-the-box. Data and resources – like product literature, specifications, energy data, sustainability information and much more – are accessed with a few clicks of the mouse.”

He continues, “All of this built-in data at your fingertips means your models will have all the information necessary to make takeoff and parts lists, generate window and door schedules, installation requirements, estimated costs, and readily provide interior elevations and other details as needed. Our goal is to streamline your workflow, allowing you to work more efficiently.”



KOLBE LAUNCHES “SIGHTLINES” BLOG

Offering insight into the world of window and doors, Kolbe has launched “SightLines.” This new blog will feature weekly posts on industry trends, Kolbe’s new product updates, and project examples showcasing Kolbe’s unique windows and doors.

Kolbe’s new SightLines blog is featured on its website’s home page at www.kolbe-kolbe.com and presents readers with the option of an RSS subscription. Previous posts will be archived for easy reference. Each blog post, like every page of the website, also offers one-click connections to Kolbe’s social media channels including YouTube, Houzz and Architizer.

“SightLines gives customers one more avenue to connect with us, to stay up-to-date on new products and options, and to inspire a customized expression for their own project,” says Kolbe’s vice president of marketing, Cindy Bremer. “The blog and our many other communications tools allow customers to use Kolbe as a resource, discovering what’s most relevant to them at their convenience.”

Visit Kolbe’s SightLines blog for these and future posts.

My vision... is to build quality into every window and door I handcraft.



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Sporting Clay Shoot





What a beautiful day and an awesome turn-out for the 2015 Clay Shoot. A great way for us to help support the Honor Flight!

