

# LET'S LEVEL

*the Official Publication of the Wausau Area Builders Association*



## January Dinner Meeting

Thursday, January 25th

At Willow Springs Garden

Cocktails at 6 pm, dinner at 7 pm

more details inside...

### JANUARY 2018, VOLUME 37

#### OUR MISSION:

The Wausau Area Builders Association chartered in 1967 and affiliated with the Wisconsin Builders Association and National Association of Home Builders, is a professional non-profit trade association. Serving the community, we represent the interests and concerns of the customer, building trades, industry suppliers, and all facets of the building industry.

#### CALENDAR OF — EVENTS —

February 23-25  
Home Show

at the  
Central Wisconsin  
Convention and  
Expo Center





801 South 24th Ave.  
Wausau, WI 54401  
Phone (715) 842-9510  
[www.WausauAreaBuilders.com](http://www.WausauAreaBuilders.com)

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Home Show ..... Russ Utech  
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Parade of Homes ..... Travis Hoerman/Sam McLellan  
Personnel ..... James Wanserski  
Scholarship ..... Cory Sillars  
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## Outgoing

# PRESIDENT'S MESSAGE



Happy New Year WABA!

I hope that everyone had a wondrous and joyful Christmas with your families. Let us take a moment to think of each other and wish each other well as we begin a new year.

Our greater Association has multiple activities coming up for January. The International Builders Show takes place in Orlando, Florida this year from January 9-11. The Wisconsin Builders Association will have the members

meeting day on January 19th in Green Bay at the KI Convention Center with the Installation Banquet to follow that evening. WABA Installation is January 25th at Willow Springs. Please take advantage of your Association membership and attend one of these great opportunities for networking, education and fun.

The Home Show is fast approaching at the end of February. There are still some open booth spaces to showcase your business and products in this year's show. The Home Show committee will need a few helpers to get the ticket booths and our WABA displays set up before Friday's opening time. Please consider volunteering a few hours during the weekend to help set up or take down or to take tickets during show hours. We will have sign up sheets at the January Installation Dinner.

With the birth of our Lord Jesus Christ, we have seen God's hope and promise to us be fulfilled. For with the coming of Jesus, all Christians are renewed in the spirit of the Word of the Lord. Praise be to our Heavenly Father for this gift to us. May the love and peace of our Lord Jesus Christ bless each of our homes throughout this coming year as we labor to build the dreams of our neighbors in our community.

Thank you so very much for ALL of the effort you have put forth during my term as President. With great enthusiasm, I hope we can do it again in 2018 to push WABA to even greater success.

*Cory Sillars, 2017 WABA President*

## Joke of the Month

*A New Year's resolution is something that goes in one year and out the other.*

# MEMBER INFORMATION

## RENEWING MEMBERS

*Hardwood Floors by RJB  
Mork Contracting & Design LLC  
Sound World LLC  
Wisconsin Homes Inc.*

## AFFILIATE MEMBERS

*Jenny Gordon - Coldwell Banker Action Realty  
Mark Schrier - Sport Court*

*Incoming*

## PRESIDENT'S MESSAGE



Happy New Year to all of you! Well, here we are again, with a bit of déjà vu' happening for me. Recycling as President

after only a year off, offers an interesting opportunity to revisit our goals and accomplishments of the past few years from a unique perspective.

Your organization is alive and well, with a thriving core of members who are pitching in to see it continue to work in promoting your interests. I welcome both our new board and committee members, as well as those returning and continuing.

As of today, we are embarking on a project to hire our first full time employee since 2012. Your board and personnel committee have built a job description and interview process that should allow us to find a qualified person, and have clarity in what we expect that individual to do for us. This is an exciting time as we look to transfer routine responsibilities that have been managed by volunteers for the last six years, to a staff person, allowing our volunteers to spend more time being creative.

And my personal thanks to Carolyn Wilde who has done a fabulous job for us as the Association Manager these past few years, and for her continuing efforts in 2018 while we search for and train her replacement.

I would like to thank Shelly Talley-Nelson again for covering the Home Show in 2017 in my absence, and doubly thank her for taking on the role as Lead Chair of that committee for 2018. Please contact Shelly or Cindy if you are still interested in a sponsorship.

We are still looking for a couple of willing volunteers to serve as committee chairs. Do not think of this as hard work, but rather a great opportunity to network with other members, and grow your base of trusted friends and referral partners! We should all put a little effort in for the benefit we receive.

Please check your email for the invitation to our Annual Holiday Party/Awards Event in late January, this year on THURSDAY, January 25th at Willow Springs Garden. It will be our first event at this venue! Please reply and join us for this fun evening.

*Russ Utech, 2018 WABA President*

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# JANUARY

# 2018

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2 Home Show Committee Meeting - 4:00 pm	3	4	5	6
7	8	9	10	11	12	13
14	15	16 POH Committee Meeting - 12:00 pm BOARD MEETING - 4 pm	17	18	19	20
21	22	23	24	25 HOLIDAY PARTY & AWARDS	26 ITEMS FOR NEWSLETTER DUE	27
28	29	30	31			

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# Monthly Dinner Meeting

## January

At the beautiful "**WILLOW SPRINGS GARDENS**" located 5480 Hillcrest Drive Wausau  
Thursday - January 25th, 2018

6 p.m. - Cocktails  
(2 Complimentary Drink Tickets Per Person)  
(1/2 Barrel - Complimentary Beer) / Cash Bar

\*\*\*\*\*

7 p.m. - Dinners: Roast Beef, Chicken Cordon Bleu, and Baked Fish (ALL Dinners served with 4 different sides, Fresh Salad & Rolls, Dessert, and Beverages.

Music - Dancing - Door Prizes

Appreciation Awards

2017 Builder of the Year

2017 Associate of the Year

2018 Officers / Directors Sworn In

\*\*\*\*\*

One meal reservation per membership - Complimentary  
Guests - \$25 Per Person (PLEASE NOTE: ALL  
RESERVATIONS MUST BE IN BY JANUARY 18TH)

Watch for your reservation by email!!

(Once reserved...no shows will be billed) \*\*\*\*\*Please bring a Door  
Prize...You know you love WINNING!

## February

Get ready for our February Dinner Meeting, which will be held on  
Thursday, February 15th, 2018 @ The Beautiful Greenwood Hills  
Country Club @ The Hills Restaurant!

Gloria has arranged for "Complimentary" Bull Falls 5 Star Beer,  
for your pleasure! (6 PM Cocktails (Cash Bar) / 7 PM Dinner)  
We will have a gorgeous dinner buffet entree of scrumptious  
"Chicken Marsala"...pan-seared chicken breasts in a wild mushroom  
Marsala cream sauce! Yum! Included with your dinner will be  
Garlic mashed Yukon potatoes, Seasonal fresh vegetable blend,  
French baguettes and dipping oil, and fresh traditional Caesar  
salad.

Rumor also has it, that Gloria will have dessert for all you "sweet  
tooth's out there!" You don't want to miss this one! Especially when  
it's INCLUDED in your membership for The WABA!

Watch for your email and get your reservation in...you're gonna love  
it!

Mrs. Gloria J. Fenhaus  
Director & Chairman of Events

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# Thank You...

Dear Jerry,

I would like to take this opportunity to thank the Wausau Area Builders Association for their generosity. As a recipient of the Wausau Area Builders Association scholarship, I am grateful to be awarded a scholarship that will aid in my success at Northcentral Technical College. There have been many obstacles overcome thus far, but I am glad to see my graduation is finally on the horizon. Your kindness in relieving some of the financial burden of being a single mother pursuing higher education will not be forgotten. It was great meeting you at the scholarship banquet and being able to attend one of your own meetings so I could meet some of the members that are assisting me in creating a future for my son and I. Within the last two years, I have been fortunate enough to attend a couple of association meetings through the NAHB Club at school and I hope to someday soon become a member myself. I only hope that I am able to make a difference in someone's life the way the association has had an impact on mine. I appreciate the opportunity to complete my degree, and I would like you to know that you have helped in a way that no one else has. I am eternally grateful and wish you all the best.

Thank you,

*Monica M. Naja*

Monica M. Naja

Scholarship recipient

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# Building Youth into Builders

As seen in these pictures, students making plumbing connections for a water heating, lavatory, kitchen sink, and toilet. In partnerships, they tackle these tasks so that they are all getting their hands involved. Another stop on the rotation was pulling apart and reassembling a water-pump. The first group broke the water pump in their efforts. So now two rotations are filled with students doing career research on each of the trades that we are exposing them to so that they know which area they would be most likely to choose as a career option, if they choose to go into the trades.





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# Trump Signs Tax Bill Into Law

*From NAHB:* On December 22nd President Trump signed into law landmark tax reform legislation.

“NAHB commends President Trump and members of Congress for their hard work and dedication in crafting this once-in-a-generation overhaul of the nation’s tax code,” said NAHB Chairman Granger MacDonald. “Providing tax relief for hard-working families and creating a more favorable tax climate for small business will make the economy more vibrant and competitive. In turn, this will boost the housing sector, which represents roughly one-sixth of the U.S. economy. Housing not only equals jobs, but jobs mean more demand for housing.”

Throughout the tax reform debate, NAHB and our grassroots were at the forefront of the legislative process. We held several meetings with House Ways and Means Committee Chairman Kevin Brady, along with other committee members and staff, while builders engaged with key House and Senate lawmakers in their home districts and at their offices on Capitol Hill.

Thanks to the efforts of the entire Federation, NAHB achieved significant victories on the real estate exception to the business interest deduction, second homes, private activity bonds, the capital exclusion, and many other provisions. Under the new law, the majority of taxpayers will receive a tax cut, including working class home owners and renters, small business owners and our members who are engaged in all aspects of the residential construction sector. Lower tax rates will spur job and economic growth, and that is good for housing.

An overview of the Tax Cuts and Jobs Act, with all changes taking effect for the tax year starting Jan. 1, 2018:

- Mortgage interest deduction.**Retains the mortgage interest deduction and the deduction for second homes, but reduces the mortgage interest cap from \$1 million to \$750,000.

- State and local property taxes.**Allows taxpayers to deduct up to \$10,000 of state and local taxes, including property taxes and the choice of income or sales taxes.

- Capital gains exclusion.** Maintains existing law that allows home owners to exclude up to \$250,000 (or \$500,000 for married couples) in capital gains on the



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profit from the sale of a home if they have lived in the house for two of the last five years.

- HELOC.** Eliminates the deduction for interest on home equity loans.

Private activity bonds. Retains private activity bonds (PABs), which will enable the Low Income Housing Tax Credit to maintain its effectiveness as the most indispensable tool for the production of affordable housing. Without PABs, we would face the loss of more than 788,000 affordable rental units over the next decade.

- Alternative Minimum Tax.** Eliminates the Alternative Minimum Tax (AMT) for corporations and increases the AMT exemption amounts and phase-out thresholds for individuals.

- Individual tax brackets.** Retains seven tax brackets, with rates ranging from 10% to 37%. This will provide tax relief for individuals and small businesses and represents a tax cut for most taxpayers.

- Estate tax.** Doubles the estate tax exemption.

- Carried interest.** Retains existing carried interest rules, but assets must be held for three years.

- Pass-through deduction.** Allows most taxpayers with pass-through income to deduct 20% of that income based on wages or on wages plus a capital element.

- Business interest deduction.** Provides the taxpayer a choice of making a one-time election for a deduction limited to 30% of adjusted gross income; or for real estate, a 100% deduction for business interest, but with certain trade offs.

- Like-kind exchanges.** Preserves the benefit for real estate investors to make tax-free exchanges of property, commonly referred to as “like-kind” exchanges.

- Multifamily depreciation.** Gives the taxpayer the choice of taking 27.5- or 30-year depreciation, depending on how they elect to treat their business interest.

- Individual tax provision sunsets.** Almost all individual tax elements – mortgage interest, state and local property taxes, individual brackets, etc. – expire at the end of 2025. Unless Congress acts, starting in 2026 these modifications will revert back to the tax code as it exists today in 2017.

Be sure to check with your tax professional regarding details on the new tax law. The above items are offered as general descriptions only and do not constitute tax or legal advice.

# Thank You...



## **Never Forgotten Honor Flight**

4404 Rib Mountain Drive  
#234  
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11/29/2017

Wausau Area Builders Association  
Attn: Larry Meyer  
PO Box 1241  
Wausau WI 54402

Dear Friends of the Never Forgotten Honor Flight,

We would like to thank you for your generous support of the Never Forgotten Honor Flight. Your contribution of \$ 5550 will help us continue our work to honor veterans in North Central Wisconsin.

With the help of hundreds of volunteers and with generous financial donations like yours, we have been able to make 30 flights since our beginning in 2009—as well as continued flights in progress for the Spring of 2018. To date, we have been able to give 2747 WWII, Korean and Vietnam era veterans the opportunity to visit “their” memorials in Washington D.C. at no cost to the veterans. This is only possible with your generous support.

We would also like to make clear that no goods or services were provided to you in return for your contribution.

We offer our sincere gratitude to you in helping us further this wonderful and important cause. For more information, please visit [www.neverforgottenhonorflight.org](http://www.neverforgottenhonorflight.org).

Yours very truly,

Richard A. Jarvis  
Treasurer  
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# ADVOCACY DIGEST



## AG's opinion supports WBA position on multifamily sprinkler requirement

Attorney General Brad Schimel recently released an opinion confirming the WBA position that the current code regulating sprinkler systems in multifamily building is invalid because it exceeds current state law on the topic. With the release of 2017

Attorney General Opinion 04-17 "the Sprinkler Rule may not be prospectively enforced in light of Act 21. See Wis. Stat. 227.10 (2m),.11(2)(a)3."

What does this mean? This means that DSPS will no longer enforce the current sprinkler requirement in the administrative rules but instead will revert back to the requirement that is contained in Wis. Stat. § 101.14(4m)(b):

*The department shall require an automatic fire sprinkler system or 2-hour fire resistance in every multifamily dwelling that contains any of the following:*

1. Total floor area, for all individual dwelling units, exceeding 16,000 square feet.
2. More than 20 dwelling units.
3. Total floor area of its nondwelling unit portions exceeding the limits established in par.(c).

The Attorney General's opinion was made possible because of 2011 Wisconsin Act 21 (Act 21). Under Act 21, a state agency may not "enforce" or "administer a rule that contains a standard, requirement, or threshold that is more restrictive than the standard, requirement, or threshold contained in the statutory provision." Wis. Stat. § 227.11(2)(a)3. We are hopeful that the rule of law prevails on this issue and the state statutes are the true law of the land and are not superseded by administrative rules that do not have as much review and scrutiny as state statutes.

We are thankful that the rule of law has prevailed on this issue and state statutes enacted by the legislature are the true law of the land, not to be superseded by unlawful administrative rules promulgated by unelected bureaucrats.

Members of the Wisconsin Builders Association commend Attorney General Schimel for this opinion and for standing up for the rule of law in Wisconsin.

Another key component of this Attorney General's Opinion

was the fact that WBA dues dollars were spent to do research on this topic, which resulted in a joint letter sent to DSPS in conjunction with the Wisconsin Realtors Association requesting the AG's opinion.

The only way that the sprinkler requirement of "more than 20 units" can now be altered is for the legislature to pass a bill that must be signed into law by the governor changing the requirement outlined in Wis. Stat. § 101.14(4m)(b). Shortly after the announcement of the AG's opinion, the Professional Fire Fighters of Wisconsin, led by their current president and candidate for governor Mahlon Mitchell, issued a statement calling for an extraordinary session of the legislature to address this issue.

The WBA is working to get some additional technical questions on this matter addressed, and will be reporting this information back to the membership as those questions are answered.

The Department of Safety and Professional Services has posted a guide to answer questions as to the construction of multifamily units in the wake of the AG's opinion. That document can be found by clicking here (<https://dsps.wi.gov/Documents/Programs/CommercialBuildings/AutomaticSprinklerSystemsFireResistanceGuidance.pdf>). Two contacts at the DSPS are also available for this issue: Steve Dobratz (920-492-5611 or [steve.dobratz@wisconsin.gov](mailto:steve.dobratz@wisconsin.gov)) or Robin Zentner (608-266-3723 or [robin.zentner@wisconsin.gov](mailto:robin.zentner@wisconsin.gov)).

## Brooks/Lasee development bills are introduced

For the past number of months WBA staff have been working with members and Representative Rob Brooks and Senator Frank Lasee on a number important provisions to streamline the development process in Wisconsin that will make housing more affordable.

Some of the highlights of the legislation include:

- The creation of a workforce housing tax incremental district (TID) which also allows a municipality to reduce impact fees to encourage this housing option.
- Park fees in state statutes are addressed only as an impact fee and not in multiple places in state statutes.
- Changes to provide clarifications and greater flexibilities for developers to use bonds in the dedication of infrastructure that is paid for by a developer and dedicated to a municipality. These are clarifications of 2013 Wisconsin Act 280 which passed the legislature on voice votes in both houses.



- Prohibiting a developer's agreement from mandating building codes that exceed the statewide uniform standards of the Uniform Dwelling Code.
- Multiple changes to the impact fee state statutes, including refunding impact fees if not used after 8 years (current law is 10 years), municipal reporting on the usage of impact fees, allowing the use of a letter of credit to pay for an impact fee if the fee is not going to be used right away, allowing an impact fee to be paid when a permit is pulled or 6 months prior to when the fee will be used, deleting the requirement of a petition to contest an impact fee needing to be filed within sixty days of the fee going into effect, and forbidding a municipality from using impact fees for operations and maintenance of public facilities.
- Prohibits the use of inclusionary zoning ordinances.
- The income approach can be used in the valuation of property that is acquired through eminent domain.
- The regulation of storm water management systems is made statewide and uniform.
- Protests concerning zoning require a simple majority vote to pass (current law is a supermajority vote of three-fourths).
- Asks local units of government to be more transparent with the public on fees related to housing and development that are being charged in that municipality

To see all of the provisions contained in Senate Bill 640 click [here](#). This bill will likely be up before the Senate Committee on Insurance, Housing, and Trade tomorrow, and we hope to pass it out of committee before January 1st.

### **Homeowner Bill of Rights become law**

Recently WBA President David Belman and Advocacy Group Chair Steve Gryboski traveled to Madison to attend a bill signing event where Governor Scott Walker signed into law both bills that make up the Homeowner Bill of Rights.

Some of the key provisions of the law changes include:

- Review of the electrical code for one and two-family homes to move to a six-year cycle
- For any development project that requires an approval, if the applicant identifies the full scope of the project at the time of filing the application for the first approval required for the project, the existing requirements applicable in each political subdivision from which a subsequent approval is necessary at the time of filing are applicable to all subsequent approvals required for the project.
- Requires a city, village, town, or county to grant a

conditional use permit if an applicant meets, or agrees to meet, all the requirements and conditions specified in the relevant ordinance. In addition, the bill requires those requirements and conditions to be reasonable and to the extent practicable measurable.

To see all of the provisions that are contained in these recently passed bills you can click [here](http://docs.legis.wisconsin.gov/2017/related/acts/67) for 2017 Wisconsin Act 67 (<http://docs.legis.wisconsin.gov/2017/related/acts/67>) and [here](http://docs.legis.wisconsin.gov/2017/related/acts/67) (<http://docs.legis.wisconsin.gov/2017/related/acts/67>) for 2017 Wisconsin Act 68.

A special thank-you to the bill's lead authors, Representative Adam Jarchow and Senator Tom Tiffany, for all their efforts to pass these important bills to reduce the cost of housing for Wisconsin families.

### **Representative Jarchow off and running in State Senate District special election**

Current State Representative Adam Jarchow is looking to move up to Wisconsin's "upper house" in a recently announced state senate special election. The special election was called by Governor Walker to replace former State Senator Shelia Harsdorf who he recently selected to serve as the Secretary of the Department of Agriculture, Trade, and Consumer Protection (DATCP).

Shortly after the announcement of the Harsdorf appointment, Adam Jarchow announced that he would be running in the special election to replace her as the State Senator for the 10th Senate District (<https://maps.legis.wisconsin.gov/?sen=10&single=y>). Also running in the GOP primary is freshman State Representative Shannon Zimmerman who is looking to make the quick jump from assembly to senate in less than a year.

Member support from those who are members of the St. Croix Valley HBA has been very strong for Jarchow since his announcement. To date, members of the St. Croix Valley HBA have authorized personal funds via the Builders Direct Fund Conduit to Jarchow of more than \$3,400.

Why the strong early support for Jarchow in the GOP primary? Since his election to the state assembly, Jarchow has been one of the strongest, if not the strongest, advocates for policies that protect property owners and reduce the cost of housing for Wisconsin families.

Jarchow has served as the State Representative for 28th Assembly District since 2015, and announced that he has been endorsed by a number of current and former Republican State Representatives from the 10th Senate

District including sitting Representative Rob Stafsholt (R-New Richmond) and former Representatives Erik Severson (R-Osceola), Dean Knudson (R-Hudson), John Murtha (R-Baldwin), Andy Lamb (R-Menomonie) and Mark Pettis (R-Hertel).

Jarchow helped pass bills that were part of the Homeowner Bill of Rights. Last session, the Representative also lead the effort to make the regulation of shoreland zoning a statewide maximum standard to streamline this regulatory requirement regardless of where you may be building or remodeling in the state, and he was also the lead author on two additional property rights bills, one of which finally addressed a WBA position that had been on our agenda for over a decade: the ability to provide that a setback line from the ordinary high-water mark established by a professional land surveyor may be legally relied upon for the purposes of development near a water body.

If you live in the 10th Senate District, you may be hearing from members in the area to contribute to help Jarchow's campaign for state senate. If you want to make a contribution to Jarchow's campaign, we would ask that you use the Builders Direct Fund online system to make those contributions. Just go to [www.buildersdirectfund.com](http://www.buildersdirectfund.com), add your name, home address, personal credit card information, and in the "Special Instructions" box type "Jarchow for Wisconsin"—that is all we need to make a contribution to Adam Jarchow's campaign for state senate.

### Save the Date for Advocacy Day at the Capitol: February 22, 2018

With holidays upon us followed quickly by the WBA Member Meeting Day and Installation Dinner on January 19th, (click here <http://www.wisbuild.org/2018-install-dinner.html> to register) the 2018 WBA Advocacy Day at the Capitol will be here before you know it!

This year's event will be held on Thursday, February 22, 2018 at the Best Western Premier Park Hotel on the capitol square in Madison. We are still working to secure the panelists and featured speakers, but the agenda for the event so far includes:

- 8:00 AM - 8:30 AM - Check-In & Continental Breakfast
- 8:35 AM - 9:20 AM - Guest Speaker/roundtable discussion
- 9:20 AM - 10:00 AM - Issue Briefing by WBA Executive Director Brad Boycks
- 10:00 AM - 10:10 AM - Break
- 10:15 AM - 11:00 AM - Guest Speaker/roundtable discussion
- 11:05 AM - 12:00 PM - Lunch

12:15 PM - 2:15 PM - Capitol Visits

2:30 PM - 4:00 PM - Guest Speaker and cocktail reception

February 22nd is a likely session day for both the State Assembly and State Senate, so it is very likely that legislators will be available for meetings in the afternoon. With the session likely concluding for both houses in March, this may be the last chance members have to lobby legislators on the remaining pieces of the WBA Advocacy Agenda for 2017-2018.

Registration for this event will open after we close registration for the 2018 Installation Dinner in early to mid-January. Please save the date for the 2018 WBA Advocacy Day at the Capitol on Thursday, February 22, 2018.

Brad Boycks

WBA Director of Government and Political Affairs

Wisconsin Builders Association@bboycks@wisbuild.org

(608) 242-5151 ext.16

Visit our web site: [www.wisbuild.org](http://www.wisbuild.org)



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# SP KE CLUB

## CANDIDATES

Tim Brown - 5  
Don Budnik - 1  
James Coleman - 2.5  
Brennan Duke - 1  
Gloria Fenhaus - 4  
John Henning - 2  
Matt Keeney - 3.5  
Brent Kriewaldt - 2  
Robert Kulp - 5  
Wayne Lodholz - 2  
Sam McLellan - 2  
Philip Pesanka - 1  
Tony Pfeifferman - 2  
Sarah Ruffi - 1  
Gary Rusch - 3.5  
Jerry Schepp - 2.5  
Lori Stevenson - 4  
Shelly Talley-Nelsen - 1  
Russ Utech - 7  
Tim Witzeling - 4  
Roger Zell - 5

## MEMBERS

Joan Belke - 9  
Jason Blenker - 15  
Ray Bodenheimer - 24  
Michael Bolen - 8.5  
Alex Forer - 13  
Gary Guernndt - 11  
Travis Hoerman - 6  
Leroy Kazmierczak - 15.5  
David Kempf - 6.5  
Don Marquardt - 7.5  
John Ohrmundt - 7  
Mike Polencheck - 7.5  
Andy Radant - 10.5  
Matthew Waldvogel - 13.5  
Craig Wilhelm - 6.5

## LIFE MEMBERS

Ken Bauer - 226  
Jason Brettingen - 27.5  
Shane Brzezinski - 27  
Dwight Dorpat - 83  
Gerard Draxler - 120  
Arden Emmerich - 51.5  
Dave Framke - 239.5  
Jerry Jarosz - 97  
William Keener - 88  
Arnold King - 70  
Doug Knight - 164.5  
James Koebe - 64.5  
Bob Kolbeck - 27  
James Kraimer - 157.5  
Rick Kuharske - 106.5  
Brian Luedtke - 31.5  
Larry Meyer - 113  
Robert Mork - 29  
Kolby Muscha - 36  
Ted Peotter - 32  
Guy Reedy - 194.5  
Robert Schulz - 27.5  
Cory Sillars - 87.5  
Dan Sillars - 532.5  
Sid Sorensen - 196  
Bob Sundell - 40  
James Sydow - 43.5  
Jeremy Voigt - 68  
Jim Voigt - 144  
Larry Voigt - 181  
James Wanserski - 27  
Ken Wanta Jr. - 26.5  
Richard Wanta - 374  
Rod Werner - 225  
Jim Woller - 208.5  
Bernie Wood - 42

## WABA BUSINESS TO BUSINESS LOYALTY BENEFITS

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# Thank You...



## HEALTH FOUNDATION

425 Pine Ridge Boulevard, Wausau, WI 54401  
P 715.847.2470 | F 715.847.2471 | aspirus.org

December 12, 2017

Carolyn Wilde  
Wausau Area Builders Association  
801 S 24th Ave  
Wausau WI 54401-5228

Dear Carolyn,

With your partnership as a sponsor, this year's Festival of Trees event to benefit Aspirus Comfort Care and Hospice Services (ACCHS) was a success by all measures!

For the 21<sup>st</sup> year, thousands of guests attended the Festival of Trees event during the week of Thanksgiving. Guests viewed 130 holiday trees, wreaths, mantels, and specialty items at Stoney Creek Hotel & Conference Center in Rothschild, which were donated by people in our community for raffle and silent auction

We are proud to announce that, together with our community and the Festival of Trees Committee, **\$214,000 was raised!** This level of support speaks volumes to the value that our community places on our hospice program at Aspirus.

Proceeds will support Aspirus Comfort Care and Hospice Services, including two community bedrooms at Aspirus Hospice House for patients with identified financial need.


The success of Festival of Trees celebrates the work and generosity of more than 500 volunteers, decorators, and area businesses and organizations that offered support through their gifts of time, talent and resources to support hospice care at Aspirus.

Another great success is the positive and lasting impact that the Festival of Trees community event has on the lives on families in our region. **Thank you! We could not do it without you!**

Please visit the Foundation's Facebook page for photos of the various events!

Have a wonderful holiday season, and we look forward to partnering with you in 2018.

Sincerely,

  
Kalynn M. Pempek  
Executive Director

*Thank you!*

  
Kim Smerda  
Fund Development Specialist

*Carolyn,  
Thank you for your  
continued support to  
help others in our  
community during their  
end of life journey.  
Kim*