

LET'S LEVEL

the Official Publication of the Wausau Area Builders Association



Celebrating 50 years

DECEMBER 2017, VOLUME 36

CALENDAR OF EVENTS

2018

Jan. 25

Holiday Awards Banquet

**MARK YOUR
CALENDARS!**

**HOME
SHOW**

Feb. 23-25

There's still time for a booth or ad,
check inside this newsletter for details!

OUR MISSION:

The Wausau Area Builders Association chartered in 1967 and affiliated with the Wisconsin Builders Association and National Association of Home Builders, is a professional non-profit trade association. Serving the community, we represent the interests and concerns of the customer, building trades, industry suppliers, and all facets of the building industry.

January Dinner Meeting

SAVE THE DATE

Thursday, Jan 25

New Venue!

Willow Springs Garden



More details inside



801 South 24th Ave.
Wausau, WI 54401
Phone (715) 842-9510
www.WausauAreaBuilders.com

OFFICERS

President Cory Sillars
Vice-President Cindy Zuleger
Secretary Shelly Talley-Nelsen
Treasurer Russ Utech
Past President Russ Utech
Business Manager Carolyn Wilde

WABA DIRECTORS

Through 2017: Gloria Fenhaus, Kyle VanOrder,
Amber Gober; Through 2018: Roger Lang, Keith
Koenig, Travis Hoffman; Through 2019: Alex Forer,
Travis Hoerman & Sid Sorensen

WABA STATE REPRESENTATIVES

Matt Keeney, Alex Forer, Cory Sillars

NATIONAL DIRECTOR

Cory Sillars

WBA PAST PRESIDENT

Arden Emmerich

COMMITTEE CHAIRPERSONS

Advertising
Anniversary Dan Sillars
Bylaws Sid Sorensen
Budget/Audit Dan Sillars & Arden Emmerich
Co-Chairs Russ Utech & Shelly Talley-Nelsen
Events Gloria Fenhaus
Finance Russ Utech
Home Show Russ Utech
Legislative Cory Sillars
Marketing
Membership Alex Forer
Nominations Russ Utech
Parade of Homes Travis Hoerman/Sam McLellan
Personnel James Wanserski
Scholarship Cory Sillars
Silent Auction Amber Gober
Golf Outing Phil Pesanka
Sporting Clay Alex Forer & Larry Meyer
Website Warren Pope
Facebook Kyle VanOrder



PRESIDENT'S MESSAGE



Hello WABA Members,

We had a great time at Ferguson's for our November Dinner meeting and election night. Thank you for all of you that made it out to vote for the 2018 leadership.

I would like to thank the members of the Anniversary Committee and their work to make our 50th Anniversary year a great success. Having Senator Jerry Petrowski, Rep. John Spiros, Brad Boycks from WBA, Mike Check

from Manitowoc Builders Association, along with so many of our Alum from over the years attend our September Banquet, shows me that WABA has made a significant impact on each of our members and within the Wausau community.

The WABA Personnel Committee has been accepting resumes from persons interested in interviewing for our Association Manager position. Carolyn has been a great asset to our Association and I appreciate her help as we search for the next person to assist us with Association's operations. If you or someone you know would like to apply, please visit Indeed.com or the Job Center of Wisconsin website and find our job posting for "Association Manager".

I have had an interesting and fulfilling year serving as WABA President. There have been many challenges we have overcome to streamline our operations more and be more productive with the membership dues. I have had dozens of extremely positive comments towards the effort I have put forth, for the content of my messages each month, and for the growth in my Association leadership this year. I am very humbled by all of those expressions of gratitude and am truly grateful for getting to serve as you President.

We have entered the season of the birth of our lord Jesus Christ. Let us be mindful of how we treat each other during this time of joyous wonders and open our hearts and minds to the Words of Scripture and the lessons Jesus and the disciples give to us through the Holy Bible. May the love and peace of our Lord Jesus Christ come to each of your families this holiday season!

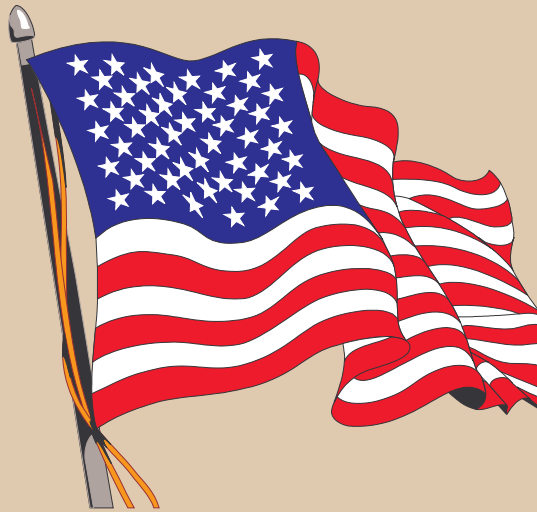
Thank you so very much for ALL of the effort you have put forth in WABA this year,

Cory Sillars, 2017 WABA President

MEMBER INFORMATION

RENEWING MEMBERS

Earth Sense Energy Systems Inc.
Jim Voigt Construction LLC
Maximum Flow Seamless Gutters
Sorensen Construction LLC
Stratford Building Supply Inc.
Time Federal Savings Bank
TLD Construction LLC
Verhaselt Home Repair



*"It is the soldier, not the reporter,
Who has given us freedom of the press.*

*It is the soldier, not the poet,
Who has given us freedom of speech.*

*It is the soldier, not the campus organizer,
Who has given us the freedom to
demonstrate.*

*It is the soldier, Who salutes
the flag, Who serves beneath the flag, And
whose coffin is draped by the flag"*

Father Denis Edward O'Brien, USMC

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Joke of the Month

What's the difference between the Christmas
alphabet & the ordinary alphabet?

The Christmas alphabet has Noel.

DECEMBER

2017

SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3	4	5 <small>Home Show Committee Meeting - 4:00 pm</small>	6	7	8	9
10	11	12 <small>BYOB Meeting - 4:30 pm</small>	13	14	15	16
17	18	19 <small>BOARD MEETING - 4 pm</small>	20	21	22 <small>ITEMS FOR NEWSLETTER DUE</small>	23
24	25	26	27	28	29	30
31						

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Pictured from left to right: Jim Campbell, Larry Meyer, Alex Forer, Mike Thompson. A donation was given to Never Forgotten Honor Flight from the Wausau Area Builders Association in the Amount of \$5,500 from proceeds raised at the 4th Annual WABA Sporting Clays Shoot.

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Home Show

This year's Home Show is less than 3 months away! It's time to get your booth reserved before they're all gone! At this point in time, we are approximately 75% full and soon, we may have exhibitors on a waiting list! This is a great position to be in.

The Home Show is being held at the Central Wisconsin Convention & Expo Center on Feb. 23-24-25. As you may have heard, we have made changes to the layout of this year's show to have the Main exhibit hall filled with more booths than it has been in past years. We previously had a lot of open space in the Main hall, so as a committee, we revamped the layout so that it will be filled with exhibitors!

As stated previously, we are selling booths in the FOYER this year. This is where our Community Partners were in the past. We still have booths available in the Foyer. You'll be sure to have lots of foot traffic and you'll be the first to start off the Show!

Our next Home Show Committee Meeting is on Tuesday, December 5 at 4:00 pm at the WABA Office. We always welcome new committee members and new ideas! Sponsorship opportunities are still available! If you would like to promote your business, contact us!

If you are interested in reserving a booth, please access the link from the WABA website or visit <https://www.boothboss.com/floorplan/index.php?showID=779> to reserve your booth space.

Reserve your booth TODAY before booth prices increase on January 1!
We hope you all have a wonderful holiday season with family and friends!

Russ Utech
Central Wisconsin Insurance Associates
Home Show Co-Chair
715-571-9332
russu@wausauareabuilders.com

Shelly Talley-Nelsen
Associated Bank
Home Show Co-Chair
715-573-9288
shelly.talleynelsen@associatedbank.com

Peoples State Bank's Amber Gober Selected as a 20 Under Forty Honoree

Peoples State Bank congratulates Amber Gober, assistant vice president, mortgage loan officer for being selected as a Wausau Daily Herald 20 Under Forty honoree.

The 20 Under Forty program recognizes the top 20 young professionals in the Wausau region who make a difference in the community and in their industries. Honorees are selected by a panel of six community judges based on their career achievements, leadership within their job or industry, and community involvement. Gober was chosen from 48 outstanding nominations for her career achievements and dedicated community service.



Gober began her career in banking as a teller when she was 18 and has progressively taken on more responsibility including managing several locations before becoming a loan officer. She volunteers with a number of local organizations including the Wausau Region Chamber of Commerce, Wausau Area Builders Association, Junior Achievement, in the nursery at AWANA for her church and Wausau Area Jaycees.

“In past years, I have been in awe of the 20 Under Forty nominees because they showed so much leadership and love for helping their community. I am very honored and humbled to be a part of this wonderful group of individuals this year,” says Gober.

“The ongoing success of any organization depends on young emerging leaders who demonstrate a passion for its purpose,” said President and CFO Scott Cattanaach of Peoples State Bank. “Amber is representative of Peoples’ desire to give back to our community at work and personally. Her recognition as a 20 Under Forty honoree is well deserved.”

Peoples State Bank would like to congratulate all of the 20 Under Forty honorees for their dedication and commitment to our community.

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2018 NAHB International Builders' Show®

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JAN. 5-11 NAHB MEETINGS



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*Expo pass rate will vary based on NAHB member or non-member status.
Rates will increase on November 11.



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Our newsletter is distributed to over 500 different individuals which means this is an opportunity for your company advertisement to be viewed!

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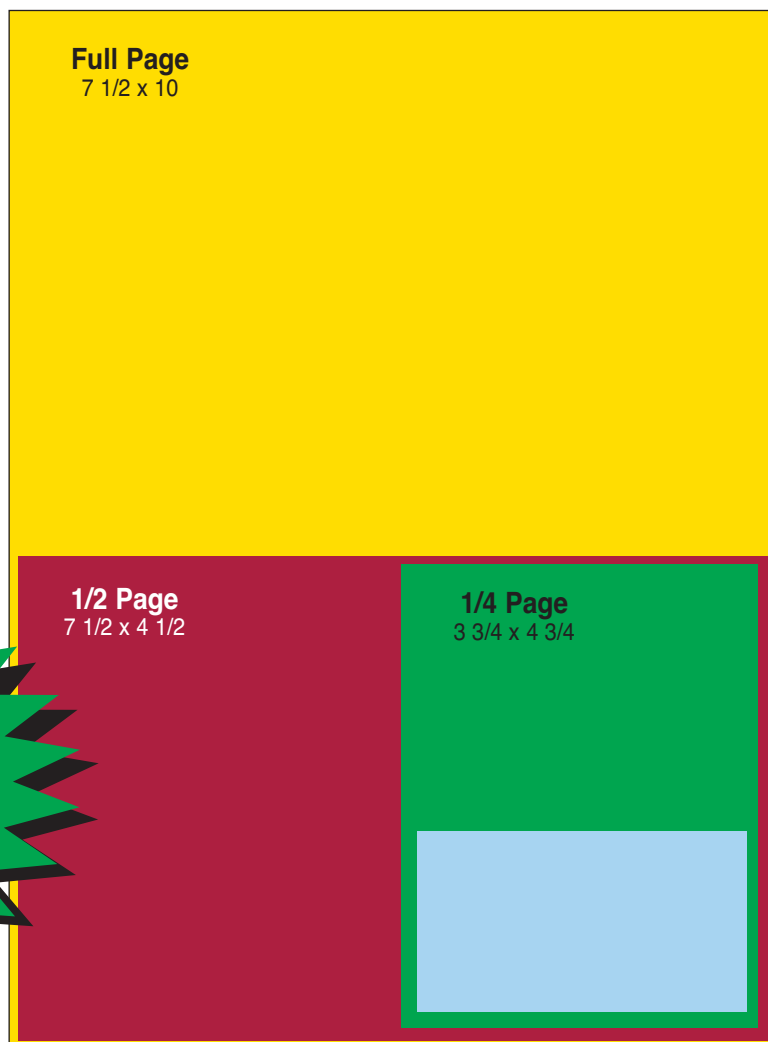
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ADVOCACY DIGEST



Jarchow/Tiffany Homeowners Bill of Rights sent to Governor Walker

On Tuesday, November 7th both the state assembly and state senate went to the floor and voted on both bills that make up the Homeowners Bill of Rights. State Representative Adam Jarchow and State Senator Tom Tiffany and have been the lead

authors on these bills and have worked with WBA on many provisions in the bills throughout the process.

Both bills have been slightly altered since their introduction, following a joint public hearing of both of the legislature's housing committees, but a number of key policy items remain in both bills.

Some of the key provisions of the bills include:

- Review of the electrical code for one and two-family homes to move to a six-year cycle
- For any development project that requires an approval, if the applicant identifies the full scope of the project at the time of filing the application for the first approval required for the project, the existing requirements applicable in each political subdivision from which a subsequent approval is necessary at the time of filing are applicable to all subsequent approvals required for the project.
- Requires a city, village, town, or county to grant a conditional use permit if an applicant meets, or agrees to meet, all the requirements and conditions specified in the relevant ordinance. In addition, the bill requires those requirements and conditions to be reasonable and to the extent practicable measurable.
- Requires a city, village, town, or county to grant a conditional use permit if an applicant meets, or agrees to meet, all the requirements and conditions specified in the relevant ordinance. In addition, the bill requires those requirements and conditions to be reasonable and measurable.

Thank you to all members who helped advocate for the passage of these bills and a special thank you Representative Jarchow and Senator Tiffany for their leadership to pass these important bills to lower the cost of housing for Wisconsin families.

Wetland overhaul bill introduced

Recently, legislation authored by Representative Jim Steineke and Senator Roger Roth to streamline the permitting process in Wisconsin was introduced as Assembly Bill 547. (link: <https://docs.legis.wisconsin.gov/2017/related/proposals/ab547.pdf>). Soon, the senate version of this bill will also be introduced by Senator Roth.

A great deal of work remains to move this legislation forward, as there are an equal number of groups both for and against this legislation.

This bill would no longer require a permit to fill a nonfederal wetland in Wisconsin, and, in exchange for that, a landowner would be required to replace the filled nonfederal wetland at a 1 to 1.2-acre ratio. If this legislation is passed, it would actually increase the total number of acres of wetlands in Wisconsin.

Another important provision of the bill is it requires the DNR to spend all the money in its in lieu of fee program no later than June 30, 2019. If passed this would mean as much or more than \$18 million be spent to create additional wetlands in Wisconsin. DNR has been collecting these fees for a number of years to create additional wetlands but has been slow to use those funds.

Reminder: we need as many examples as possible of how the regulation of nonfederal wetlands has increased the cost of housing options for families, so we can present them during a public hearing on this bill. Please contact Brad Boycks at bboycks@wisbuild.org if you have any examples of this type of regulation.

GSE, taxes, and flood insurance talks with Congressman Duffy

Recently the WBA was invited to send members to a housing roundtable discussion by the Federal Home Loan Bank of Chicago in Milwaukee with Congressman Sean Duffy. The main topic of conversation was housing finance reform. In attendance on behalf of the WBA was President David Belman and Past Advocacy Chair Jim Doering. Former NAHB President Ed Brady was in attendance as well.

Prior to the meeting, NAHB government affairs staff provided specific guidance on policy issues and topics to cover. Congressman Duffy has also started holding similar discussions with various interested parties on the topic of housing finance, or the reform of Fannie and Freddie MAC, in Washington D.C.

Some of the highlights of the discussion with Congressman Duffy included his realization that having no federal backstop for housing finance was not an option. He stated that he was working towards bipartisan support of a reform package, and that there is still a need for a “catastrophic backstop” for housing finance (he did not specifically define that term).

Regarding flood insurance, Congressman Duffy stated that they are “getting close” to a final bill that would be moved for a vote by the full House of Representatives.

NAHB’s change of position on the tax reform package was briefly discussed as well. Congressman Duffy stated that tax reform is an “American issue” and not an issue of one single interest group and that the plan is “not perfect but needs to get done.”

Development package in the works

The WBA Advocacy Group was updated recently on many provisions that may be contained in a package of reforms to streamline the development process. This bill is being drafted by State Representative Rob Brooks.

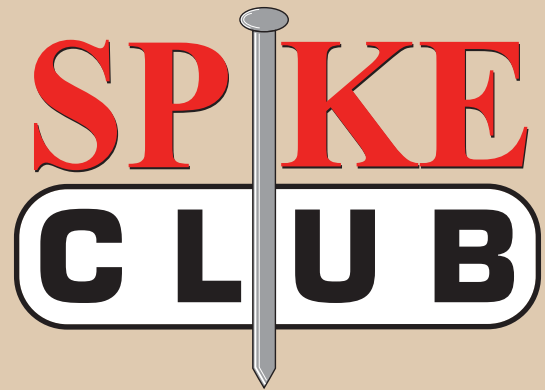
Some of the items currently contained in this reform package by Representative Brooks include the elimination of the park fees as a condition of plat approval (but keeping park fees under the impact fee section of state statutes); tweaks to the provisions to make bonds more available as surety for developer financed infrastructure, possibly capping impact fees and only allowing a modest increase each year, an increase to levy limits for municipalities that increase housing starts, making sure code standards above the Uniform Dwelling Code to be mandated in a developer’s agreement, and a prohibition on local units of government from enacting an ordinance on stormwater management that is higher than the statewide standard.

We are hopeful that this package of changes can be introduced for cosponsors soon which would hopefully set up the opportunity for another joint housing committee to hold a public hearing on the provision. The goal would be to have this bill passed both standing committees in each house and available for a floor vote in January.

Brad Boycks

WBA Director of Government and Political Affairs
Wisconsin Builders Association@bboycks@wisbuild.org
(608) 242-5151 ext.16

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CANDIDATES

Tim Brown - 5
Don Budnik - 1
James Coleman - 2.5
Brennan Duke - 1
Gloria Fenhaus - 4
John Henning - 2
Matt Keeney - 3.5
Brent Kriewaldt - 2
Robert Kulp - 5
Wayne Lodholz - 2
Sam McLellan - 2
Philip Pesanka - 1
Tony Pfeifferman - 2
Sarah Ruffi - 1
Gary Rusch - 3.5
Jerry Schepp - 2.5
Lori Stevenson - 4
Shelly Talley-Nelsen - 1
Russ Utech - 7
Tim Witzeling - 4
Roger Zell - 5

MEMBERS

Joan Belke - 9
Jason Blenker - 15
Ray Bodenheimer - 24
Michael Bolen - 8.5
Alex Forer - 13
Gary Guerndt - 11
Travis Hoerman - 6
Leroy Kazmierczak - 15.5
David Kempf - 6.5
Don Marquardt - 7.5
John Ohrmundt - 7
Mike Polencheck - 7.5
Andy Radant - 10.5
Matthew Waldvogel - 13.5
Craig Wilhelm - 6.5

LIFE MEMBERS

Ken Bauer - 226
Jason Brettingen - 27.5
Shane Brzezinski - 27
Dwight Dorpat - 83
Gerard Draxler - 120
Arden Emmerich - 51.5
Dave Framke - 239.5
Jerry Jarosz - 97
William Keener - 88
Arnold King - 70
Doug Knight - 164.5
James Koebe - 64.5
Bob Kolbeck - 27
James Kraimer - 157.5
Rick Kuharske - 106.5
Brian Luedtke - 31.5
Larry Meyer - 113
Robert Mork - 29
Kolby Muscha - 36
Ted Peotter - 32
Guy Reedy - 194.5
Robert Schulz - 27.5
Cory Sillars - 87.5
Dan Sillars - 532.5
Sid Sorensen - 196
Bob Sundell - 40
James Sydow - 43.5
Jeremy Voigt - 68
Jim Voigt - 144
Larry Voigt - 181
James Wanserski - 27
Ken Wanta Jr. - 26.5
Richard Wanta - 374
Rod Werner - 225
Jim Woller - 208.5
Bernie Wood - 42

Wausau Area
Builders Association
invites

Members and their Guests

to join them at the beautiful "**WILLOW SPRINGS GARDENS**" located 5480 Hillcrest Drive Wausau

Awards and Holiday Party

Thursday - January 25th, 2017

6 p.m. - Cocktails

(2 Complimentary Drink Tickets Per Person)

(1/2 Barrel - Complimentary Beer) / Cash Bar

7 p.m. - Dinners: Roast Beef, Chicken Cordon Bleu, and Baked Fish (ALL Dinners served with 4 different sides, Fresh Salad & Rolls, Dessert, and Beverages.

Music - Dancing - Door Prizes

Appreciation Awards

2017 Builder of the Year

2017 Associate of the Year

2018 Officers / Directors Sworn In

One meal reservation per membership - Complimentary

Guests - \$25 Per Person (PLEASE NOTE: ALL RESERVATIONS MUST BE IN BY JANUARY 18TH)

Watch for your reservation by email!!

(Once reserved...no shows will be billed) *****Please bring a Door Prize...You know you love WINNING!



BUILD YOUTH INTO BUILDERS

WABA's Build Youth into Builders committee (chair - Roger Lang), had a table at the NTC sponsored Career Day, November 8th. Over 600 High School students from surrounding schools attended. Wausau Area Builders Association distributed 400 complimentary passes to the students for our upcoming 2018 Home Show. Roger had a hands on game of "Drive a Nail, Show your Skill". It was an awesome, fun day for the students, as we promoted the shelter industry as a career choice. The prize of tools was one by Karson Butt of Edgar High School. Karson was one of 6 students who were able to drive the nail flush in 2 hits. Congratulations to Karson.

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Job Opportunity

Association Manager



Posted:

Job Location: WABA Office at 801 S. 24th Ave, Wausau, WI 54401

Status: Full-time, non-exempt (hourly)

Hours: General work hours are Monday – Friday 8:00 am – 4:00 pm, with additional evening and weekend work as required for special events and meetings

Job Summary:

Serve as Association Manager, recommend and participate in the formation of new policies and make decisions within the existing policies as they have been approved by the Board of Directors. Plan, organize, direct and coordinate staff, programs and activities of the Association to ensure that objectives are attained, plans fulfilled and member needs are met. Maintain effective internal and external relationships. Through effective management and leadership, achieve economical, productive performance, forward looking programming and constructive growth of the Association. Mentor and assist Association committees as required to meet committee objectives and timelines.

Primary Duties and Responsibilities:

Within the limits of the bylaws and policies of the Association, the Association Manager is responsible to accomplish the following duties:

- Keep the Board of Directors, Executive Committee and officers fully informed on the conditions and operations of the Association. Attend all meetings of the Board of Directors, Executive committee and committees established by the Board with the exception of Personnel committee.
- Plan, formulate and recommend for Board approval basic policies and programs which will further the objectives of the Association.
- Execute all formally approved decisions of the Board of Directors.
- Develop, for the purpose of day-to-day administration, specific policies, procedures, programs and review the same with Executive committee for ultimate submittal to the Board of Directors for approval. Implement policies, procedures and programs adopted by the Board of Directors.
- Establish a sound organizational structure for any headquarters staff, or contracted services.
- Direct and coordinate all approved programs, projects, and major activities of the headquarters staff, and contracted services, as assigned by the Board, to include, but not limited to:
 - Receive, scan and distribute mail as received no less than weekly.
 - Answer the Association phone, record conversations and messages using a phone log to create a permanent written record, and transmit them to the appropriate person by voice and email in a timely fashion.
 - Record and deposit to the bank incoming money within 24 hours of receipt.
 - Perform accounting and reporting activities that include: use of QuickBooks Pro for

billing, accounts receivable, accounts payable, payroll and compliance, payroll filing and reports to all committees and Board. This specific set of responsibilities will require reporting to, and meeting with, our Treasurer monthly and public accountant annually for 990 prep and filing. Payables are to be recorded as received, and paid weekly, with checks and authorization forms prepared for officer signatures in advance.

- Assist the finance committee with preparing an annual budget and keeping our accounts receivable current, and advising the officers and Board of delinquent accounts on a monthly basis.
- Membership administration activities to include: Dues invoices sent out monthly by mail, with follow-up by email and phone. Receive and deposit payments, manage local, state and national membership rosters. Coordinate new member packet distribution (Touch Program), newsletter information and meeting registrations. Manage member contact information.
- In the absence of the WABA Secretary or under the direction of President, provide clerical and reporting support to our Board and committees which will include recording meetings, converting meeting notes to typed form for distribution, scheduling meetings, providing materials as requested, and any other support as needed, including attending WABA functions and activities as directed.
- Recruit, hire, indoctrinate, train and motivate any Association staff, while being responsible for major activities of the headquarters staff.
- Manage and supervise the work of other employees, contracted services and members of the Association in order to forward the goals of WABA.
- Obtain maximum utilization of staff and contracted services, by clearly defining their duties, establishing performance standards, conducting performance reviews and maintaining a competitive salary structure.
- Attend all WBA events, meetings and gatherings to gain insight and information for the benefit of WABA members. Attend annual WBA EO summit. Attend NAHB IBS related EO meetings, training sessions or events or one other NAHB EO opportunity during each calendar year.

This position will be supervised, directed by and report directly to the President of the Association. In addition, this person will report to the Association's Personnel committee for the purpose of maintaining job description, annual performance evaluation and periodic compensation review.

Desirable education, experience and skills:

- Associate degree in accounting.
- Work experience in a business setting requiring interface with clients/customers.
- Familiarity with multiple business-related software such as Excel, Word, QuickBooks, Publisher, etc and working knowledge of website maintenance tools.

How to apply:

Email resumes and pertinent information to corysillars@gmail.com. Applicants may also mail written information to the Wausau Area Builders Association office at 801 S. 24th Ave. Wausau, WI 54401. Please put attention to "Job Posting" if mailing items.

Resumes need to be in by Tuesday, December 5th.



ACRO Plumbing, Inc.
904 Sumner Street
Wausau, WI 54403
Telephone: 715.842.9425
E-Mail: acroplumbing@frontier.com

The Home Show committee will again be producing a show book. Included in the book is a floor plan of the show, various advertisements, several articles covering different topics pertaining to our industry and will have our membership directory which will gain you, our advertising supporter, additional exposure. It will be available two weeks prior to the Home Show.

Cindy from Color Creations will be doing the book layout, so any ads should be sent via email to cindy@colorcreationsllc.com as a pdf, jpg or eps file. If you have any questions please call Cindy at 715-443-3032.

SIZES AND PRICES ARE ON THE FORM TO THE RIGHT

(A 10% discount will be provided if you also have a booth!)

Both ad copy and payment are due by December 31, 2017. Ad should be emailed to Cindy at the address above and the payment should be made out and sent to WABA, 801 South 24th Ave., Wausau, WI 54401.

We are also offering a "special opportunity". With the purchase of a 1/2 page ad you may also purchase a full page "article page" for an additional \$100. This is a page that would allow you to write the article and include your own picture and logo. It is an information article or advice to the public. If you have interest and could supply information in one of these categories please call Cindy at 715-443-3032 before December 31st.

Sincerely,
The Home Show Committee

AVAILABLE ADVERTISING FOR THE HOME SHOW

The 2018 Home Show will be held February 23-25.

If you are interested in advertising in the Home Show book please check your choice at the bottom of this page and send the signed form below with a check made out to WABA to 801 South 24th Ave., Wausau, WI 54401

If you have any questions please call Cindy at 715-443-3032 or you may email her at cindy@colorcreationsllc.com
Ad copy in a pdf, eps or jpg format should be send here as well.

Please Reserve Ad Space For:

Company _____

Contact's Signature _____

Address _____

City _____ State _____ Zip _____

Please check ad size(s)

Black & White

- ☐ Full Page (B/W) - \$300.00
- ☐ 1/2 Page (B/W) - \$220.00
- ☐ 1/4 Page (B/W) - \$165.00

Color

- ☐ Full Page (Color) - \$500.00
- ☐ 1/2 Page (Color) - \$340.00
- ☐ 1/4 Page (Color) - \$240.00

WAUSAU AREA BUILDERS ASSOCIATION SPONSORSHIP OPPORTUNITIES

2018 HOME SHOW

FEBRUARY 23 -25, 2018

There is no better way to utilize your sponsorship dollars than by reaching a targeted group of consumers! All sponsorship and advertising packages can be customized to fit your needs. Additional sponsorship opportunities may also be added throughout the year. Please contact Cindy Zuleger at 715-443-3032 or cindy@colorcreationsllc.com today to begin reaping the benefits of your sponsorship! We look forward to working with you – simply choose a sponsorship option, then sign and return the form to 801 S. 24th Ave. Wausau WI 54401. Deadline for sponsorship options is December 31, 2017.

<h3>PLATINUM - \$3,000</h3> <ul style="list-style-type: none"> • Up To Four 10x10 Booths in The Show • Full Page Color Ad in Home Show Book • Sponsor in all Media Advertising • Ad Banner On Home Show Website • 14 – Home Show Tickets 	<h3>GOLD - \$2,000</h3> <ul style="list-style-type: none"> • Up To Two 10x10 Booths in The Show • Full Page Color Ad in Home Show Book • Sponsor in all Media Advertising • Ad Banner On Home Show Website • 10 – Home Show Tickets
<h3>SILVER - \$1,000</h3> <ul style="list-style-type: none"> • A 10x10 Booth in The Show • Half Page Color Ad in Home Show Book • Ad Banner On Home Show Website • 6 – Home Show Tickets 	<h3>BRONZE - \$500</h3> <ul style="list-style-type: none"> • Quarter Page Color Ad in Home Show Book • Ad Banner on Home Show Website • 4 – Home Show Tickets

2018 COMMITMENT FORM – HOME SHOW

<input type="checkbox"/> Ice Breaker Event \$500 Recognition at Home Show Event Recognition in Home Show Book	<input type="checkbox"/> Bag \$500 Provide Co-Branded Bag Recognition at Home Show Event Recognition in Home Show Book
<input type="checkbox"/> Grand Prize Giveaway \$500 Recognition at Home Show Event Recognition in Home Show Book	<input type="checkbox"/> Exhibitor Lounge \$250 Recognition at Home Show Event Recognition in Home Show Book

☐ Platinum.....\$3,000
☐ Gold.....\$2,000



☐ Silver.....\$1,000
☐ Bronze.....\$500

CONTACT INFORMATION:

Name _____ Company _____
 Email _____ Phone _____
 Signature _____ Date _____



**Golf Fore Scholarships
Committee Members**

Troy Brown
Kretz Lumber Company

Jeff DeLonay
*Kolbe & Kolbe
Millwork Company*

Cal Diercks
Kretz Lumber Company

Scott Fletcher
*Central Wisconsin
Woodworking Corp.*

Ben Zelazoski
Zelazoski Wood Products

Travis Allen
*NTC Woods Program
Faculty*

Sheila Rossmiller
NTC Foundation

Wood Technology
Center of Excellence
312 Forrest Avenue
Antigo, WI 54409
Ph 715.623.7601
www.ntc.edu

October 23, 2017

Dear Golf Fore Scholarships Sponsor:

On behalf of Northcentral Technical College and the students of the Wood Science/Wood Technology Programs, we would like to sincerely thank you for your contribution as a sponsor of the Fourth Annual Golf Fore Scholarships event this past June. Your contribution not only demonstrates your support of the programs here at NTC, but more importantly, your support of our students and the industry as a whole.

The Golf Fore Scholarships initiative was a great success again this year. We had a total of 46 sponsors and 100 golfers. The funds raised were used to provide scholarship opportunities for every new enrollment into the Wood Technology programs at the NTC-Antigo Campus. Seven recipients who met the academic and attendance criteria will be receiving their scholarships this fall. The impact this has on these students cannot be overstated. This year, additional funds will be used to help recruit more students into our Wood Technology programs, helping to fill the high demand skills gap in our industry.

Thank you again for your strong support and continued partnership. We look forward to having you join us for the Fifth Annual Golf Fore Scholarships event set for Friday, June 15, 2018.

Regards,

Golf Fore Scholarships Committee Members

Wood Technology Education Fund Scholarship Recipients

Dylan O'Brien

Dale Khar

Janner Kleinhaus

Dan Coleman

Jessie Boehr

Cody Wattens

Mitchell Fenton

Wausau School District extends learning beyond books, desks

It's been a full school year since the Wausau School District opened its new and renovated career and technical education facilities at Wausau East and Wausau West high schools after the successful passage of the April 2015 referendum. And it's been a full year since we celebrated the opening of these manufacturing, automotive, woods, metals, graphics, and agriculture facilities with you. Allow me to share with you the amazing experiences our students and staff have had thus far, knowing this is just the beginning of more great opportunities to come.

All eighth-grade students in the district, more than 620, participated in a daylong Heavy Metal Tour.

Sponsored by the Central Wisconsin Metal

Manufacturing Alliance and other post-secondary institutions, students toured businesses and explored the various high-demand manufacturing careers. The tour also included the new and renovated career and technical education facilities at our high schools. The eighth-graders were able to learn from and ask questions of our business leaders and our high school students who also demonstrated for them each school's new equipment and machines.

Sophomores, juniors and seniors at Wausau East enrolled in sculpture classes paired up with the

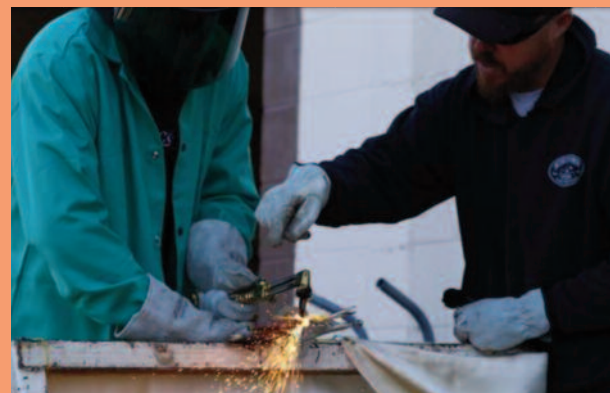
advanced manufacturing classes to collaborate with master artist-in-residence Don Rambadt at the Leigh Yawkey Woodson Art Museum and at the school's manufacturing lab. The collaboration provided a wonderful opportunity for students to work with Rambadt to combine fine art and manufacturing techniques to develop original sculpture designs for fabrication. Students were challenged to step out of their comfort zones and to bring their varied skill sets to work on a project that first appeared on paper, then became a 3-D visual, to what ultimately will become a fabricated sculpture. Students soon realized that art and technology really do cross over.

Area high school students getting some hands-on training in construction work during the third annual Northeast Wisconsin Building and Construction Trades Council Wednesday, October 11, 2017, at the Central Wisconsin Convention & Expo Center in Rothschild.

Our high school students are using the new equipment and facilities to engage in district and community projects such as building beds for the Wausau School Forest, creating various signs, constructing outdoor sheds and, most recently, designing plans to build dugouts at Wausau East in partnership with the Wausau Area Builders Association. As a District, we look forward to partnering with the Northcentral Workforce Development Board and Northcentral Technical College on an innovative program to support career pathways for the auto collision industry.

Our students also have opportunities to participate in SkillsUSA welding competitions, wood and welding career days, construction trades career day, other business and industry tours, and post-secondary education tours.

As I stated this summer, and it's worth repeating, "We are thankful for our supportive community that allows us to expand and enhance our facilities and class offerings through tax dollars ... and for our students who continue to amaze and inspire us."





3200 Hilltop Ave., Wausau, WI 54401-4026
Telephone 715/842-5663 Fax 715/842-7051
www.womenscommunity.org facebook.com/womenscommunity

We Listen, We Support, We Transform Lives

October 20, 2017

BOARD OF DIRECTORS:

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Jane Graham Jennings

Friends
Wausau Area Builders Association
801 S 24th Avenue
Wausau WI 54401

Dear Friends,

Thank you so much for your recent donation of prepared food for the clients at The Women's Community.

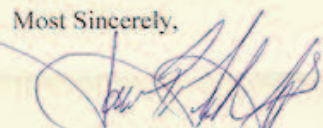
Your donation is greatly appreciated and very gratifying. Your continued support is invaluable.

Your donation is tax deductible and this letter serves as your official receipt of your donation. No goods or services have been provided on behalf of The Women's Community, Inc. in consideration for this contribution.

The Women's Community is a vital part of our community, providing services to victims of domestic abuse and sexual assault. Just a few of the things we do are providing lifesaving shelter for women and children escaping abusive relationships; legal advocacy through the court systems, 24 hour crisis intervention, community education in schools, businesses and churches, advocating for victims of domestic violence in later life, and our Healing Through Art Program.

Your gifts help us to continue to offer services to anyone in our community who needs them. On behalf of our Clients, The Board of Directors and The Women's Community staff, we THANK YOU from the bottom of our hearts for your support.

Most Sincerely,


Jane E. Graham Jennings
Executive Director

