

LET'S LEVEL

the Official Publication of the Wausau Area Builders Association

AUGUST 2016 - VOLUME 35 - ISSUE 8

**ALL PROCEEDS WILL GO TO THE
NEVER FORGOTTEN HONOR FLIGHT!**



SPORTING CLAYS SHOOT

FRIDAY, AUG. 19

WAUSAU SKEET & TRAP CLUB, BROKAW

"The 2nd Annual Sporting Clays Shoot to support Never Forgotten Honor Flight is coming up quickly. This year it will be again held at the Wausau Skeet and Trap Club on August 19th with registration starting at 8:00 am. We hope to build on the great success this event had last year with our goal being to present the Honor Flight with a check for \$5,500 which would be \$500 more than last year and would send 11 Veterans to DC to see their Memorials. Teams are filling up quickly so be sure to get your registration in soon to guarantee that you have a spot. If you are unable to shoot we would appreciate any donations or underwriting that your business would be able to contribute to this great cause. Should you have any questions or would like to arrange for a donation please contact Alex Forer or Larry Meyer at 715-848-0518 or email alex@larrymeyerconstruction.com.

Thanks in advance for making this event a great success!



**MORE
DETAILS
INSIDE**



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Wausau, WI 54401
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www.WausauAreaBuilders.com

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MISSION STATEMENT:

The Wausau Area Builders Association, chartered in 1967 and affiliated with the Wisconsin Builders Association and National Association of Home Builders, is a professional non-profit trade association. Serving the community we represent the interests and concerns of the consumer, building trades, industry suppliers and all facets of the building industry.

The primary goal of our association is to provide quality, affordable housing through community and government involvement, while promoting high standards of professionalism.

PRESIDENT'S MESSAGE



Summer sure is flying by, so is my year as President of this fine organization. Next month we start the budgeting process for 2017! Our anniversary committee is hard at work putting together plans to make our 2017 membership year a great one. Thank you Chairman Dan Sillars and committee!

Last week we had a fabulous time at our annual summer picnic again held at Woodchucks park where we were able to watch a great baseball game. I heard we set a new record for attendance at this event again this year! Great job Gloria, and thank you for putting together our events.

This month's event will be our Sporting Clay shoot to benefit the Never Forgotten Honor Flight. This is a great cause, and we are happy to participate. Sign up soon as this will fill up fast.

We also have a great opportunity for businesses to advertise in our newsletter and reach our growing membership in our 2017 Anniversary year. If you are interested, please contact me for more information.

I know this will seem a bit premature to some, but by September we will be looking for people to run for the board of directors for 2017. Please consider volunteering, YOUR organization needs you, and YOU will have an opportunity to enjoy the satisfaction of volunteering, and working with others who also have similar interests to your own. Contact Arden Emmerich, or me, for more information.

Finally, let's all start thinking HOME SHOW!

Go out and enjoy what is left of summer, see you in September!

Russ Utech, WABA President

JOKE OF THE MONTH

A guy was fixing up the floor and laying down carpet in some woman's home. As he was finishing, he noticed a bump in the carpet and figured that he had laid carpet over a package of nails he used earlier

Rather than to take up the carpet, he decided to get a hammer and pound the package into the ground so no one would know.

When he finished that, the owner of the house walked into the room and commented on what a nice job he had done. "The carpet looks wonderful!" she exclaimed. "Here are your nails, I found them in the kitchen. By the way, have you seen my phone?"

MEMBER INFORMATION

RENEWING

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IT'S TIME TO START THINKING ABOUT JOINING A COMMITTEE THIS FALL

Below is a list of all there is to join.

Now is the time to participate in the activities of your Association. The key to making the most of your membership is not what the association gives to you, but what you invest in the Association through participation. Play an active role in making it happen! Don't burn out the people that are always there for the Association. They are volunteers because they believe in the Association and have experienced first-hand what the Local, State and National Associations can do with team work.

Meet your fellow members - they're nice people

Vice-President
Secretary-Treasurer
Local Director
Golf Outing
Events
BLDR-PAC Trustee

Home Show
Membership
Parade of Homes
Clay Shoot
Marketing
Scholarship

If you have any questions about a committee, please feel free to call the office at 715-842-9510. Not all committees have monthly meetings, rather meet when needed or when the chair schedules one. It's imperative to the growth of the Association that everyone does their part to help **their** industry grow.

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AUGUST

2016

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2 Parade of Homes Meeting - 12:00 pm Home Show Committee Meeting - 4:00 pm	3	4	5	6
7	8	9	10	11	12	13
14	15	16 BOARD MEETING - 4 pm August Membership Renewals Due	17	18	19 SPORTING CLAY SHOOT	20
21	22	23	24 ITEMS FOR NEWSLETTER DUE	25	26	27
28	29	30	31 Membership Committe Meeting at 4:30 pm			



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SEPTEMBER

2016

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5	6 Parade of Homes Meeting - 12:00 pm Home Show Committee Meeting - 4:00 pm	7	8	9	10
11	12	13 BOARD MEETING - 4 pm	14	15 Membership Dinner	16 September Membership Renewals Due	17
18	19	20	21	22	23 ITEMS FOR NEWSLETTER DUE	24
25	26	27	28 Membership Committee Meeting at 4:30 pm	29	30	

What's in a name?



In our case, quite a bit.

A name like "Pella Windows & Doors of Wisconsin" comes with expectations. Not only do building professionals expect Pella's high-quality materials, colors, and styles, they want local insight and a work ethic worthy of Wisconsinites. Our strong values and integrity complement a true consultative approach, so your next project is worry-free, rewarding, and a good value.



THE MONDAY MORNING REVIEW



Danger Signs for GOP in Marquette Law School Poll

A lot has been written on what effect the outside-of-the-box selection of Donald Trump will have on GOP voters across the county, including whether or not Trump will have a negative effect on turnout and down ballot races for state assembly and state senate. If the data in a recent Marquette Law School Poll on GOP voter intensity is

any indication, there appears to be some concerns for down ticket GOP candidates and a drop off of those GOP voters who say they will be voting in November.

The decrease in voter intensity by GOP voters is matched by an increase in intensity by Democrats for the November General Election. A recent Marquette Law School Poll reported that "differences between registered and likely voters reflect shifting enthusiasm among Republicans and Democrats. In this new poll, 78 percent of Republicans say they are certain they will vote in November, a drop of 9 percentage points from the 87 percent who said so in March. Meanwhile, Democratic intentions to vote have increased, rising in June to 84 percent certain to vote from 81 percent in March. These shifts in likely-voter intentions account for the stronger support for Democrats in both presidential and senate races among likely voters than among all registered voters. By contrast, in June 2012, 90 percent of Republicans said they were certain to vote in November, as did 80 percent of Democrats."

Low voter intensity (i.e. lower voter turnout) by the GOP, coupled with the fact that Governor Walker has a 57% disapproval rating, could be a major issue in some key legislative races. For instance, in some key assembly races the GOP candidate has little margin of error because the seats are very close to 50%-50%, and, if even 1-2% of usual GOP voters stay home this could make a big difference in the final vote and may have a big effect on the margins of the majority for the 2017-2018 legislative session.

Additional Summaries Available for Recently Passed Property Rights Bills

The bills that received the biggest push to close the legislative session in 2016 were two pieces of legislation to provide greater property rights options for landowners in Wisconsin. As you know, one centered around water law changes and another dealt with law changes to provide greater statewide uniformity to land use laws across the state.

Now that both SB 459 (now 2015 Wisconsin Act 387) and AB 582 (now 2015 Wisconsin Act 391) have been signed into law by Governor Walker, we wanted to provide a more in-depth summary of all of the provisions in each bill that will

help landowners, homeowners, builders/remodelers, and land developers for many years to come.

For more information concerning changes to water laws and the provision included in 2015 Wisconsin Act 387 [click here](#).

Also, additional information on statewide uniformity efforts of several building and development issue can be found by [clicking here](#).

Cullen for Governor?

With the 2016 general elections coming closer into focus, some speculation has begun on who will challenge Governor Walker in 2018, assuming that he decides to seek a third term. So far the list of possible challengers has included current state senators Kathleen Vienstout (D-Alma) and Jennifer Shilling (D-La Crosse), along with Congressman Ron Kind (D-La Crosse).

Recently, the online political news website wispolitics.com reported a fourth candidate that is considering a bid for governor in 2018, former two-time State Senator Tim Cullen of Janesville.

Multiple sources on the democrat side confirmed to wispolitics.com that Cullen was kicking around the idea of a run for governor, and later confirmed his interest when he was quoted as saying, "I think about it every day, but I'm a ways from making a final decision."

Obviously, a great deal of time and political change will likely occur before the candidates above make a final decision on running for governor or not. The biggest decision will come first from Governor Walker on seeking a third term. If Walker decides against another run, this would create an open seat and likely would increase the number of candidates that would ultimately run on both sides of the political aisle.

The day after the November general election, you will likely see this story begin to get even more attention with all eyes on Walker for a decision likely in early to mid-2017 on his intentions for a 2018 reelection.

Wuebben Named to Study Committee on the Preservation of Burial Sites

Each summer when the legislature is adjourned and the focus of most legislators turns to their reelection efforts, marching in parades, and knocking on voter's doors, the Wisconsin Legislative Council begins researching important topics to address during the next legislative session.

Legislative Council Study Committees are appointed by the Joint Legislative Council and are unique because the members of each committee consist of members of the legislature and citizen volunteers who have expertise and experience in the area being studied. Typically, study committees have a wide variety of legislators and citizens who have differing backgrounds and approaches to the issue they are tackling over the summer months.

Members of the Joint Legislative Council recently approved

the establishment and the membership of nine separate study committees who will be trying to come to consensus to solve a number of issues over the coming months. One of the study committees will try to strike a delicate balance to preserve Native American burial sites while still allowing for development and excavation around these areas. This issue came to light last session with the introduction of a bill to address the issue, and efforts to also address the topic as part of the state budget bill. After those efforts were unsuccessful, the next step in the process was the establishment of the study committee to see if a compromise could be achieved and ultimately addressed next session.

We are happy to report that Chad Wuebben, President of Encore Construction in Middleton and former WBA Advocacy Group Chair, is one of the members of the Legislative Council Study Committee on the Preservation of Burial Sites. Other members of the committee include State Representatives Amy Loudensbeck, Robert Brooks, Dave Considine, and State Senator Jon Erpenbach. Joining Mr. Wuebben as public members of the committee are Conrad Goodkind, President, Board of Curators, Wisconsin Historical Society; William Green, Director, Logan Museum of Anthropology, Beloit College; David Grignon, Historic Preservation Dept. Director, Menominee Indian Tribe of Wisconsin; Kira Kaufmann, Principal Investigator, Midwest Archeological Research; Justin Oeth, Attorney, Reinhart Attorneys at Law; E. Glen Porter, Owner, Highland Memorial Park; Bill Quackenbush, Preservation Representative, Ho-Chunk Nation; and Robert Shea, President, Wingra Stone Company.

Nelson to Get \$1 Million in Help for Congressional Bid

When looking at the 8 congressional districts in Wisconsin, there is really only one that is being hotly contested in 2016—the 8th Congressional District. Congressman Reid Ribble's retirement, combined with the competitive nature of the district (especially in a year with the race for president at the top of the ticket), this is really the only truly competitive seat to keep an eye on this fall.

The GOP must wait for the August primary between State Senator Frank Lasee and Mike Gallagher before they know who will be going up against current Outagamie County Executive and former State Representative Tom Nelson in November.

Whether it is Lasee or Gallagher, it appears that Mr. Nelson will be supported by at least \$1 million in independent ads in his bid to take the seat for the democrats for the first time since the 2008 election.

Recently, rollcall.com reported that at least \$950,000 had been spent by two independent political action committees to reserve television time in the Green Bay television market to aid Nelson's bid for congress.

The Democratic Congressional Campaign Committee recently stepped up with a purchase of \$730,000 in television time to add to a buy that was made in April by the House Majority PAC of \$220,000.

Why is there so much spending by the democrats in Wisconsin's 8th Congressional District? A few factors likely are driving the spending in the 8th. One is the political make-up of the seat and the year. With the unpredictability at the top of the ticket with GOP voters' lukewarm attitude

toward Donald Trump, and the fact that this is a more democrat friendly seat in presidential election years are big factors. Another obvious reason is that an open seat is typically much easier to win than one being held by a popular incumbent like Reid Ribble.

Also, Tom Nelson is an "A" recruit for the democrats, and they are backing that up with a substantial investment to help aid his campaign. Finally, one other factor that is driving this spending is that there are not a lot of truly competitive and open seats for the democrats to target in 2016, which may have pushed this seat up the list of areas that they have decided to invest in to try to retake the majority in the House of Representatives in 2016.

White House Proposes New Resilience Efforts

From NAHB: At the May White House Conference on Resilient Building Codes, the Administration unveiled new efforts to standardize and codify a way to combat the threats associated with climate change, including new requirements for builders.

While no changes have been finalized, NAHB is closely monitoring these proposals, including:

Federal Funding Requirements. The departments of Housing and Urban Development and Agriculture are reviewing requirements for builders and developers seeking to construct federally funded housing to ensure they align with the most recent model building codes and standards for resilient construction.

Codes and Standards for Resilience to Tornadoes. A coalition of federal agencies is developing state-of-the-science tornado hazard maps to underpin a new performance-based standard for design of buildings and other structures to better withstand tornadoes. These maps and the new standard will help design professionals ensure that future buildings are better equipped to endure the impacts of high winds and debris.

Resilient Building Codes Resource Website. The U.S. Army Corps of Engineers launched a webpage to promote more resilient communities through the use of the latest standards and criteria, building codes and climate science.

Smart Growth Code Changes. The Environmental Protection Agency will publish the Smart Growth Code Fixes for Climate Adaptation report, which includes a menu of changes jurisdictions can make to zoning and building codes and related policies to prepare for and adapt to climate change while bringing other environmental, economic, social and health benefits. The report will be available this fall.

Supporting Code Adoption and Enforcement. The federal Implementation Strategy for Increasing Disaster Resilience through Federal Support for Building Code Adoption and Enforcement will be released later this year.

For additional information about NAHB's response to these initiatives, contact Vice President of Construction, Codes and Standards Neil Burning at nburning@nahb.org or call 800-368-5242 x8564.

Brad Boycks
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PRODUCT NEWS

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Why ZIP System® Sheathing

By simply taping the panel seams with ZIP System™ Tape, the system effectively seals the building envelope, decreasing unwanted air leakage into and out of the home. ZIP System® panels are structural PS-2 rated panels with permanently integrated protective barriers. They're engineered to withstand the demands of the job site and provide long-term performance within the building structure. That's superior performance we ensure through extreme tests.

The Benefits of Reduced Air Leakage

Preventing the loss of conditioned air

The United States Department of Energy reports that over 30 – 40 percent of the cost of heating and cooling a home is lost to uncontrolled air leakage. This can hamper the performance of other building systems such as insulation and HVAC. Proper air sealing helps reduce uncomfortable temperature fluctuations and often allows for smaller, more efficient HVAC equipment.

Lower utility bills

Maintaining conditioned air means less energy is needed to recondition the air. Less energy means lower utility bills. And since all building systems must perform well together to optimize the energy efficiency of a home, the savings can add up.

Moisture

Wherever air moves, water vapor can follow. Proper air sealing reduces the risk of water vapor moving into the wall system where prolonged exposure can result in moisture issues such as wood rotting and mold, which can cause expensive structural or health problems.

Indoor air quality

Air barrier systems help keep out pollutants such as suspended particulates, dust, insects, odors and more.

Build Tight. Ventilate Right.

The building industry is abuzz right now over how tight is too tight when building a home. Can a tight envelope have a negative impact on moisture management or air quality in the home?

Some believe that a fair amount of 'accidental' air leakage is good for a home as it allows for a building to breathe. Unfortunately, this accidental air is uncontrollable and normally of poor quality because of its origin into the building—crawlspace, attics, garages, etc.

Well-respected building science organizations such as ABAA (Air Barrier Association of America) and ASHRAE (American Society of Heating Refrigerating and Air-Conditioning Engineers) recommend that homes should be built as tightly as possible but with proper ventilation.

Keeping Up To Code

The energy codes are changing faster than ever so adhering to code requirements is critical when building. ZIP System wall sheathing has been designed to meet the growingly stringent building code requirements:

Current International Residential Codes (IRC) include the requirement of an air barrier to prevent air leakage through the building envelope (IECC Section 202).

Compared to 2009 when 7 air changes per hour (ACH) were acceptable in any climate, in 2012, this number must be decreased to 3 or 5 air changes per hour, depending on the climate zone. A 'blower door test' which measures ACH will also become mandatory to verify code compliance.

In order to meet EnergyStar certification on a new home, builders must prove that complete air barrier systems are in place throughout the house.

The Challenge of Protecting R-Value

One of the biggest challenges facing builders today is finding the perfect insulation method and maintaining the R-value of that insulation. Both can help you achieve a higher level of energy efficiency. And this is where ZIP System wall sheathing comes into play.

But what exactly is meant by insulation and R-value?

Insulation is the material used to create a thermal barrier between the interior and exterior surfaces of a building. The R-value—also known as the thermal resistance value—is the measure of thermal resistance to heat transfer or heat flow. It is a popular way of comparing insulation because the higher the R-value, the greater the resistance to heat flow. In extremely cold environments, for example, a higher R-value is needed to prevent the warm air inside a home from flowing out through the walls into the cold air outside. In turn a high R-value helps sustain conditioned air in the home and thus reduce energy costs to recondition the air.

Remember that heat transfer is normally from high temperature to lower temperature. High temperature air or objects have faster moving molecules, which if coming into contact with colder temperature air or objects will cause them to move faster and heat up. So in the example above, the warm inside air in a home will cool down if it comes in contact with the colder air outside.

The Solution is ZIP System Sheathing

The revolutionary science behind ZIP System sheathing, and ZIP System tape, is the solution to this problem. By sealing panel joints and gaps, and thereby reducing air leakage, ZIP System wall sheathing protects the effective R-value of insulation so that builders and homeowners can:

- Lower the rate of heat flow
- Use less energy to heat or cool a home
- Increase overall energy efficiency
- Save on heating and cooling costs

The Result that ZIP System Sheathing Provides

Heating and cooling account for 50% to 70%



of the total energy used in the average home. Managing air infiltration, exfiltration, water vapor and R-value will play an important role in the future of home building. Because air leakage is a significant contributor to energy waste, properly sealing the building envelope is one of the most critical steps in constructing an energy-efficient home, and therefore, saving on energy costs.

ZIP System sheathing has a built in air-resistant barrier that does just that, and ZIP System's proprietary tape helps eliminate gaps in the building envelope, reducing air leakage from areas such as wall joints.

To prove this, builders or homeowners can use a HERS Rater (Home Energy Rating System) or a BPI Auditor (Building Performance Institute). Either group offers trained professionals who can conduct a Blower Door Test on the home.

HERS primarily addresses new construction and is the method used to achieve Energy Star. BPI primarily addresses existing homes and weatherization upgrades.

Blower Door testing is typically done as part of a whole home energy audit. A blower door is a diagnostic tool designed to measure the air tightness of buildings, and to help locate air leakage sites. The test can identify the Air Exchange per Hour (ACH) of a home. This can be modeled to help determine how much energy is needed to heat or cool a home. The lower the ACH, the lower the energy bill. ZIP System panels help you ensure a lower ACH or a tighter home.

For a homeowner, a tighter home means:

Energy savings - Homeowners with ZIP System sheathing save an average of 10.5% on their utility bills.

Increased comfort inside the home - Protecting against air leakage and drafts leads to a more comfortable living space where it counts the most.

Improved air quality - Air barrier systems such as ZIP System wall sheathing keep families safe by protecting against harmful pollutants.

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SPORTING CLAYS SHOOT

FRIDAY AUG. 19, 2016

WAUSAU SKEET & TRAP CLUB, BROKAW

Registration 8:00 am

Shotgun Start 9:00 am (Rain or Shine)

\$75 per shooter - \$350/5 person - \$425/6 person

Single entries accepted - teams will be assembled

REGISTRATION FEE INCLUDES:

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Raffles will be available for an additional cost.

Five or Six Shooters per Team / 100 Rounds per Shooter

Side Events Available: Fur & Feather, Flurry - \$5 each

Bring your own shells – 5 or 6 boxes of shot size 7-1/2, 8 or 9 only

Personal Four-wheeler transportation is allowed.

EYE AND EAR PROTECTION REQUIRED - NO EXCEPTIONS!

Business Name: _____ Phone: _____

Shooter #1 _____ Phone: _____

Shooter #2 _____ Phone: _____

Shooter #3 _____ Phone: _____

Shooter #4 _____ Phone: _____

Shooter #5 _____ Phone: _____

NO RESERVATION IS SECURE WITHOUT FULL PAYMENT

96 SHOOTERS MAXIMUM

Mail Registration with payment to:

PO Box 1241, Wausau, WI 54402

Call Larry Meyer with questions at 715-848-0518

or email larry@larrymeyerconstruction.com



ALL PROCEEDS WILL GO TO THE NEVER FORGOTTEN HONOR FLIGHT!

For Online Registration Go To www.wausauareabuilders.com



DIGITAL DISPLAY | MARKETING | PPC | EMAIL | SOCIAL MEDIA | SEO | PRINT

Wisconsin Media Digital U DIGITAL MARKETING SEMINAR

Thursday, August 25

11:00 am Registration (appetizers provided) | 11:30 am – 1:00 pm Seminar



The Bar
10302 Market St
Rothschild, WI 54474

Have you been planning your digital marketing using your rear view mirror or are your eyes on the road ahead of you? With the rapid growth in mobile and tablet use, mapping out your strategies for 2016 that appeal to digitally savvy, on-the-go consumers is vital.

Join Wisconsin Media for a digital marketing seminar and get a jumpstart on your marketing strategies to reach new customers.

Don't miss your chance to:

- Get the latest trends for mobile advertising
- Learn how to leverage your digital investment to better target new customers
- Incorporate more digital strategies into your marketing plan

REGISTER NOW:

<http://seminar-wdh.eventbrite.com>

As an added bonus, you'll be able to enter to win some great prizes at the seminar.
Must be present to win.



In partnership with





Build a pipeline of new employees.

ATTEND A YOUTH APPRENTICESHIP INFORMATIONAL SUMMIT

Finding and keeping employees can be a challenge, but Youth Apprenticeship (YA) gives you the opportunity to connect with young, professional individuals who are exploring career opportunities and working for local employers.

We invite you to join us for breakfast to learn how the YA program can give you direct access to high school juniors and seniors who are serious about starting and building their careers with your company. You will also hear from local employers who have participated in the YA program and have best practices to share regarding how to successfully implement the program at your company.

The YA program, facilitated through Northcentral Technical College (NTC), is a rigorous elective statewide program for students that combines academic and technical instruction with mentored, paid, on-the-job learning that makes a real world connection for students.

Youth Apprentices work a minimum of 450 hours at their YA work-site each year of their program and take related high school or college classes to enhance their work-site experiences.

BENEFITS FOR EMPLOYERS:

- Shape the quality of your future workforce
- Access a pipeline of skilled employees
- Recruit potential employees
- Build greater employee loyalty and lower turnover
- Create positive PR by helping youth with employment and education
- Develop partnerships with local high schools.

YOUTH APPRENTICESHIP SUMMIT - MANUFACTURING & ENGINEERING

Wednesday, August 24, 2016

8:00 a.m. - 10:00 a.m.

NTC Wausau Campus

- Room E101/102

YOUTH APPRENTICESHIP SUMMIT - CONSTRUCTION

Tuesday, August 30, 2016

8:00 a.m. - 10:00 a.m.

NTC Wausau Campus

- Room E101/102

YOUTH APPRENTICESHIP SUMMIT - ALL INDUSTRIES

Wednesday, August 31, 2016

8:00 a.m. - 10:00 a.m.

NTC Wausau Campus

- Room E101/102

Industries Include:

- Agriculture, Food and Natural Resources
- Architecture and Construction
- Finance
- Graphic Design/Printing
- Health
- Hospitality and Tourism
- Information Technology
- Manufacturing
- Science, Technology, Engineering and Math
- Transportation

RSVP online by Friday, August 12
at www.ntc.edu/yaevents

QUESTIONS?

Contact Dina Gurski, Youth Apprenticeship Coordinator, at 715.803.1190 or gurskid@ntc.edu.

Northcentral Technical College does not discriminate on the basis of race, color, national origin, sex, disability or age in employment, admissions or its programs or activities. The following person has been designated to handle inquiries regarding the College's nondiscrimination policies:

Equal Opportunity Officer
Northcentral Technical College
1000 W. Campus Drive
Wausau, WI 54401
Phone: 715.803.1057



IBS 2017

ALL HOMES START HERE

January 10 - 12 • Orlando
BuildersShow.com

**REGISTRATION
OPENS
AUGUST 1**



2017 NAHB International
Builders Show®

2017 Show Schedule

Dates, times and locations are all subject to change.

Saturday, January 7

8:00 am-5:00 pm Pre-Show Courses
12:00 pm-5:00 pm Exhibitor Registration Open

Sunday, January 8

7:00 am-5:00 pm Attendee/Exhibitor Registration
8:00 am-5:00 pm Pre-Show Courses

Monday, January 9

7:00 am-5:00 pm Attendee/Exhibitor Registration
7:00 am-8:00 pm Exhibitor Registration
8:00 am-5:00 pm Pre-Show Courses

Tuesday, January 10

6:30 am-6:00 pm Hotel Shuttle Service
7:00 am-5:00 pm Attendee/Exhibitor Registration
7:00 am-8:00 pm Exhibitor Registration
7:30 am-5:00 pm IBS Centrals
8:00 am-9:15 am Opening Ceremonies
8:00 am-5:00 pm The Bookstore at Design & Construction Week
9:00 am-5:00 pm IBS Exhibits
9:30 am-4:30 pm IBS Education Sessions*
6:00 pm-8:00 pm IBS House Party**

Wednesday, January 11

6:30 am-6:00 pm Hotel Shuttle Service
7:00 am-5:00 pm Attendee/Exhibitor Registration
7:30 am-5:00 pm IBS Centrals
8:00 am-9:30 am NAHB Member Summit
8:00 am-4:30 pm IBS Education Sessions*
8:00 am-5:00 pm The Bookstore at Design & Construction Week
9:00 am-5:00 pm IBS Exhibits
9:30 am-12:00 pm Sales Rally*
4:00 pm-6:00 pm Beer Garden at Show Village
6:30 pm-9:00 pm Best in American Living Awards (BALA)**
8:00 pm-11:00 pm Young Professionals After Hours Party**

Thursday, January 12

6:30 am-8:15 pm Hotel Shuttle Service
7:00 am-5:00 pm Attendee/Exhibitor Registration
7:30 am-2:00 pm IBS Centrals
8:00 am-5:00 pm The Bookstore at Design & Construction Week
9:00 am-5:00 pm IBS Exhibits
TBD Best of IBS Awards
5:00 pm-7:30 pm IBS Spike Concert**

**IBS Full Registration Required **Ticketed Event*

Registration & Housing Details opens August 1, 2016

Early Registration is Sept. 1 - Nov. 11, 2016

Online Registration is Jan. 8, 2017 - Jan. 12, 2017

Housing Deadline: Dec. 9, 2016

For more information go to www.buildersshow.com