

LET'S LEVEL

the Official Publication of the Wausau Area Builders Association



APRIL 2013
VOLUME 32 - ISSUE 4

A SURE SIGN OF SPRING

*I peeked outside my window
When I heard a robin sing
His chirp was sure a sign
Of the coming of the spring.*

*The color of the goldfinch
Was as yellow as could be
When I stepped outside my house
He sang a song to me.*

*The redpoles were a peeping
As if to say, "It's here!"
Let's put away our shovels
'Cause spring is finally near.*

*I looked up in the blue sky
To thanks The Lord above
Then below I heard the cooing
Of the gorgeous mourning dove.*

*—Trina Henry,
Alexandria Bay, New York*



801 South 24th Ave.
Wausau, WI 54401
Phone (715) 842-9510
Fax (715) 845-5435
www.WausauAreaBuilders.com

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MISSION STATEMENT:

The Wausau Area Builders Association, chartered in 1967 and affiliated with the Wisconsin Builders Association and National Association of Home Builders, is a professional non-profit trade association. Serving the community we represent the interests and concerns of the consumer, building trades, industry suppliers and all facets of the building industry.

The primary goal of our association is to provide quality, affordable housing through community and government involvement, while promoting high standards of professionalism.

INCREASE FOR MEMBERSHIP DUES

Due to the National Home Builders Association raising their dues, we need to increase our membership dues as well to cover those costs. This will take effect on May 1st, 2013. The dues will now be \$460 per year.



JOKE OF THE MONTH

It was a stormy night. A guy was driving in some mountains and his car broke down. He stopped it by a tree and walked down the highway looking for help. A headlight started to approach him from behind. He turned back and noticed a car coming forth very slowly. He walked up to it, opened the door, and sat on the passenger's seat. Then he suddenly notices that there was no driver, but the car was moving!

Before the guy could decide what to do, a sharp turn appeared a few meters before the car and it seemed that the car was going to go off the cliff. The guy trembled in fright, but a pale hand came in from the open window and turned the steering wheel! When the car finished turning around the curve, the hand withdrew. Every time there was a turn, the same hand would come in and guide the wheels of the car to safety.

The guy could not believe all this. As soon as he saw the lights of some rest stop by the road he jumped off the car and ran into a bar, pale, wet, trembling, and telling everybody that he had a most creepy, supernatural experience.

Then two young men dripping in mud came into the bar. One saw the guy and said, "Hey, that's the stupid fellow that got in our car while we were pushing."

*Come Enjoy an
Italian Meal*



DINNER MEETING

THURSDAY, APRIL 18

AT IOZZO'S

Cocktails at 6:00 pm | Dinner at 7:00 pm

Beverages Not Included - Cash Bar Available

RESERVATIONS ARE MANDATORY

MEALS WILL NOT BE GUARANTEED FOR NON-REGISTERED WALK-INS

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Company Name: _____

Names of Attending: _____

Phone _____

Email _____

RESERVATION DEADLINE IS FRIDAY, APRIL 12

Call 715-842-9510 or watch for an email with an RSVP link

ONE MEAL INCLUDED WITH MEMERSHIP • \$15.00 FOR GUESTS (NO-SHOWS WILL BE BILLED)

PRESIDENT'S MESSAGE



Happy Easter everyone! Enjoy Easter and I hope you can spend it with the ones you love. Hope you all have a great meal but don't eat too much, keep in mind what Easter is really all about. Again Happy Easter to All.

Looks like spring may finally be here, with all the snow it's hard to tell. But the road limits are starting to go on so that means spring time is here. Hope all the

builders that are in the Parade of Homes have what they need at their sites now or they will have to wait till limit go off and that could put them behind.

Well its official Governor Walker has signed a Proclamation for April to be New Homes Month. There will be a lot of media news out on this along with each week things going on. Help promote New Homes Month; it will only help your own business.

I would like to thank Ted from Ferguson for putting the bus trip together; we went to SubZero/Wolf Manufacturing. A great time was had by all, and a lot of the people want to know when we will be going on another one. It sounds like we are working on having more bus trips, just need to have people to fill the bus. Let me know if you would be interested on going and when would be a good time to go or even if you know of a good place to see. I want to know what you the members would like to do.

Thanks to Jesse Maas and his crew for putting the Silent Auction together. There were games to play a lot of really nice items to bid on. Thanks to everyone who donated items for the auction. Larry Meyer did a great job on the live auction. We raised over \$2000.00 for the night after expenses. Great Job!

Hope everyone is planning to come to our April Dinner Meeting on the 18th, it will be at Iozzo's it's a great place for good food and to network with others. Hope to see you there.

Parade of Homes is fast approaching, be sure to place an ad in the POH book and or a sponsorship dead lines are just about here so let them know you want to be part of it. This is a big fundraiser for WABA and this is what keeps us going though out the year. Be sure to sign up to help take tickets at one of the 18 Homes.

If anyone has any ideas or would like to see any changes with WABA please send me an email or call I am here to help make the Wausau Area Builders a better Associations for All.

Bob Marcell, WABA President
715-581-0980 or 715-581-0982
bob@marcells.net



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Junion Photography
Re-Vi Design LLC
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Hrebic Drywall Inc.
Precision Homes
Focus on Energy

BOARD APPROVAL

*Seeking Board Approval
 for the April Meeting:*
Complete Crete, LLC
Swita Cabinetry, Inc.
Schneider Builders, Inc.
Diversified Inc. DBA Overhead Door
B & B Kitchen Cabinets, LLC
Elite Plumbing Plus, LLC
Reface It Cabinetry, LLC
Nigburs Fine Furniture, Inc.
Schwanz Custom Homes, LLC
Showcase Kitchens, Inc.



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APRIL

2013

SUN	MON	TUE	WED	THU	FRI	SAT
	1 <small>All Parade of Homes Advertising Due</small>	2	3	4	5	6
7	8	9 <small>Board Agenda Items Due by 5 pm POH Committee Meeting - 12:00 pm Home Show Committee Meeting - 3:00 pm</small>	10	11 <small>Board Packets Sent - 5:00 pm</small>	12	13
14	15	16 <small>BOARD MEETING - 4 pm</small>	17	18 <small>Dinner Meeting</small>	19 <small>ITEMS FOR NEWSLETTER DUE</small>	20
21	22	23	24	25	26	27
28	29	30				

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MAY

2013

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6	Board Agenda Items Due by 5 pm POH Committee Meeting - 12:00 pm Home Show Committee Meeting - 3:00 pm	8	9 Board Packets Sent - 5:00 pm	10	11
12	13	14 BOARD MEETING - 4 pm	15	16 Dinner Meeting	17	18
19	20	21	22	23	24 ITEMS FOR NEWSLETTER DUE	25
26	27 POH - Tickets available - reminder of bus tour and meeting	28	29	30	31 POH - Mandatory Builders Meeting to Receive Items	



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PARADE of Homes

The 2013 Parade of Homes will be held June 3-9.

If you are interested in advertising in the parade book please check your choice at the bottom of this page and send the signed form below with a check made out to WABA to 122 County Road A, Marathon, WI 54448

If you have any questions please call Cindy at 715-443-3032 or you may email her at cindy@colorcreationsllc.com.
Ad copy in a pdf, eps or jpg format should be send here as well.

Please Reserve Ad Space For:

Company _____

Contact's Signature _____

Address _____

City _____ State _____ Zip _____

Please check ad size(s)

MEMBER

Black & White

- ☐ Full Page (B/W) - \$300.00
- ☐ 1/2 Page (B/W) - \$220.00
- ☐ 1/4 Page (B/W) - \$165.00

Color

- ☐ Full Page (Color) - \$500.00
- ☐ 1/2 Page (Color) - \$340.00
- ☐ 1/4 Page (Color) - \$240.00

NON-MEMBER

Black & White

- ☐ Full Page (B/W) - \$450.00
- ☐ 1/2 Page (B/W) - \$330.00
- ☐ 1/4 Page (B/W) - \$250.00

Color

- ☐ Full Page (Color) - \$750.00
- ☐ 1/2 Page (Color) - \$510.00
- ☐ 1/4 Page (Color) - \$360.00

WE'VE EXTENDED THE DEADLINE.

If you are interested in one of these sponsorships or would like an ad in the book, please call Cindy at 715-443-3032 by Friday, April 5th!

AVAILABLE SPONSORSHIP

Take advantage of these Parade of Homes Sponsorship Options! These are available for WABA members only.

PRESENTING SPONSOR

(1 available) - \$2,500

- Company name/logo present on all media advertising (print radio, tv)
- Complimentary two page color ad in parade magazine.
- 10 Complimentary tickets to the WABA Parade of Homes
- Invitation for 2 to the annual parade builders appreciation banquet

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EXCLUSIVE SPONSOR

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If this option is taken the presenting sponsors will not be available.

- Be exclusive and receive all the above with your information only.

BUS TOUR SPONSOR

(1 available) - \$500

- Company name/logo displayed on bus for pre-parade builders tour
- Chairman acknowledgement and opportunity to address the participants
- 2 Complimentary tickets for pre-parade builders bus tour
- 2 Complimentary tickets to the WABA Parade of Homes
- Complimentary 1/4 page color ad in parade magazine.

BUS TOUR LUNCH SPONSOR

(1 available) - \$500

- Company name/logo displayed on lunches for pre-parade builders tour
- Chairman acknowledgement and opportunity to address the participants

- 2 Complimentary tickets for pre-parade builders bus tour
- 2 Complimentary tickets to the WABA Parade of Homes
- Complimentary 1/4 page color ad in parade magazine.

BUS TOUR BEVERAGE SPONSOR

(1 available) - \$500

- Company name/logo displayed on coolers for pre-parade builders tour
- Chairman acknowledgement and opportunity to address the participants
- 2 Complimentary tickets for pre-parade builders bus tour
- 2 Complimentary tickets to the WABA Parade of Homes
- Complimentary 1/4 page color ad in parade magazine.

**CALL TODAY
DEADLINE IS
APRIL 5TH.**



THE MONDAY MORNING REVIEW



30

Recently Representative John Jagler and Senator Paul Farrow turned in their bill draft to require the Uniform Dwelling Code (UDC) Council to review the UDC every six years to be formally introduced as companion bills in both houses of the legislature.

We are happy to report that 30 members of the legislature from both political parties signed on to coauthor the bill. This is a very strong showing of support that will be highlighted once the bills are introduced and have committee hearings.

Looking back a bit, the last bill to have more cosponsors that WBA was supporting was the Right to Cure bill during the 2005-2006 session that had the bipartisan support of 42 cosponsors.

Thank you for your efforts communicating to members of the legislature using the WBA Advocacy Action Network. This is the best proof yet that legislators are listening to your support via e-mails from the Advocacy Action Network and with personal meetings on the matter during Business Day in Madison 2013.

BCR draft in the works

Recently WBA Staff Professionals were contacted by Representative Andre Jacques (R-De Pere) offering to help in our efforts to eliminate or dramatically change the current state statute/administrative rule defining the Building Contractor Registration (BCR).

We are still hopeful that we may be able to address this issue by talking to members of the Joint Committee on Finance as they begin work on the state budget. In addition to an option in the state budget, we will also be working with Representative Jacques on a stand-alone bill that would also accomplish the elimination or change to the BCR.

You may remember the BCR being added for those subcontractors not currently holding a DSPS credential in 2009. The BCR has wildly been seen only as a way for state government to raise additional dollars from those in the construction

industry (mostly subcontractors) in a time when building permit dollars were on the incline.

We will continue working on this legislation with a possible bill and/or budget motion with the hopes getting it eliminated or dramatically altered this session.

Political Fundraising in 2013

When the Advocacy Group met last on February 1 a major topic of discussion was political fundraising for 2013. During the discussion it was clear that each local needs a member to champion political fundraising and to work hand in hand with local HBA staff professionals to be successful on the endeavor.

WBA staff professionals can also provide assistance to provide ideas for fundraisers and make sure any effort is compliant with Wisconsin election laws.

If you already have a local fundraising event planned please let me know (bboycks@wisbuild.org) so we can get the event on the list of upcoming events for the next Advocacy Group meeting.

Workforce Training bill moves to Governor

A bill to provide additional funds and support for workforce development recently passed both houses of the legislature and signed into law by Governor Walker. The bill received unanimous support in the state senate and was voted out of the state assembly on a 94-4 vote.

WBA registered in support of bill after hearing concerns from economists, most notably NAHB Chief Economist David Crowe that a shortage of construction works may be on the horizon. Crowe was recently quoted in a Forbes magazine article as saying, "I don't want to say we have had real (labor) shortages yet, but there is a lot of concern."

Highlights of the recently passed legislation include:

- Worker Training Grants: Funds \$15 million GPR over the biennium for DWD grants to both public and private organizations, such as technical colleges, Workforce Investment Boards, regional economic development organizations, and Wisconsin businesses, providing training to new and incumbent workers. These matching grants ensure businesses, as well as the state, are invested in the outcome of the worker training programs funded. Other states, including

Minnesota, Iowa, Indiana, and Texas, currently have state-funded worker training programs; and Wisconsin not having one puts us at a competitive disadvantage.

- Office of Skills Development: Creates the Office of Skills Development at DWD and funds 4.0 full-time positions to administer the worker training grants. With the Wisconsin Economic Development Corporation, the Technical College System, economic development agencies, and businesses, the Office will quickly adjust training grants to current and changing workers' skill needs and emerging skill clusters, providing workers with a responsive, flexible, and valuable training resource.
- Labor Market Information System: Develops a state-of-the-art Labor Market Information System through the Department of Workforce Development (DWD) to track job vacancies and link unemployed workers to openings they are qualified to fill or to training they can complete to become qualified, helping the unemployed return to the workforce faster.

"The state that leads the way in closing the skills gap will also lead the way in job creation," Governor Walker said. "This bill is the next step in our efforts to ensure workers have the skills they need to fill the family-supporting jobs available now and in the future. I applaud state lawmakers and their bipartisan support to help move Wisconsin forward."

Reed Hall addresses WBA EC meeting

The Executive Director of the Wisconsin Economic Development Corporation (WEDC), Reed Hall, recently joined the WBA Executive Committee to discuss job creation efforts in Wisconsin.

After filling in the committee on a number of loan efforts that have been in place since the corporation was created in July 2011, members had an opportunity to ask questions. One topic of interest to the development and homebuilding industries was the concept of "shovel ready" building sites.

WEDC currently looks for and promotes certified sites for business development in Wisconsin. This effort was started in February 2012 as part of Governor Walker's "Ready, Set, Build!" initiative.

One idea was to look into this effort to include residential projects and to also explore the use of WEDC funds for residential development projects.

We look forward to working with Mr. Hall in the future to further study these ideas that were a direct result of the meeting with the WBA Executive Committee.

Get Educated on Supreme Court Justice Pat Roggensack

Enclosed is some information on Wisconsin Supreme Court Justice Pat Roggensack who is up for re-election on Tuesday, April 2, 2013.

The majority of the Supreme Court is up for grabs and critical to the future of our state moving forward.

Justice Pat Roggensack has been a thoughtful, effective and impartial justice during her time on the Wisconsin Supreme Court.

Justice Pat Roggensack was elected to the Wisconsin Supreme Court in 2003. Justice Roggensack is the Supreme Court's delegate to the Wisconsin Judicial Council, which reviews and recommends Wisconsin's rules of practice and procedure before Wisconsin courts.

Prior to commencing her service on the Supreme Court, Justice Roggensack was twice elected to the Wisconsin Court of Appeals. She is the first and only justice to have served on the Wisconsin Court of Appeals.

As a 1980 honors graduate of the University of Wisconsin Law School, she has shown herself to be a thoughtful and scholarly justice who respects the rule of law and the separate responsibilities of the three branches of government.

Justice Roggensack also serves Wisconsin as a Commissioner on the National Uniform Laws Commission so that Wisconsin's interest in the laws therein proposed is represented.

Justice Roggensack is proud to be affiliated with:

- Fellow of the American Bar Association
- Legal Association of Women
- Member of the American Judicature Society
- American Bar Association
- State Bar of Wisconsin
- Western District Bar Association, of which she is past President
- Frequent guest lecturer at the University of Wisconsin Law School and various organizations both in Wisconsin and Nationally

Brad Boycks
WBA Director of Government and Political Affairs
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National Association of Home Builders

NAHB Education



Education: It Attracts Members and Helps Keep Them

As you know, education continually ranks high on the list of reasons people join associations. When a group of association members was asked* "What do you think are the most important functions of an association?" education took the top three spots: providing training/professional development to members; providing technical information to members; and providing timely information about the field to members.

When you provide education to your members, you're giving them what they want—and what will make them stay members!

NAHB Education offerings:

In-person Courses - Whether your members want to increase their knowledge of a particular topic or obtain one of NAHB's 13 professional designations, these courses go in-depth into all areas of the residential construction industry.

Online Courses - These courses have the same in-depth content as in-person courses, but they are adapted for self-paced learning and use of web-based technology that still allows for interaction with colleagues.

Webinar Wednesdays - Get a jam-packed hour of expert discussion on industry issues, trends and best practices in our five webinar series: Economics and Research, Policy and Finance, Design and Technology, Sales and Marketing and Business Improvement.

Learning Resources Network (LERN) - Courses from the Learning Resources Network develop personal and professional skills that go beyond the home building industry.

To learn more about becoming an NAHB Education licensee, call Andrea Raggambi at 202-266-8153 or email araggambi@nahb.org.

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APPLICATION FOR MEMBERSHIP

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Name _____ Date _____

Company Name _____

Address _____ City _____ State _____ Zip _____

Phone: Office _____ Home _____ Cell _____ Fax _____

Email _____ Web Site _____

Is this company a ☐ Corporation ☐ Partnership ☐ Sole Proprietorship ☐ LLC

List of Officers, Directors, or Partners _____

Name of representative(s) who will attend meetings _____

List of spouse(s) (optional) _____

Address of representative if different than above _____

Number of years in business _____ Nature of Business _____

*Along with this application for membership, certificate of insurance must be submitted for
not less than \$500,000 Liability, \$300,000 Auto Insurance and Worker's Compensation, unless exempt.*

REFERENCES:

Bank _____

Suppliers:

Name _____ Address _____ Phone _____

Name _____ Address _____ Phone _____

Name _____ Address _____ Phone _____

Customers:

Name _____ Address _____ Phone _____

Name _____ Address _____ Phone _____

Name _____ Address _____ Phone _____

Federal ID# _____ Building Trade # _____

MEMBERSHIP CLASSIFICATION:

Basic membership dues are \$460.00* per year. Please check your membership categories:

- ☐ **Builder:** Any self-employed person, firm or corporation whose primary source of income is from the construction industry, land development or remodeling and has been in business for at least 12 months immediately prior to date of application. Applicant must present a copy of a valid contractor's license.

Certificate Number _____

- ☐ **Associate:** Any person, firm or corporation, that provides service and/or products to the construction industry and has been in business for at least 12 months immediately prior to date of application

* A \$25.00 late fee will be charged if account is over 31 days overdue and if more than 61 days it will be a \$50 re-instatement charge.

By signing this application you are authorizing the Membership Review Committee to contact the above references for additional information. This application is subject to the Board of Director's approval within 60 days of this application date. If this application is denied, a check for the application fee will be returned to the applicant. This Association does not discriminate in membership on the basis of race, color, religious creed, national origin, sex, ancestry, age or against qualified handicapped persons or qualified disabled veterans. No question on this application is intended to secure information to be used for such discrimination. This application will be given every consideration, but its receipt does not imply that the applicant will be accepted.

I agree to abide by the Constitution and the Bylaws of the Local Association to which this membership application is directed and the Wisconsin Builders Association and the National Association of Home Builders of the United States with which it is affiliated. A remittance of \$460.00 representing my annual membership dues in the affiliated Associations accompanies this application. Of the amount remitted, a portion shall be used as subscription dues for one year to all national, state and local newsletters.

Sponsor _____

Applicants Signature _____ Date _____

Dues payments to WABA are NOT deductible as charitable contributions for federal tax purposes.

However, dues payments may be deductible as an "ordinary and necessary" business expense.

Make checks payable to WABA & return this application to: WABA, 801 South 24th Ave., Wausau, WI 54401

NAHB MEMBER IDENTIFICATION (ID) CODING INSTRUCTIONS

The NAHB Member Identification (ID) Code is made up of eleven data blocks which are explained below. It is separate from the six-digit NAHB Membership Number assigned to each member. The ID Code designed for use by NAHB and its affiliated state and local associations to provide services which respond to the changing needs of our membership. Please note as in the examples below. If the requested data for a particular block is not applicable, enter a dash (-). Also, if you don't know the exact answer for a particular block, please give your best estimate. In order for an associate member to receive the Builder Magazine they must be classified with an occupation code ranging from (A-Z). A "Z" or "other" classification code must be further defined by writing the members specific occupation in the space provided. Any associate member not classified as outlined will not receive a copy of the Builder Magazine.

Membership Classification:

1ST BLOCK

enter a code (1) for all Builder Members
enter a code (2) for all Associate Members

2ND BLOCK

enter the primary business activity code (a-z) from the following selection including any subcodes:

BUILDER MEMBER CLASSIFICATION

CODE DESCRIPTION
A - Single Family Builder, Speculative (Detached and Attached)
B - Single Family Builder, Custom
C - Multifamily Builder - Sale Units
D - Multifamily Builder/Owner - Rental Units (own account)
E - Multifamily Contractor - Rental or Sale Units (other investors)
F - Remodeler - Residential
G - Remodeler - Commercial
H - Commercial Builders (own account)
I - Commercial Contractor (other investors)
J - Land Developer
K - Home and Building Manufacturer

ASSOCIATE MEMBER CLASSIFICATION

L - Accounting
M - Architects, Planners, Designers, Engineers
N - Attorneys
O - Computer Products and Services
P - Financial Services
Q - Insurance and Title Companies
R - Marketing, Advertising and Public Relations
S - Product Manufacturers and Representatives
T - Property Management
U - Real Estate Brokers and Agents
Retail Dealers / Distributors
V1 - Appliances
V2 - Building Materials/Lumber
V3 - Floor Coverings
V4 - Paint/Wall Coverings
V5 - All Other Retail Dealers

SUB-CONTRACTORS AND SPECIALTY TRADE CONTRACTORS

W1 - Carpentry
W2 - Electrical
W3 - Flooring
W4 - Landscaping
W5 - Plumbing, Heating and Air Conditioning
W6 - Roofing and Siding
W7 - All Other Subcontractors
Wholesale Dealers/Distributors
X1 - Appliances
X2 - Building Materials
X3 - Floor Coverings
X4 - Paint/Wall Coverings
X5 - All Other Wholesale Dealers
Y - Utilities
Z - All Other _____

3RD & 4TH BLOCKS

using the above Business Activity Codes, code the second and third business activity, including sub-codes if applicable.

5TH BLOCK

enter the members annual dollar volume of all construction/development. Choose from the following list of codes:
1 - Under \$1 million 2 - \$1 million to \$5 million 3 - \$5 million to \$10 million 4 - Over \$10 million

6TH BLOCK

enter the members annual number of residential dwelling units. Choose from the following list of codes:
1 - 0 units 2 - 1 to 10 units 3 - 11 to 25 units 4 - 25 to 100 units 5 - 101 to 500 units 6 - over 500 units

7TH & 10TH BLOCKS

enter the total number of paid employees, including the member.

11TH BLOCK

using the following list of Title Codes, enter the member's business title:

A - President/CEO/Owner/Principal/Partner F - Financial Manager
B - VP/General Manager G - Other Management Personnel
C - Construction Superintendent H - Non Managerial Personnel
D - Sales and Marketing Manager I - Other (please specify) _____

Example #1: Bill Adams is a home builder and land developer. He is also the owner of a real estate company. Adams has a total of 19 employees in both his companies. Last year he built 11 homes with a total sales value of \$900,000, and he developed 17 building lots for himself and other builders for a total value of \$500,000. Bill Adams NAHB Membership ID Code would be:

1	B	J	U	2	3	-	-	2	0	A
---	---	---	---	---	---	---	---	---	---	---

Example #2: Adelle Boyd is the owner of an architectural/design firm with 8 employees on her payroll. Last year her firm also converted an old school building into 8 apartments with a total market value of \$475,000. Adelle Boyd's NAHB Membership ID Code would be:

2	M	1	-	1	2	-	-	-	9	A
1	2	3	4	5	6	7	8	9	10	11



3200 Hilltop Ave., Wausau, WI 54401-4026
Telephone 715/842-5663 Fax 715/842-7051

www.womenscommunity.org facebook.com/womenscommunity

We Listen, We Support, We Transform Lives

February 15, 2013

Russ Utech
Wausau Area Builder Association
801 S. 24th Avenue
Wausau, WI 54401

Dear Russ,

Thank you so much for your recent gift of non-perishable food items for the clients at The Women's Community.

Your donation is greatly appreciated and very gratifying. Your continued support is invaluable.

Your donation is tax deductible and this letter serves as your official receipt of your donation. No goods or services have been provided on behalf of The Women's Community, Inc. in consideration for this contribution.

The Women's Community is a vital part of our community, providing services to victims of domestic abuse and sexual assault. Just a few of the things we do are providing lifesaving shelter for women and children escaping abusive relationships; legal advocacy through the court systems, 24 hour crisis intervention, community education in schools, businesses and churches, advocating for victims of domestic violence in later life, and our Healing Through Art Program.

Your gifts help us to continue to offer services to anyone in our community who needs them. On behalf of our Clients, The Board of Directors and The Women's Community staff, we THANK YOU from the bottom of our hearts for your support.

Most Sincerely,

Jane E. Graham Jennings
Executive Director

Thank you!

GOLF OUTING

FRIDAY, JUNE 21, 2013

PINE VALLEY GOLF COURSE



Four Person Best Ball

11:30 am Shotgun Start with Dinner to Follow

\$75/player before May 24 • \$85 between May 24 and June 7

(No sign-ups after June 7th. With no exceptions and no refunds)

Cost Includes: Golf, lunch-dinner, and a drink.

Hole sponsors are \$100 each and WABA provides the sign

WABA GOLF OUTING REGISTRATION FORM

Business Name: _____ **Address:** _____ **Phone:** _____

Player 1: _____ **Address:** _____ **Phone:** _____

Player 2: _____ **Address:** _____ **Phone:** _____

Player 3: _____ **Address:** _____ **Phone:** _____

Player 4: _____ **Address:** _____ **Phone:** _____

GOLF AND SPONSORSHIP MUST BE PAID IN ADVANCE!

**Mail registration and payment to: WABA - 801 South 24th Ave. - Wausau, WI 54401
or call in credit card number to the office at 715-842-9510.**

For questions call Gary Zarda at 715-573-4770 or 715-848-5194

KOLBE'S PRESIDENT, MIKE SALSIEDER, ELECTED AS NATIONAL CHAIR OF THE WINDOW & DOOR MANUFACTURERS ASSOCIATION

Wausau, Wis. -- Mike Salsieder, president and general counsel of Kolbe & Kolbe Millwork Company, Inc., was elected by the Window & Door Manufacturers Association (WDMA) Board of Directors to serve as the national association's 2013-14 chair.

WDMA's mission is to define the standards of excellence in the residential and commercial window, door and skylight industry and advance these standards among industry members, while providing resources, education and professional programs designed to advance industry businesses and provide greater value for their customers.

Salsieder's involvement with the association spans more than 10 years. He has been a member of the WDMA Board of Directors since 2006. He also serves on a number of other boards of directors including the Kolbe & Kolbe Millwork Company, Inc. Board of Directors, the Wisconsin Manufacturers & Commerce Board of Directors, and the North Central Technical College Foundation Board.



Kolbe's President , Mike Salsieder

"Serving as the WDMA's chair of the board, I am honored to help advance the interests of a very important industry that, not only supplies valuable products that are needed by the consuming public, but an industry that provides jobs for hundreds of thousands of people," says Salsieder.

The WDMA announced its new leadership team on March 20 at its 2013 Spring Meeting and Legislative Conference in Washington, D.C. Salsieder replaces the 2012-13 chair, Ann Duebner of Eggers Industries in Two Rivers, Wis.

Michael O'Brien, WDMA's president, notes that he looks forward "to working with Mike as WDMA's new chair. His knowledge and passion for the industry will help move WDMA to the next level in efficiently providing the best services to our members and being an even better advocate for the industry."

Many of Kolbe's employees also are active community and industry leaders and volunteers. Several serve on various WDMA committees and boards, and regularly attend WDMA conferences and seminars.



Kevin Hogan
Outreach Manager,
New Homes Program
423 Washington St.
Sheboygan Falls, WI 53085
Cell: 608.513.1332
kevinh@weccusa.org

As you are probably aware, the Focus on Energy New Homes Program pays annual dues to every Home Builders Association (HBA) in Wisconsin. Please keep in mind, Focus on Energy does not sell products or services. Our role is to provide on-going efforts to promote energy-efficient homebuilding in Wisconsin and assist builders, homeowners, HBA's, building supply firms, and the homebuilding industry as a whole.

Continuing Education for Builders

One of the ways we are a valuable asset to HBAs is to provide educational opportunities for members (and non-members). We do not charge HBAs for this service. Currently, we offer two building science training seminars that allow your members (and non-members) to earn compulsory continuing education units (CEUs). We offer a one (1)-hour and a four (4)-hour CEU credit—Dwelling Contractor Qualifier Certification.

We are awaiting approval from the Department of Safety and Professional Services (DSPS) to also offer you a two (2)-hour course. Once that is approved, you can take advantage of a Basic Building Science course, an Intermediate Building Science course and an Advanced Building Science course. Not only do these seminars help your members earn CEUs, but they are also invaluable to the building process and reducing callbacks.

Homebuyer Outreach

Another way that Focus on Energy serves HBAs is by presenting consumer seminars at your local home shows, expos, and community events. Again, this service is FREE. Email us if you have an upcoming event that you would like us to participate in.

Show Your Allegiance with Focus on Energy

We ask you to consider placing a small display ad/link (displayed below) on your HBA website. The ad/link is the same that is currently being used on the WBA's homepage. This request has been authorized and endorsed by Jerry Deschane, Executive Vice President of the WBA.



**Homeownership is the
foundation of the American dream
and a major driver of state
and local economies.**

- Nothing packs a bigger local economic impact than home building.
- Constructing 100 new homes creates more than 300 full-time jobs, \$23.1 million in wage and business income and \$8.9 million in federal, state and local tax revenue.

Celebrate April New Homes Month in Wisconsin.



www.wisbuild.org