

APRIL 2012 VOLUME 31 - ISSUE 4



# REMEMBER when?





141 W. Thomas Street Wausau, WI 54401 Phone (715) 842-9510 Fax (715) 845-5435 www.WausauAreaBuilders.com

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Planning Committee	Mike Richie
Scholarship	Jerry Jarosz
Golf Outing	Gary Zarda
Sporting Clay	Larry Meyer

# LEV/SL

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#### MISSION STATEMENT:

The Wausau Area Builders Association, chartered in 1967 and affiliated with the Wisconsin Builders Association and National Association of Home Builders, is a professional non-profit trade association. Serving the community we represent the interests and concerns of the consumer, building trades, industry suppliers and all facets of the building industry.

The primary goal of our association is to provide quality, affordable housing through community and government involvement, while promoting high standards of professionalism.



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Wausau 845-7331 Rib Mountain 355-2133 Mosinee 693-6002 Rothschild 359-0579

# Joke of the month

Bob goes to see his supervisor at the millwork shop.

"Boss," he says, "we're doing some heavy house-cleaning at home tomorrow, and my wife needs me to help with the attic and the garage. moving and hauling stuff."

"We're short-handed. Bob." the boss replies. "I can't give you the day off."

> "Thanks boss," says Bob, "I knew I could count on you!"



# President's Message



As some of you may have heard, Chris Briquelet has announced his immediate resignation effective March 16th, 2012 from the position of WABA Executive Officer. The personnel committee will be working on a replacement. Meanwhile, it's business as usual. Shirley Kruesel has offered to help out a

little during this time ... Thank You.

Well it's April already and the weather feels like summer. What a great early spring. This weather should be great for the builders that have a home in the parade this year. Looks like we have 12 really nice homes for all to go through. If anyone can help take tickets or help in any way, please call Jeremy Voigt or Tony Sorensen. They will not turn down your help. If you would like to place an ad in the Parade of Homes book please call Cindy from Color Creations at 715-443-3032 or email her at cindy@colorcreationsllc.com. She will be putting the book together this year.

Don't forget April's Dinner meeting and the Silent Auction on April 19th at the Great Dane. Jonathon Smith would like to have the auction items as soon as possible so he can have them ready for that night. If you are going to bring them the night of, please let him know so he can have a tag made for that item. There will be many changes this year and more ways to bet, buy and win. Remember, we need items big and small. Anything you have ... plants, flowers, pies, cookies, gift certificates, anything you can spare. With the help of all of our members, we will make this the biggest and best auction night we have had. I would like to thank everyone for there donations. The money can either go to Build Pac or to the WABA. Let them know which you prefer when you are paying for your items.

Even though thing are changing here, with your help we will move forward and have a stronger association. I would like to thank everyone for there help. And give a big "Thanks" to our committees, they are doing a wonderful job. If you could, please join a committee and find out how much fun you can have and all the people you will meet. That is why you belong to the association. Remember, life is better when you have a "Positive Attitude" and a smile on your face!

Bob Marcell

### **ATTITUDE**

Attitude is more important than facts. It is more important than the past, than education, than money, than circumstances, than failures, than success, than what other people think or say or do. It is more important than appearance, giftedness or skill.

It will make or break a company, a home, a relationship.

The remarkable thing is we have a choice, every day regarding the attitude we will embrace for the day.

We cannot change our past.
We cannot change the fact
that other people will
act in a certain way.
We cannot change
the inevitable.
The only thing we can do is
play on the one string we
have, and that is our attitude.

I am convinced that life is 10% what happens to me and 90 % how I react to it.

- Charles Swindoll





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**APRIL** 

2012

SUN	MON	TUE	WED	THU	FRI	SAT
1	<b>2</b> POH Meeting with Marketing Committee	POH Meeting - 12 pm Home Show Meeting - 3 pm	4	5	6	7
<b>8</b> Easter	9	10  Board Agenda Items due by 5 pm	11	12	13	14
15	16 All Parade of Homes Ads Due	17 BOARD MEETING - 4 pm	18	19 Silent Auction Dinner Meeting - 6 pm	ITEMS FOR NEWSLETTER DUE April Member Renewels Due	21
22	23	24	25	26	27	28
29	30					

MAY

2012

SUN	MON	TUE	WED	THU	FRI	SAT
		POH 12 pm - Yard Signs Available - H.I. Books Available - Home Show - 3 pm - Marketing	2	3	4	5
6	POH - Ticket Taker Schedules Sent	8 Board Agenda Items due by 5 pm	9	10  Board Packets Sent by 5 pm	11	12
13	14	BOARD MEETING - 4 pm	16	Dinner Meeting - 6 pm POH - Notification of Manadatory Builder Meeting	18 ITEMS FOR NEWSLETTER DUE	19
20 May Membership Renewals Due	21	22	23	24	25 POH - Tickets available - reminder of bus tour and meeting	26
27	28	29	30	POH - Mandatory Builders Meeting to Receive Items		

2012

SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
					HS - Email reminder of July 1 Price Increase	
3	4	5	6	7	8	9
		Parade of Homes Home Show - 3 pm 2013 Budget Review	Parade of Homes	Parade of Homes	Parade of Homes	Parade of Homes Builders Appreciation Dinner
Parade of Homes Mandatory Meeting to return tickets, etc.	11	12  Board Agenda Items due by 5 pm	13	14  Board Packets sent by 5:00 pm	15 ITEMS FOR NEWSLETTER DUE	16
17	18	19 BOARD MEETING - 4 pm	20 June Membership Renewels Due	21	22	23
24	25	26	27	28	29	30



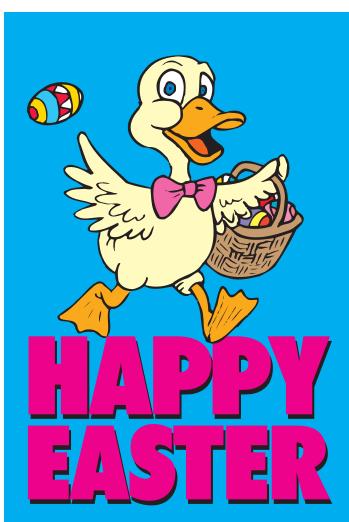


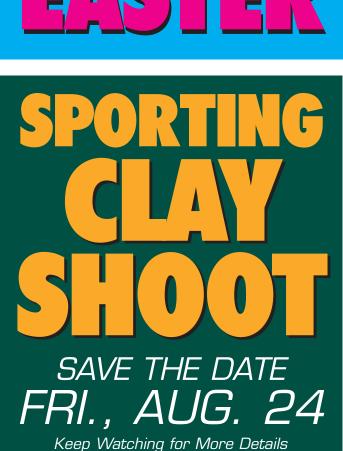


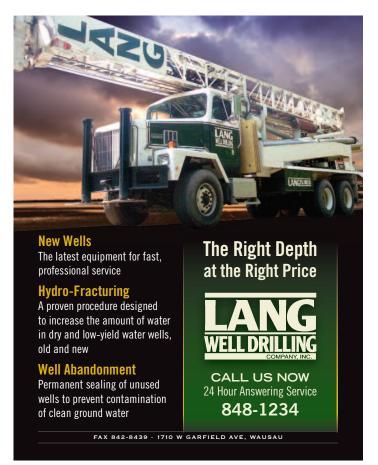
Wausau Center Mall, Wausau 3804 Rib Mountain Dr., Wausau 2106 Schofield Ave., Weston

(715) 848-0625 (715) 241-7997 (715) 355-8090

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11:30 am Shotgun Start with Dinner to Follow \$90.00 per player / \$360 per team before May 25, 2012 (\$100 per player / \$400 per team after May 25, 2012)

LAST DATE TO SIGN UP IS JUNE 6TH WITH NO EXCEPTIONS! WE WILL NOT RESERVE ANY SPOTS WITHOUT FULL PAYMENT!!

Cost Includes: 18 holes of golf with cart, lunch and dinner, two (2) drink tickets and lots of prizes.

#### WABA GOLF OUTING REGISTRATION FORM

Business Name:	Address:	Phone:	
Player 1:	Address:	Phone:	
Player 2:			
Player 3:			
Player 4:	Address:	Phone:	

Mail registration and payment to: WABA - 141 W. Thomas St. - Wausau, WI 54401 For questions call or email Gary Zarda at 715-573-4770 or 715-848-5194 or gary@marcells.net.

# celebrating together



2004 Bowling Party



Home Show ~ Year Unknown



1987 Golf Outing



1988 Parade of Homes Participants



2007 Annual Party



Gary Scheppke presents "Spike" awards to Don Rauen, Jery Schepp, and Ervin Huckbody.



#### Thursday, April 19, 2012 The Great Dane

Cocktails at 6:00 pm | Dinner at 7:00 pm Come enjoy Hors de Oeurves all evening

#### RESERVATIONS ARE MANDATORY

Jonathon Smith will be chairing this event and would like some volunteers to help him make some phone calls and gets items for the auction. If you can help or have items to donate contact Jon or send in the form below.

#### In addition to auction items, there will be large bucket raffle items.

Company Na	me:			
Names of Att	ending:			
				<u> </u>
Email	☐ I will be donating	an item and will	bring it with me	

☐ I will be donating an item, however, it needs to be picked up

#### RESERVATION DEADLINE IS FRIDAY, APRIL 13

Call 715-842-9510 or watch for an email with an RSVP link. One meal per membership is free, additional meals are \$15.00 (No-Shows will be billed)

# FEATURING 12 HOMES



The 2012 Parade of Homes will be held June 5-10. Ten builders featuring 12 homes have committed to having a home in the parade.

THERE IS STILL TIME TO ADVERTISE IN THE PARADE OF HOMES BOOK. THE BOOK WILL FEATURE ALL TWELVE HOMES AS WELL AS ARTICLES RELATED TO THE BUILDING INDUSTRY AND WILL BE DISTRIBUTED TWO WEEKS BEFORE THE PARADE OF HOMES AS WELL AS AT ALL HOMES.

Please send signed form below with a check made out to WABA to 122 County Road A, Marathon, WI 54448

#### Please Reserve Ad Space For:

Comp	any						
Conta	ct's Signature						
Addre	SS						
City_					State _	Zip	
		Please ch	eck a	ad si	ze(s)		
	MEMBER			NON-MEMBER			
	Black & White	,			Bla	ck & White	<del></del>
	Full Page (B/W) -	\$300.00			Full Page	e (B/W) -	\$450.00
	1/2 Page (B/W) -	\$220.00			1/2 Page	e (B/W) -	\$330.00
	1/4 Page (B/W) -	\$165.00			1/4 Page	e (B/W) -	\$250.00
	Color					Color	

\$500.00

\$340.00

\$240.00

☐ Full Page (Color) -

☐ 1/2 Page (Color) -

☐ 1/4 Page (Color) -

\$750.00

\$510.00

\$360.00

#### **2012 PARTICIPANTS**

#### Trim Crafters LLC

Matt Keeney ~ 715-551-8748

#### Brian Letarski Construction

Brian Letarski ~ 715-355-1368

#### Voigt Contracting, Inc.

Jim Voigt ~ 715-551-2176

#### Wausau Homes

Joseph Gore ~ 715-241-4900

#### Royalty Homes of Wausau

Bill Shnowske ~ 715-571-8022

#### Dan Sillars General Contractor, Inc.

Dan Sillars ~ 715-845-7651

#### Chad Sickler Construction

Chad Sickler ~ 715-297-6150

#### **Kolby Construction**

Kolby Construction ~ 715-551-9858

#### Jeremy Voigt Construction Co., LLC

Jeremy Voigt ~ 715-571-8707

#### Sorensen Construction LLC

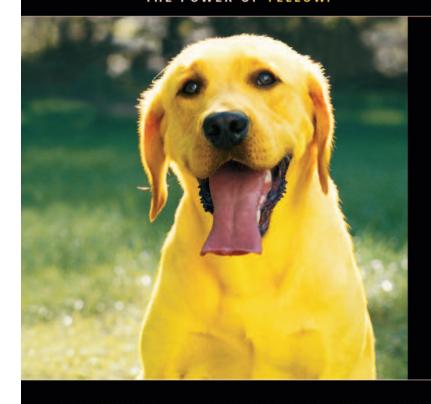
Tony Sorensen ~ 715-842-5490

☐ Full Page (Color) -

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#### APPLICATION FOR MEMBERSHIP

141 W. Thomas Street • Wausau, WI 54401 Phone (715) 842-9510 • Fax (715) 845-5435 • www.wausauareabuilders.com

Name			_ Date		
Company Name					
Address		City	St	ate	Zip
Phone: Office					
Email					
Is this company a   Corporation					
List of Officers, Directors, or Partner	'S				
Name of representative(s) who will a	attend meetings _				
List of spouse(s) (optional)					
Address of representative if different					
Number of years in business					
Along with this app	lication for member	ship, certificate of insurance n to Insurance and Worker's Con	iust be subm		
REFERENCES:			npensuuon, i	тез схетри	
Bank					
Suppliers:	۸d	draga		Dhono	
Name					
Name					
Customers:	Au			1 110110	
	Add	dress		Phone	
Name					
Name					
Federal ID#					
MEMBERSHIP CLASSIFICATION Basic membership dues are \$430.00* □ Builder: Any self-employed person construction industry, land development immediately prior to date of approximate Certificate Number □ Associate: Any person, firm or contain and has been in business for at least 4 \$25.00 late fee will be charged if and	r per year. Please con, firm or corporation opment or remode lication. Application orporation, that pleast 12 months in	pration whose primary soundeling and has been in bust not must present a copy of provides service and/or promediately prior to date of	arce of inco iness for a a valid cor oducts to the f application	ome is from the theast 12 months attractor's license construction	onths ense. on industry
By signing this application you are authorizing the is subject to the Board of Director's approval with returned to the applicant. This Association does nagainst qualified handicapped persons or qualified crimination. This application will be given every I agree to abide by the Constitution and the Bylaw Association and the National Association of Home membership dues in the affiliated Associations acc to all national, state and local newsletters.	in 60 days of this applied the discriminate in member disabled veterans. No consideration, but its rest of the Local Association and the United	cation date. If this application is de- bership on the basis of race, color, racestion on this application is inten- ceipt does not imply that the applica- tion to which this membership application to which this membership application.	nied, a check f eligious creed, ded to secure i ant will be acceptation is direct A remittance of	or the application national origin, nformation to be epted. ed and the Wisco \$430.00 represe	n fee will be sex, ancestry, age or used for such dis- onsin Builders nting my annual
Sponsor					
Applicants Signature		Date			

Dues payments to WABA are NOT deductible as charitable contributions for federal tax purposes.

However, dues payments may be deductible as an "ordinary and necessary" business expense.

Make checks payabe to WABA & return this application to: WABA, 141 W. Thomas St., Wausau, WI 54401

#### NAHB MEMBER IDENTIFICATION (ID) CODING INSTRUCTIONS

The NAHB Member Identification (ID) Code is made up of eleven data blocks which are explained below. It is separate from the six-digit NAHB Membership Number assigned to each member. The ID Code designed for use by NAHB and its affiliated state and local associations to provide services which respond to the changing needs of our membership. Please note as in the examples below. If the requested data for a particular block is not applicable, enter a dash (-). Also, if you don't know the exact answer for a particular block, please give your best estimate. In order for an associate member to receive the Builder Magazine they must be classified with an occupation code ranging from (A-Z). A "Z" or "other" classification code must be further defined by writing the members specific occupation in the space provided. Any associate member not classified as outlined will not receive a copy of the Builder Magazine.

				Me	embership C	lassificatio	n:				
1ST BLOCK			enter a code (1) for all Builder Members enter a code (2) for all Associate Members								
2ND BLOCK			enter the primary business activity code (a-z) from the following selection including any subcodes:								
BUILDER MEMBER CLASSIFICATION  CODE DESCRIPTION  A - Single Family Builder, Speculative (Detached and Attached)  B - Single Family Builder, Custom  C - Multifamily Builder - Sale Units  D - Multifamily Builder/Owner - Rental Units (own account)  E - Multifamily Contractor - Nental or Sale Units (other investors)  F - Remodeler - Residential  G - Remodeler - Commercial  H - Commercial Builders (own account)  I - Commercial Contractor (other investors)  J - Land Developer  K - Home and Building Manufacturer			ASSOCIATE MEMBER CLASSIFICATION L - Accounting M - Architects, Planners, Designers, Engineers N - Attorneys O - Computer Products and Services P - Financial Services Q - Insurance and Title Companies R - Marketing, Advertising and Public Relations S - Product Manufacturers and Representatives T - Property Management U - Real Estate Brokers and Agents Retail Dealers / Distributors V1 - Appliances V2 - Building Materials/Lumber V3 - Floor Coverings V4 - Paint/Wall Coverings V5 - All Other Retail Dealers V5 - All Other Retail Dealers								
3RD & 4TH BLOCKS					usiness Acti including su				nd third		
5TH BLOCK			e members er \$1 millio								following list of codes: 4 - Over \$10 million
6TH BLOCK											g list of codes: nits 6 - over 500 units
7TH & 10TH BLOCKS					enter th	ne total nur	mber of p	oaid emplo	oyees, inclu	ıding the r	nember.
11TH BLOCK	using the following list of Title Codes, enter the member's business title:  A - President/CEO/Owner/Principal/Partner  B - VP/General Manager  G - Other Management Personnel  C - Construction Superintendent  D - Sales and Marketing Manager  I - Other (please specify)										
	otal sales val	ue of \$900,00									his companies. Last year he dams NAHB Membership ID
Example #2: Adelie Bo with a total market valu	yd is the own ne of \$475,00	2 ner of an arch 0. Adelie Bo	3 4 itectural/desig	n firm with a	6 8 employees on ID Code would	her payroll.	Last year h	9 ner firm also	10 converted an	old school b	uilding into 8 apartments
	2	M 1	-				-		9	A 11	

# WAUSAU AREA BUILDERS ASSOCIATION SCHOLARSHIP APPLICATION FORM

Any student within the top 50% of their class is eligible to receive the WABA Scholarship and is encouraged to apply.

Аp	plicant's Name
Ad	dress
Ph	one #
1.	High School Attending
2.	Name of Parents
3.	Are they members of WABA? YES NO
4.	If yes, name of the company
5.	What school will you be attending?
6.	What course of study are you planning to pursue?
7.	How do you intend to finance your education?
8.	What extra-curricular activities have you been involved in while in school?
	Indicate any offices held, awards, or achievements.

	What community activities have you been involved that are not school related?
	(Work activities, volunteer work, church, etc)
0	What are the major courses you have been studying while in High School?
0	What are the major courses you have been studying while in High School?
0	What are the major courses you have been studying while in High School?
0	What are the major courses you have been studying while in High School?
0.	What are the major courses you have been studying while in High School?
	What are the major courses you have been studying while in High School?  What is your grade point average?

Return Applications to: Wausau Area Builders Association 141 W. Thomas Street Wausau, WI 54401

APPLICATIONS MUST BE RECEIVED IN OUR OFFICE NO LATER THAN APRIL 1, 2012 TO BE CONSIDERED FOR A SCHOLARSHIP!



#### WBA BOD Endorses Governor Walker

Recently the WBA Board of Directors unanimously endorsed Governor Scott Walker in the all but certain recall election that will take place later this spring or early summer. The vote of the WBA Board of Directors came after a unanimous recommendation was made by the WBA Endorsement Subcommittee after reviewing Governor Walker's public policy record and comparing it with other announced or possible challengers.

In a letter to the WBA Board of Director members, Governor Walker stated, "Over the last year, we enacted bold reforms that benefit homebuilders and contractors. Starting on my first day as your governor, within moments of taking the oath of office, I called the legislature back to work. During our special session on jobs, we cut red tape for businesses, provided

needed tax relief, and enacted comprehensive legal reform that ended frivolous lawsuits. My budget eliminated a \$3.6 billion deficit without raising taxes, avoided layoffs, included a permanent property tax freeze, and eliminated expensive building code changes. We also streamlined the DNR permitting process in our Back to Work Special Session."

With the full support of the WBA Board of Directors, we are now asking members to do whatever they can to help Governor Walker in his recall election. What can you do? Tell the positive story of the improvements Governor Walker has helped to champion to improve the building business climate in the past fourteen months, help the campaign make phone calls and go door to door, and finally make a contribution and attend the fundraiser for Governor Walker after the WBA Board of Directors meeting on Thursday. May 3rd at the Chula Vista Resort in the Wisconsin Dells.

#### Event for Governor Walker set for May 3

We are asking members who made a contribution to Governor Walker in 2009-2010 to match that contribution for the 2012 recall election. If you gave to Governor Walker in the past, you should have received an e-mail this week asking you to consider matching that contribution in 2012 along with information on the May 3rd event for the governor.

As was mentioned above, the event will be held immediately following the WBA Board of Directors meeting on May 3rd at the Chula Vista Resort in the Wisconsin Dells. The cost to attend will be \$250 per person with sponsorship opportunities per couple at \$500, \$1000 and \$2500.

To sign up for the event, simply go to www.wisbuild.org, fill in an amount in the "Support Governor Walker" and then enter your personal credit card to host/attend the event. In the payment form simply add "May 3 event" in the "special instruction" section and you will be automatically signed up and paid for the event.

In addition to those who helped Governor Walker financially in 2009-2010, we would also encourage as many new givers to make a contribution and attend the event as well!

#### Wetlands Bill signed into law

Governor Walker recently signed into law the wetland reform bill (SB 368) that has been in the work for the past year. You may also recall that this was one of the major pieces of public policy that we have wanted to get done to close out the 2011-2012 session and a major provision that members lobbied on during Business Day in Madison 2012.

"Wetlands protection and economic growth can be achieved when the regulators and the regulated work together towards a common goal of fostering both," Kedzie said. "SB 368 will serve as a new starting point for more cooperation between the private and public sector and making the wetlands program more efficient, effective, and balanced."

The bill streamlines the wetlands permitting program by allowing the Department of Natural Resources to create General Permits for small activities occurring in or near wetlands, and focus more of its efforts and resources on the higher-profile and sensitive wetlands activities. The bill creates more certainty within the process to apply for and receive a decision for a wetland permit, and mirrors many of the wetlands permits currently issued by the federal government.

Newly installed WBA President Gary Roehrig, past WBA GA Chair Chad Wuebben, and WBA EVP Jerry Deschane looked on as Governor Walker signed the bill into law.

Thank you for all of the help of the WBA membership on this important legislative victory. A special thanks to all the members who took time to attend Business Day in Madison 2012 and helped give this bill one last push to become law.

#### UDC change goes to Governor Walker's desk

In mid-March the state Assembly concurred on Senate Bill 453 (SB which will make much needed reforms to the Uniform Dwelling Code Council (UDC). The UDC is the advisory council that takes input from citizen members on changes to the one and two family code.

SB 453 reduces the members on the UDC from 18 to 11 because a number of seats on the UDC have been vacant in recent years and will allow the council to be more efficient in their deliberations. The bill also deletes "slotting" of members which will WBA and members to submit applicants who are builders, remodelers and suppliers to get more "in the field knowledge" on the council.

This is another win for WBA members and a testament to your lobbing efforts during Business Day in Madison 2012.

#### TenPas/Deschane talk Wallbracing

This week the Small Business Regulatory Review Board met for the first time in the Governor's conference room and one issue they took up was WBA's objection to the current wall bracing rule.

Brad TenPas, past chair of the WBA Code Committee, traveled to Madison to testify on the rule with WBA Executive Vice-President Jerry Deschane. TenPas was able to give an "in the field" perspective of the rule while Deschane gave the history of the rule and the fact that states like Pennsylvania have already moved back to the 2003 wall bracing standard.

The board was asked by Deschane and TenPas to recommend to the Department of Safety and Professional Services (DSPS) that they issue an emergency rule to go back to the pre-2003 code on wall bracing.

The board seemed receptive to the request but will be taking some more time to further study the issue. The wallbracing issue will again be on their next meeting agenda and we are very hopeful of a positive recommendation from the new group which is chaired by WBA member Representative Michelle Litjens (R-Oshkosh).

#### Senator Galloway to resign: Senate to split 16-16

Nothing short of a political bombshell was dropped recently when freshman state Senator Pam Galloway (R-Wausau) announced her resignation from the state's upper house.

"Today I am announcing my retirement from the Wisconsin state Senate," Galloway said. "After a great deal of thought and consideration, I've decided to put the needs of my family first. My family has experienced multiple, sudden and serious health issues, which require my full attention.

Unfortunately this situation is not compatible with fulfilling my obligations as state Senator or running for re-election at this time."

This announcement would lead to an even 16-16 split in the senate, however in reality it means little since the senate is done with their work this session.

Galloway was facing a recall election this summer. My guess is there will now be some legal wrangling on whether that should proceed or a special election should be called by Governor Walker to fill the open seat.

Regardless of what election moves forward, recall or special, the prospects for the GOP to remain in the majority in the state senate were made much more complicated by the sudden Galloway announcement.

#### BIC opening, local under 500 members

Currently the Building Industry Council, a separate 501 (C)(4) social welfare organization that promotes sound public policy through education and grassroots lobbying and is associated with WBA, has an opening for an active member from a local that has fewer than 500 members.

If you are interested in serving on the BIC and reside in a local that has under 500 members, please let me know.

**Brad Bovcks** 

WBA Director of Government and Political Affairs Wisconsin Builders Association®bboycks@wisbuild.org (608) 242-5151 ext.16

Visit our web site: www.wisbuild.org

(This is a monthly report from the Wisconsin Builders Association, our "political arm" at the state Capitol in Madison. Each month, the Monday Morning Review will highlight the going's on under the Capitol Dome with an eye toward what matters to the housing industry.)

# ATTENTION all do-it-yourselfers and contractors: bring your trucks and trailers to...



## RECYCLED BUILDING MATERIALS FACILITY

Open Saturdays from 9 a.m. to 1 p.m.\* 500 South 38th Avenue, Wausau WI

#### Items available for purchase include:

New and gently used building materials, sinks, doors, tongue-and-groove flooring, garage doors, windows, cabinets, vintage cabinetry, furniture, appliances, modern and antique light fixtures and much more!

## Donations of the items listed above are welcome. No "drop offs" please.

\*The RBM Facility is closed on holiday weekends.

E-cycling is now available through HFH of Wausau in partnership with Vintage Tech Recyclers, LLC. Bring your laptops, desktops, cell phones, televisions, microwaves and other electronic devices.

Vintage Tech ensures secure data destruction with NIST 800-88 compliant data wiping software. Vintage Tech guarantees that all information is wiped and destroyed. All wiping and destruction is compliant with R2 and e-Stewards certification.

All proceeds from sales will help fund Habitat for Humanity of Wausau's mission to build Habitat homes for local qualified families to purchase. Please call 715-848-5042 for additional information.

