

LET'S LEVEL

the Official Publication of the Wausau Area Builders Association

APRIL 2011

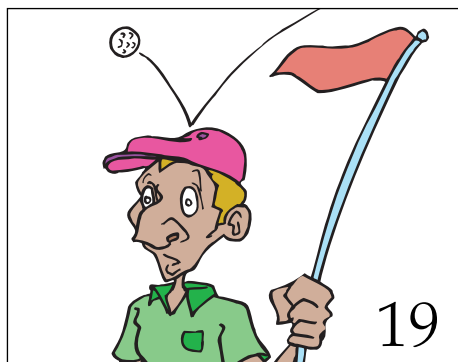
VOLUME 30 - ISSUE 4

*Happy
Easter!*



LET'S LEVEL

April 2011
Volume 30, Issue 4



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MISSION STATEMENT:

The Wausau Area Builders Association, chartered in 1967 and affiliated with the Wisconsin Builders Association and National Association of Home Builders, is a professional non-profit trade association. Serving the community we represent the interests and concerns of the consumer, building trades, industry suppliers and all facets of the building industry.

The primary goal of our association is to provide quality, affordable housing through community and government involvement, while promoting high standards of professionalism.



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UPCOMING EVENTS

TUESDAY, APRIL 19

Board Meeting - WABA Office

THURSDAY, APRIL 21

WBA Board Day - Chula Vista

THURSDAY, APRIL 21

The Rose Garden - Silent Auction

TUESDAY, MAY 10

Board Meeting - WABA Office

THURSDAY, MAY 19

Membership Dinner Meeting - VFW

TUES., MAY 31

Parade of Homes Bus Tour

TUES., MAY 31 - SUN., JUNE 5

Parade of Homes

FRIDAY, JUNE 10

Golf Outing

TUESDAY, JUNE 14

Board Meeting - WABA Office

TUESDAY, JULY 12

Board Meeting - WABA Office

THURSDAY, JULY 21

WBA Board Day - Chula Vista

TUESDAY, AUGUST 9

Board Meeting - WABA Office

WED.- SAT., AUGUST 17-20

EOC Seminar - Naples, FL

FRIDAY, AUGUST 26

Sporting Clay Shoot

TUESDAY, SEPTEMBER 13

Board Meeting - WABA Office

THURSDAY, OCTOBER 6

WBA Board Day - Chula Vista

TUESDAY, OCTOBER 11

Board Meeting - WABA Office

TUESDAY, NOVEMBER 8

Board Meeting - WABA Office

TUESDAY, DECEMBER 13

Board Meeting - WABA Office

A NOTE FROM YOUR EXECUTIVE OFFICER



I hope this newsletter finds you looking out the window at a beautiful spring day with robins bouncing around and bulbs popping....not another 15" snow storm! We get it Mother Nature, you're in charge but I think it's about time for some green.

The Parade of Homes preparations are moving forward with the design of the publication for this year's Parade. Our intention is to have our books available two weeks prior to the Parade for additional marketing opportunity for our

advertisers and to help get the word out about Parade Week. If your business can accommodate an area for a small stack of books for your customers please let me know and we'll put you on the list. We are also going to be doing the yard signs again this year so if you'll be able to display one let me know.

If you are able to donate an item for the Silent Auction on the 21st and haven't had contact with Andy Radant, please do so at your earliest convenience to help Andy and his committee organize the evening. The WBA State Board meeting is the same day in Wisconsin Dells which will create a time constraint for setting up the Auction so anything that can be procured prior to that day will be very helpful. As always items can be dropped off at the WABA office

As I'm sure you've noticed, we've been testing some different email communication systems for administrative reasons. If you are experiencing noticeable differences either positive or negative, please share that with me, your input is very important.

Think Sun and see you on the 21st!

— Chris Briquelet

PRESIDENT'S MESSAGE



Thank you for taking the time to vote on the by-laws. There has been a lot of research and time put into them. I would like to thank the committee, Dave Kautza, Larry Meyer, Bob Marcell and Russ Utech for working with me to get this done.

Moving on, the silent auction in this month at the Rose Garden. Please help with donations. If you have any questions, contact Andy Radant.

On a closing note ... maybe next month

spring will finely be here.

— Garry Volm, Volm Builders LLC

MEMBERSHIP INFORMATION

NEW MEMBERS

*Focus on Energy / WECC ~ Carter Dedolph
Hurd Window Center ~ Al Huther*

THANK YOU FOR RENEWING

*DFF Kitchen Cabinets, Inc.
Schalow's Nursery, Inc.
Integrity First Bank
Gore Electric Inc.
Refined Refinishers
D&C Construction Inc
Hanson Sanitation & Excavation
Vistas at Greenwood Hills
Coldwell Banker Action
Ferguson Enterprises Inc.
Olde Iron Shoppe LLC
Precision Homes LLC
Reedy Builders LLC
River Valley State Bank
Volm Builders LLC
Creative Granite of Minocqua Inc.
Mitch King & Sons Excavating
REI
Stratford Homes Ltd Partner
TW Masonry LLC
Wausau Supply Company
Dave Kautza Builders LLC
Kurszewski Excavating
Best 1 Plumbing & Heating Inc.
BK Flatworks LLC
Dave Framke Inc
Wausau Canvas Co Inc
B&B Contracting*



**141 W. Thomas Street
Wausau, WI 54401
Phone (715) 842-9510
Fax (715) 845-5435
www.WausauAreaBuilders.com**

OFFICERS

President Garry Volm
Vice-President Bob Marcell
Secretary-Treasurer Sara Holtz
Past President Larry Meyer
Executive Officer Chris Briquetlet

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Garry Volm Larry Meyer

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Jerry Jarosz Jonathon Smith
Russ Utech Jason Brettingen

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Jim Woller John Joseph

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WBA NORTH AREA VP (Associate)

Mike Richie

ALTERNATE NATIONAL DIRECTOR

Dan Sillars Garry Volm

COMMITTEE CHAIRPERSONS

Marketing Jim Weimerskirch
Associates Advisory Ray Bodenheimer
Jason Brettingen
Kristin Flamang
BLDR-PAC Andy Radant
Education Committee James Wanserski
Events Committee Andrea Reede
Building A Better Wisconsin Trustee Jonathon Smith
Governmental Affairs Jonathon Smith
Home Show Russ Utech
Membership Kristin Flamang
Parade of Homes Jeremy Voigt
Planning Committee Mike Richie
Public Relations Bob Marcell
Scholarship Jerry Jarosz
Golf Outing Jerry Jarosz
Sporting Clay Larry Meyer

Member Spotlight **BUILDER**



Garry Volm
Volm Builders

- 1) How long have you been a member? *11 years*
- 2) What's the most valuable thing you've gotten from being a member?
Making new friends and customers. The enjoyment of working with all the people on the committees.
- 3) What's your favorite beverage?
Miller High Life
- 4) If you could be any superhero, who would it be?
Lone Ranger
- 5) What's your favorite vacation?
Traveling to new places and seeing old architecture & buildings
- 6) Your favorite childhood toy?
Motors, I would take them apart and put them together just to see how they work
- 7) What's the oddest thing a customer has ever asked for?
Build a house that would look like a wagon wheel from the air
- 8) What is one thing people would be surprised to know about you?
As a teenager, I raised over seventy foster babies before placed into adoption
- 9) What are you involved in with WABA?
Current president, state director, national director, by-law committee, finance committee, Home Show, Parade of Homes, attends parties in as many of the functions as possible
- 10) What is the hardest thing you've ever had to do?
Give up a foster boy after raising him for more than two years
- 11) Who is the person you admire most? *My father*
- 12) What is the last movie you watched?
World War II - in color
- 13) What would be the hardest thing for you to give up? *My freedom*
- 14) If you could go anywhere in the world, where would it be?
Italy - I love old architecture
- 15) If you could be granted one wish, what would it be? *The world would live in peace*

• Free Financing Available



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AUCTION

Thursday, April 21, 2011
The Rose Garden

Cocktails at 6:00 pm | Dinner at 7:00 pm

Come enjoy Hors de Oeuvres all evening

RESERVATIONS ARE MANDATORY

***In addition to auction items,
there will be large bucket raffle items.***

Company Name: _____

Names of Attending: _____

Phone _____

Email _____

☐ *I will be donating an item and will bring it with me*

☐ *I will be donating an item, however, it needs to be picked up*

RESERVATION DEADLINE IS FRIDAY, APRIL 15

Call 715-842-9510 or watch for an email with an RSVP link.

One meal per membership is free, additional meals are \$15.00 (No-Shows will be billed)

**DON'T MISS
THE BUS!**

**THE PARADE
BUS TOUR**

**will be on
TUESDAY, MAY 31**

**Registration information
will be coming soon. If you are
interested contact the office.**



Coming Soon

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for More Details*



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~~Was \$49.95~~

~~Was \$149.95~~

~~Was \$99.95~~

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APPLICATION FOR MEMBERSHIP

141 W. Thomas Street • Wausau, WI 54401
Phone (715) 842-9510 • Fax (715) 845-5435 • www.wausauareabuilders.com

Name _____ Date _____

Company Name _____

Address _____ City _____ State _____ Zip _____

Phone: Office _____ Home _____ Cell _____ Fax _____

Email _____ Web Site _____

Is this company a ☐ Corporation ☐ Partnership ☐ Sole Proprietorship ☐ LLC

List of Officers, Directors, or Partners _____

Name of representative(s) who will attend meetings _____

List of spouse(s) (optional) _____

Address of representative if different than above _____

Number of years in business _____ Nature of Business _____

Along with this application for membership, certificate of insurance must be submitted for not less than \$500,000 Liability, \$300,000 Auto Insurance and Worker's Compensation, unless exempt.

REFERENCES:

Bank _____

Suppliers:

Name _____ Address _____ Phone _____

Name _____ Address _____ Phone _____

Name _____ Address _____ Phone _____

Customers:

Name _____ Address _____ Phone _____

Name _____ Address _____ Phone _____

Name _____ Address _____ Phone _____

Federal ID# _____ Building Trade # _____

MEMBERSHIP CLASSIFICATION:

Basic membership dues are \$430.00* per year. Please check your membership categories:

☐ **Builder:** Any self-employed person, firm or corporation whose primary source of income is from the construction industry, land development or remodeling and has been in business for at least 12 months immediately prior to date of application. Applicant must present a copy of a valid contractor's license. Certificate Number _____

☐ **Associate:** Any person, firm or corporation, that provides service and/or products to the construction industry and has been in business for at least 12 months immediately prior to date of application

* A \$25.00 late fee will be charged if account is over 31 days overdue and if more than 61 days it will be a \$50 re-instatement charge.

By signing this application you are authorizing the Membership Review Committee to contact the above references for additional information. This application is subject to the Board of Director's approval within 60 days of this application date. If this application is denied, a check for the application fee will be returned to the applicant. This Association does not discriminate in membership on the basis of race, color, religious creed, national origin, sex, ancestry, age or against qualified handicapped persons or qualified disabled veterans. No question on this application is intended to secure information to be used for such discrimination. This application will be given every consideration, but its receipt does not imply that the applicant will be accepted.

I agree to abide by the Constitution and the Bylaws of the Local Association to which this membership application is directed and the Wisconsin Builders Association and the National Association of Home Builders of the United States with which it is affiliated. A remittance of \$430.00 representing my annual membership dues in the affiliated Associations accompanies this application. Of the amount remitted, a portion shall be used as subscription dues for one year to all national, state and local newsletters.

Sponsor _____

Applicants Signature _____ Date _____

Dues payments to WABA are NOT deductible as charitable contributions for federal tax purposes.

However, dues payments may be deductible as an "ordinary and necessary" business expense.

Make checks payable to WABA & return this application to: WABA, 141 W. Thomas St., Wausau, WI 54401

NAHB MEMBER IDENTIFICATION (ID) CODING INSTRUCTIONS

The NAHB Member Identification (ID) Code is made up of eleven data blocks which are explained below. It is separate from the six-digit NAHB Membership Number assigned to each member. The ID Code designed for use by NAHB and its affiliated state and local associations to provide services which respond to the changing needs of our membership. Please note as in the examples below. If the requested data for a particular block is not applicable, enter a dash (-). Also, if you don't know the exact answer for a particular block, please give your best estimate. In order for an associate member to receive the Builder Magazine they must be classified with an occupation code ranging from (A-Z). A "Z" or "other" classification code must be further defined by writing the members specific occupation in the space provided. Any associate member not classified as outlined will not receive a copy of the Builder Magazine.

Membership Classification:

1ST BLOCK

enter a code (1) for all Builder Members
enter a code (2) for all Associate Members

2ND BLOCK

enter the primary business activity code (a-z) from the following selection including any subcodes:

BUILDER MEMBER CLASSIFICATION

CODE DESCRIPTION
A - Single Family Builder, Speculative (Detached and Attached)
B - Single Family Builder, Custom
C - Multifamily Builder - Sale Units
D - Multifamily Builder/Owner - Rental Units (own account)
E - Multifamily Contractor - Rental or Sale Units (other investors)
F - Remodeler - Residential
G - Remodeler - Commercial
H - Commercial Builders (own account)
I - Commercial Contractor (other investors)
J - Land Developer
K - Home and Building Manufacturer

ASSOCIATE MEMBER CLASSIFICATION

L - Accounting
M - Architects, Planners, Designers, Engineers
N - Attorneys
O - Computer Products and Services
P - Financial Services
Q - Insurance and Title Companies
R - Marketing, Advertising and Public Relations
S - Product Manufacturers and Representatives
T - Property Management
U - Real Estate Brokers and Agents
Retail Dealers / Distributors
V1 - Appliances
V2 - Building Materials/Lumber
V3 - Floor Coverings
V4 - Paint/Wall Coverings
V5 - All Other Retail Dealers

SUB-CONTRACTORS AND SPECIALTY TRADE CONTRACTORS

W1 - Carpentry
W2 - Electrical
W3 - Flooring
W4 - Landscaping
W5 - Plumbing, Heating and Air Conditioning
W6 - Roofing and Siding
W7 - All Other Subcontractors
Wholesale Dealers/Distributors
X1 - Appliances
X2 - Building Materials
X3 - Floor Coverings
X4 - Paint/Wall Coverings
X5 - All Other Wholesale Dealers
Y - Utilities
Z - All Other _____

3RD & 4TH BLOCKS

using the above Business Activity Codes, code the second and third business activity, including sub-codes if applicable.

5TH BLOCK

enter the members annual dollar volume of all construction/development. Choose from the following list of codes:
1 - Under \$1 million 2 - \$1 million to \$5 million 3 - \$5 million to \$10 million 4 - Over \$10 million

6TH BLOCK

enter the members annual number of residential dwelling units. Choose from the following list of codes:
1 - 0 units 2 - 1 to 10 units 3 - 11 to 25 units 4 - 25 to 100 units 5 - 101 to 500 units 6 - over 500 units

7TH & 10TH BLOCKS

enter the total number of paid employees, including the member.

11TH BLOCK

using the following list of Title Codes, enter the member's business title:

A - President/CEO/Owner/Principal/Partner F - Financial Manager
B - VP/General Manager G - Other Management Personnel
C - Construction Superintendent H - Non Managerial Personnel
D - Sales and Marketing Manager I - Other (please specify) _____

Example #1: Bill Adams is a home builder and land developer. He is also the owner of a real estate company. Adams has a total of 19 employees in both his companies. Last year he built 11 homes with a total sales value of \$900,000, and he developed 17 building lots for himself and other builders for a total value of \$500,000. Bill Adams NAHB Membership ID Code would be:

1	B	J	U	2	3	-	-	2	0	A
---	---	---	---	---	---	---	---	---	---	---

Example #2: Adelle Boyd is the owner of an architectural/design firm with 8 employees on her payroll. Last year her firm also converted an old school building into 8 apartments with a total market value of \$475,000. Adelle Boyd's NAHB Membership ID Code would be:

2	M	1	-	1	2	-	-	-	9	A
1	2	3	4	5	6	7	8	9	10	11

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FEATURING 10 HOMES

PARADE of Homes

The 2011 Parade of Homes will be held May 31 - June 5.
Ten builders featuring 10 homes have
committed to having a home in the parade.

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1/4 pg	\$165	\$240
1/2 pg.	\$220	\$340
Full pg.	\$300	\$500

NON-MEMBERS

	B&W	Color
1/4 pg.	\$250	\$360
1/2 pg.	\$330	\$510
Full pg.	\$450	\$750

Please Reserve Ad Space For:

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Contact's Name _____

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Please check ad size(s)

MEMBER

Black & White

- ☐ Full Page (B/W) - \$300.00
- ☐ 1/2 Page (B/W) - \$220.00
- ☐ 1/4 Page (B/W) - \$165.00

Color

- ☐ Full Page (Color) - \$500.00
- ☐ 1/2 Page (Color) - \$340.00
- ☐ 1/4 Page (Color) - \$240.00

NON-MEMBER

Black & White

- ☐ Full Page (B/W) - \$450.00
- ☐ 1/2 Page (B/W) - \$330.00
- ☐ 1/4 Page (B/W) - \$250.00

Color

- ☐ Full Page (Color) - \$750.00
- ☐ 1/2 Page (Color) - \$510.00
- ☐ 1/4 Page (Color) - \$360.00

2011 PARTICIPANTS

John Ohrmundt Construction, Inc.

John Ohrmundt ~ 715-675-6856

Reedy Builders LLC

Guy Reedy ~ 715-359-4989

Royalty Homes

Bill Shnowske ~ 715-571-8022

Trim Crafters LLC

Marlin Lehman ~ 715-842-3299

Jeremy Voigt Construction Co., LLC

Jeremy Voigt ~ 715-675-1714

Sorensen Construction LLC

Sid Sorensen ~ 715-842-5490

Brian Luedtke & Associates

Brian Luedtke ~ (715) 574-6201

Vistas at Greenwood Hills

Jim Wanserski ~ (715) 432-5258

Foresight Custom Homes

Mike Tesch ~ (715) 359-9767

NTC

Provisions in the 2011-2013 State Budget supported by the Wisconsin Builders Association

March 18, 2011

General provisions:

- No tax increases
- No fee increases
- 90% reduction (\$2 billion) in the structural deficit (an all time low)
- No segregated fee transfers
- No layoffs or furloughs for state employees
- Cap county and municipal levy increase at the greater of 0% or the gain in value due to net new construction, and extend levy limits for two years.

Housing specific issues:

- **DATCP**-Eliminate the conversion fee for rezoning land out of a farmland preservation zoning district, and eliminate the purchase of agricultural conservation easements program and \$12 million in GPR-supported general obligation bonds associated with the program.
- **DATCP**-Transfer of regulation of the following to the Department of Safety and Professional Services which will include:
 - ✗ Remodeling or otherwise improving residential or noncommercial property.
 - ✗ Basement waterproofing.
 - ✗ Real estate advertising.
 - ✗ Renting of mobile home sites and sales of mobile homes.
 - ✗ Renting of residential dwelling units and mobile homes.
- **Commerce**: Eliminate the Department of Commerce and transfer economic development funds and the administration of tax credit certification to the Wisconsin Economic Development Corporation. Other related transfers of functions include:
 - ✗ Funding and positions related to the Division of Environmental and Regulatory Services, Division of Safety and Buildings, certification for woman-owned, minority-owned and disabled veteran-owned businesses to the Department of Regulation and Licensing, which is to be renamed the Department of Safety and Professional Services.
 - ✗ Funding and programs related to housing to the Wisconsin Housing and Economic Development Authority.
- **Commerce**-Currently, Commerce must prepare a report on any introduced bill, which is printed as an appendix to the bill, that directly or substantially affects the development, construction, cost, or availability of housing in the state and must prepare a similar report on any proposed rule that directly or substantially affects the development, construction, cost, or availability of housing in the state. The bill transfers Commerce's and repeals Commerce's duties with respect to proposed rules (due largely because this type of report will be required as a result of the special session bill on regulatory reform).
- **Commerce**-Repeal of the regulation of thermal systems insulation installation.
- **DNR**-Provide relief to municipalities by reforming regulations for effluent limitations on phosphorous so that Wisconsin's regulations are no more stringent than neighboring states, and repealing and recreating the municipal separate storm sewer systems stormwater standard that requires communities to reduce total suspended solids by 2013, so the standards are no more stringent than federal law and take into account its cost to municipalities.
- **DNR**-Streamline regulatory authority by transferring soil erosion control regulation for commercial sites from the Department of Natural Resources to the Department of Regulation and Licensing, which is reorganized as the Department of Safety and Professional Services.
- **DNR**-Strengthen the Stewardship Program by requiring that lands purchased under the Stewardship Program allow full public access, with limited exceptions; limiting purchases of easements and no longer purchasing development rights; eliminating payments for aids in lieu of taxes for newly purchased lands; and requiring local governments affected by these purchases to pass a nonbinding resolution in support or opposition to the purchase that the Department of Natural Resources must consider before making a final purchase.
- **DOA**-Eliminate the Office of Energy Independence and merge its responsibilities into the Division of Energy within the Department of Administration.
- **DOR**-Exempt from sales and use tax the sale of modular homes built in the state for use in other states.



HITACHI



Modern Builders & Suppliers, Inc

State of Wisconsin

Structural Bracing Class

3 credits \$20 non-refundable deposit

Send deposit soon

Space is limited

8:00 a.m. - 11:00 a.m.

Followed by Paslode

Lunch & Learn

11:00 a.m. – 2:00 p.m.

(Lunch served from 11:00 a.m. - 2:00 p.m.)

Tuesday, May 10, 2011

Held at

Modern Builders and Supply

3704 West Stewart Ave.

Wausau, WI

**PLEASE SEE A CP SUPPLY
REPRESENTATIVE AT YOUR LOCAL SHOW.**



Lead Safe Renovator Courses

This course is designed to educate students how to work in a lead safe manner. This course meets HUD's requirement for 1 day lead safe training. No abatement work can be conducted by attending this course by itself. Topics covered: background of lead, health effects, regulations, interim controls, and cleanup, disposal and cleaning verification.

This class meets the EPA New Criteria for the policy put in place April 2010!

Important reminder: One person per crew will need to complete this course for any renovations conducted after April 2010.

This course also qualifies for 8 hours of Dwelling Contractor Continuing Education and is taught in collaboration with Milwaukee Lead and Asbestos.

Each class is limited to 24 people.

Wednesday, March 16, 2011

8:00 am - 5:00 pm

NTC Wausau Campus

Class #: 65436

Cost: \$255.00

Tuesday, April 12, 2011

8:00 am - 5:00 pm

NTC Wausau Campus

Class #: 65437

Cost: \$255.00

Wednesday, May 18, 2011

8:00 am - 5:00 pm

NTC Wausau Campus

Class #: 65438

Cost: \$255.00

Cold Climate Houses: Getting to Zero Defects

Do you want to improve the performance, efficiency and durability of the homes you build?

This workshop is designed to help residential building professionals examine the causes for common residential building problems, and partner with educated consumers to improve overall home performance and reduce liability in callbacks.

Joe Nagan will uncover exactly what the issues are when building high performance homes in a cold climate. This workshop will review the "field tested and proven" building techniques used by Wisconsin builders in certifying over 14,000 Wisconsin ENERGY STAR Homes. Participants will receive unbiased on the newest technologies and tested results to see details that you can use to assure better building performance.

All major areas of the building shell will be covered, from the footings to the attic, with a brief mechanical overview. Reduce costly callbacks, increase customer satisfaction and get ready for takeoff at this high energy and fast paced workshop.

This course qualifies for 3 hours of Dwelling Contractor Continuing Education.

Wednesday, March 16, 2011
6:00 pm - 9:00 pm
NTC Wausau Campus
Class #: 66346
Cost: 39.00

[Register Today!](#)

For More Information

Contact Renee Selle at 715.803.1861 or selle@ntc.edu.

Register for classes online at www.ntc.edu/wls/register
or call 715-675-3331 ext 5861

DON'T MISS OUT!

THE ANNUAL GOLF OUTING

**will be held Friday, June 10
Pine Valley Golf Course**

*Watch for registration
information coming soon.*



NAHB SPIKE CLUB

NAHB STATUS CREDITS

for month ending February 28, 2011

SUPER SPIKE

[250-499]

Dan Sillars (480)

ROYAL SPIKE

[150-249]

Dave Framke (229.50)

Rod Werner (211)

Ken Bauer (199)

Jim Woller (185.50)

Guy Reedy (181.50)

Doug Knight (160)

Larry Voigt (162.50)

RED SPIKE

[100-149]

Sid Sorensen (134.50)

Jim Voigt (120.50)

Dave Kautza (118)

Jerry Draxler (113)

Rick Kuharske (100)

GREEN SPIKE

[50-99]

Jerry Jarosz (87.50)

Larry Meyer (87)

Dwight Dorpat (74)

Will Keener (71)

LIFE SPIKE

[25-49]

James Koebe (47.50)

Cory Sillars (44.50)

Arden Emmerich (42)

Bernie Wood (37.50)

Jeremy Voigt (37)

Bob Sundell (35)

Kolby Muscha (28)

Dan Thomas (27)

BLUE SPIKE

[6-24]

Garry Volm (22)

Bob Kolbeck (21)

Ted Peotter (20)

James Wanserski (19.50)

Rob Mork (19)

Ken Wanta, Jr. (18.50)

Brian Luedtke (18)

Shane Brzezinski (17.50)

Ray Bodenheimer (16.50)

Jason Brettingen (15)

Leroy Kazmierczak (14.50)

Bill Schnowske (11.50)

SPIKE CANDIDATE

Mark Reede (3)

Don Marquardt (2.50)

John Proulx (2)

Andy Radant (2)

Gary Guerndt (1.50)

David Kempf (1.50)

John Ohrmundt (1.50)

Mike Polencheck (1.50)

Gary Rusch (1.50)

Matthew Waldvogel (1.50)

Rick Wanta (1.50)

Tim Brown (1)

James Coleman (1)

Robert Kulp (1)

Sarah Ruffi (1)

Jonathon Smith (1)

David Zick (1)

Michael Bolen (.50)

Roger Zell (.50)

SPIKES - WHAT ARE THEY?

Spikes are very valuable to our association because they work to bring in new members and encourage current members to renew their membership. Their efforts are essential to the growth and well-being of our association. We are pleased to join with NAHB and its affiliates across the country in recognizing our "Spikes".

Created in 1953, the NAHB Spike Program is designed to recognize and reward those members who are actively involved in recruitment and retention of members. There are currently 15,164 Spikes in local associations across the country and almost an equal number of Spike Candidates, those individuals working to obtain Spike status. Through the NAHB Spike Club, these members receive awards of silver and gold lapel pins, plaques, blazers and sweaters for their efforts in membership development.

At local membership meetings and at the NAHB annual Convention, Spikes proudly wear their hard-earned blazers and sweaters, and on Spike Color Day at the Convention, thousands of Spikes are recognized on the board floor by the NAHB Board of Directors.

As additional recognition, all Spikes in good standing that have also recruited at least one new member during the Membership Year, are invited to attend the annual NAHB Spike Party held during the Convention in January.

To become a Spike, an individual must obtain 6 credits within two consecutive years. Spike members must then earn two credits until they reach Life Spike status with 25 credits.

If you are interested in learning more about how you can become a member of the Spike Club and enjoy its rewards, contact the Wausau Area Builders Association at 715-842-9510.