

# LET'S LEVEL

*the Official Publication of the Wausau Area Builders Association*



*Celebrating 50 years*

**JUNE 2017, VOLUME 36**

## CALENDAR OF EVENTS

June 6-11	Parade of Homes
June 23	Golf Outing
July 20	Woodchucks Game
Aug. 17	WABA Picnic at Marathon Park
Aug. 18	Sporting Clay Shoot
Sept. 16	Grand Celebration Banquet at The Hoffman House
Oct. 19	Parade of Homes Kick-off & Table Top at the Great Dane
Nov. 16	Election of Officers/Directors at Ferguson's

**parade**  
OF HOMES

**STARTING TUESDAY THE  
6TH AND ENDING ON  
SUNDAY THE 11TH**

## GOLF SCRAMBLE

**FRIDAY, JUNE 23**

**10:30 LUNCH/REGISTRATION**

**11:30 SHOTGUN START**

**PINE VALLEY GOLF COURSE**

- Cash Prizes for Scratch and Peoria
- Subs for Lunch and Steaks for Dinner
- Goody Bags - Door & Raffle Prizes
- 18 Holes with Cart
- Beverage Tickets

**All are Welcome! \$55 per golfer • Dinner Only - \$20**

*Sponsorships are available.*

*Registration and more information inside the newsletter*

### OUR MISSION:

*The Wausau Area Builders Association chartered in 1967 and affiliated with the Wisconsin Builders Association and National Association of Home Builders, is a professional non-profit trade association. Serving the community, we represent the interests and concerns of the customer, building trades, industry suppliers, and all facets of the building industry.*



801 South 24th Ave.  
Wausau, WI 54401  
Phone (715) 842-9510  
[www.WausauAreaBuilders.com](http://www.WausauAreaBuilders.com)

#### OFFICERS

President ..... Cory Sillars  
Vice-President ..... Cindy Zuleger  
Secretary ..... Shelly Talley-Nelsen  
Treasurer ..... Julie Rajek  
Past President ..... Russ Utech  
Business Manager ..... Carolyn Wilde

#### WABA DIRECTORS

Through 2017: Gloria Fenhaus, Kyle VanOrder,  
Amber Gober; Through 2018: Roger Lang, Keith  
Koenig, Travis Hoffman; Through 2019: Alex Forer,  
Travis Hoerman & Sid Sorensen

#### WABA STATE REPRESENTATIVES

Matt Keeney, Alex Forer, Cory Sillars

#### NATIONAL DIRECTOR

Cory Sillars

#### WBA PAST PRESIDENT

Arden Emmerich

#### COMMITTEE CHAIRPERSONS

Advertising ..... Lori Stevenson  
Anniversary ..... Dan Sillars  
Bylaws ..... Sid Sorensen  
Budget/Audit ..... Dan Sillars & Arden Emmerich  
Events ..... Gloria Fenhaus  
Finance ..... Julie Rajek  
Home Show ..... Russ Utech  
Legislative ..... Cory Sillars  
Marketing ..... Lana Mohs  
Membership ..... Alex Forer  
Nominations ..... Russ Utech  
Parade of Homes ..... Travis Hoerman/Sam McLellan  
Personnel ..... James Wanserski  
Scholarship ..... Cory Sillars  
Silent Auction ..... Amber Gober  
Golf Outing ..... Phil Pesanka  
Sporting Clay ..... Alex Forer & Larry Meyer  
Website ..... Warren Pope  
Facebook ..... Kyle VanOrder & Sara Gast



# PRESIDENT'S MESSAGE



Happy Summertime!

May Dinner meeting was a great time with our Comedian entertainment. Thank you to Gloria for setting up another great WABA event. June 23rd is the golf outing. Please take a look at the flyer and sign up today for a day full of fun and prizes. Even if you're not a golfer, this event is a great way to interact and get to know the other WABA members in relaxed setting.

The Parade of Homes is right around the corner! Pray for good weather and a high attendance for our Builders. Promote the Parade when you are able at your business. By working together, we all gain from each other's hard work.

July has our Wood Chucks Game on the 20th for only \$10 per person. August will be our Picnic at Marathon Park. Check the upcoming events schedule and plan to attend a WABA event in the near future.

Let us not forget the Fallen Heroes of our Armed Forces. Remember the men and women who have given their all for the rest of us throughout the history of the United States. As Tom Hanks' character in Saving Private Ryan said to him, "Earn this". Earn this life that the Fallen have given to us by their death.

*Cory Sillars, 2017 WABA President*

# JOKE OF THE MONTH

## The Pastor's Wife

Gladys was the preacher's wife and accompanied her husband each Sunday to church. One particular Sunday when the sermon seemed to go on forever, many in the congregation fell asleep.

After the service, to be sociable, she walked up to a very sleepy looking gentleman. In an attempt to revive him from his stupor, she extended her hand in greeting, and said, "Hello, I'm Gladys Dunn."

To which the gentleman replied, "You're not the only one!"

# MEMBER INFORMATION

## NEW MEMBERS

Creative Design Concrete & Masonry LLC  
D & T Drywall + Insulation LLC  
Pearce Woods LLC

## RENEWING MEMBERS

Advanced Disposal  
Amelse Construction  
B&B Kitchen Cabinets LLC  
BK Flatworks  
Cellcom  
Certainteed  
Comfort Gallery LLC  
Compass Insurance Services  
Dombeck Custom Cabinets LLC  
EXIT Greater Realty  
Furniture & ApplianceMart  
Hallman Lindsay Paint Co.  
Jeremy Voigt Construction Co.  
Kolbe Millwork Co. Inc.  
Macco's Floor Covering Center, Inc.  
Maher Water Corporation  
Morgan Sand & Gravel LLC  
Mystic Tile  
Olson Floor Covering of Wausau  
Patino's Drywall & Insulation LLC  
Ruffi Law Offices SC  
Scotties Interiors  
Solid Rock Builders LLC  
Springer Masonry LLC  
The Kaz General Contractor  
Trim Crafters LLC  
Virtual Vision LLC  
Wausau Buyers Guide  
Wilhelm Lumber LLC  
Woodstock Hardwood Flooring LLC

## Happy Father's Day



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TO THOSE AT  
WAUSAU AREA BUILDERS,  
  
THE PLANT, THE PEACE LILY  
THAT YOU SO THOUGHTFULLY  
SENT NOW GROWS  
WITHIN THE WALLS OF  
MY HOME. IT SITS IN  
A LOVELY POT EXPOSED  
TO THE SUN OFTEN,  
NOW THAT ITS SPRING!

THANK YOU SO MUCH  
FROM ALL THE HUCKBODYS.  
I KNOW MY FATHER  
ENJOYED BEING A PART OF  
YOUR ASSOCIATION.  
- Lou



# JUNE

# 2017

SUN	MON	TUE	WED	THU	FRI	SAT
				1 BY into B Committee Meeting at 4:30 pm	2	3
4	5 Parade Bus Tour	6 Golf Meeting at 11 am Home Show Committee Meeting - 4:00 pm Parade of Homes 5-9	7 Parade of Homes 5-9	8 Parade of Homes Noon-9	9 Parade of Homes Noon-9	10 Parade of Homes 11-5
11 Parade of Homes 11-5	12	13	14	15	16	17
18	19	20 BOARD MEETING - 4 pm	21	22 ITEMS FOR NEWSLETTER DUE	23 Golf Outing at Pine Valley	24
25	26	27 Membership Committee Meeting at 4:30 pm	28	29	30	

## Wisconsin's Premier Design Center

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 Birnamwood, WI 54414

715-449-2279

info@woodstockflooring.com

www.woodstockflooring.com

# JULY

# 2017

SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4 POH Committee Meeting - 12:00 pm Home Show Committee Meeting - 4:00 pm	5	6	7	8
9	10	11	12 BY into B Committee Meeting at 4:30 pm	13	14	15
16	17	18 BOARD MEETING - 4 pm	19	20 WOODCHUCKS GAME	21 ITEMS FOR NEWSLETTER DUE	22
23	24	25	26 Membership Committee Meeting at 4:30 pm	27	28	29
30	31					

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# THANK YOU!



I wanted to thank Jamie Wilde, Eric Golla and Carolyn Wilde for all the hard work they did this year with planning the 2017 Silent Auction! Another huge thank you to Larry Meyer for being our awesome auctioneer for the evenings live auction.

And of course, this event would not have been possible with all the donations from the following businesses and everyone that came out that night to bid.

Abby Bank	Greenleaf Consulting
ABC Supply	Greenwood Hills
Accent Window Fashions	Hallmark Building Supplies
ACRO Plumbing	Inner Piece
Amerhart	Intercity State Bank
Automated Products	Jim Kryshak Jewelers
BayTherm Insulation	Kaz Co
Builders FirstSource	Koble Windows & Doors
Carpet City	Kolbe Gallery
Carol Kraemer	Kretz Lumber
Cellcom	Kulps of Stratford
CertainTeed	Lang Well Drilling
Coldwell Banker Action	Larry Meyer Construction
Color Creations	Maher Water
Compass Insurance	Mendards
Cordova Insurance Agency	Menzner Lumber
County Land & Title	Nex Gen Building Supply
County Materials Corp	Pella Windows & Doors
Cunico Electric	Peoples State Bank
Dan Sillars General Contractor	Per Mar Security
Dream Systems	Ruffi Law Offices SC
Dun-Rite	Runkel Abstract & Title
Elite Custom Cabinetry	Snowbelt Fireplace & Stove
Emmerich & Associates	Sorenson Construction
EXIT Greater Realty	Timber River Custom Homes & Design
Featherstone	Torbergs
Ferguson	Wausau Buyers Guide
Furniture & ApplianceMart	Woodstock Hardwood Flooring
Grebes	WPS
Greenheck	

We raised over 43% of our goal and already starting to plan for next years event!

Thank you,

Amber ~ WABA Director and the 2017 Silent Auction Chair



## WBA MEMBER REBATE PROGRAM

As a builder member of the Wisconsin Builders Association, did you know that you are invited to take full advantage of the WBA Member Rebate Program? This simple program gives you cold, hard cash back on purchases you already make for your business--often enough to cover your dues & then some!

What's the catch? No catch. Manufacturers recognize that the small to mid-size builder is the largest segment of the industry, so the Member Rebate Program combines these builders across the country to negotiate the same rebates that a "Top-5" builder would receive. This is a gimmick-free program that allows you to collect rebates for products you used in completed home, remodeling, or multi-unit family projects--you don't even need to keep track of your receipts!

### HOW IT WORKS - 5 STEPS

- 1.) Go online to the WBA Portal of the HBA Rebates Program website. (<https://www.hbarebates.com/wba.html>)
- 2.) Register yourself. This is how they know where to send the check.
- 3.) View the quarterly deadlines and current participating manufacturers to see how your purchases might qualify.
- 4.) File a rebate claim. Every quarter that you have a completed home, remodeling project, or multi-family unit that used any of the participating manufacturer products, you qualify for rebates! No receipts are required because the Member Rebate program uses the manufacturers' salespeople in your area to confirm that their products were used. Rebates can be submitted in a variety of ways:
  - Printable rebate claim form
  - Customized Microsoft Excel spreadsheet
  - Online Claim Form
- 5.) Receive your remittance statement and your rebate check. You will receive an email within 24 hours confirming the receipt of your rebate claim and remittance statements take roughly 4-6 weeks from the date of the quarterly deadline. Lump-sum rebate checks, depending on manufacturer payments, usually arrive another 8-16 weeks after the remittance statement. Here is more information on the Claims Process.

Better still, Member Rebate Program staff are on-hand ready to answer any questions you have! Call 866-849-8400 to have your questions answered!



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# ADVOCACY DIGEST



## **Approval of Budget Provision for Wisconsin-Specific ResCheck Software**

Ever since the latest update to the Uniform Dwelling Code (UDC) went into effect 1/1/16, a primary goal for the WBA concerned the development of Wisconsin-specific software for checking energy code

compliance. Currently, most builders in Wisconsin use ResCheck, a software program provided in conjunction with the Department of Energy to ensure that builders are designing and building homes in compliance with the energy code.

However, this program requires that a state's energy code be "based on the current model code and two previous versions of the model code," effectively mandating states to follow model energy code guidelines rather than decide for themselves what provisions to accept.

To remedy this situation, the WBA worked with members of the Joint Committee on Finance to add language and funding to the DSPS budget so Wisconsin can create Wisconsin-specific software for energy code compliance. In a vote of 12-4, the Joint Committee on Finance agreed to make this addition to the state budget. The motion to approve this change was authored by the Joint Committee on Finance co-chairs, Representative John Nygren, Senator Alberta Darling, and committee member Senator Tom Tiffany. Committee member Representative Mary Felzkowski was also instrumental in helping to draft this provision.

This is a breakthrough for the WBA, as we have had this item on its advocacy agenda for a number of years.

## **DSPS Test for Plumber and Electrician Certification Saved**

Another item of concern to the WBA was the language in Governor Walker's budget proposal that called for the elimination of a DSPS test currently required for plumber and electrician certification in Wisconsin. After receiving feedback from several WBA members and bringing this proposed elimination to the WBA Advocacy Group meeting in April, the WBA formally joined a coalition of groups working to have this language deleted from the budget proposal, which would allow current testing requirements to continue.

In the weeks leading up to the vote, the WBA worked with the following groups: Associated Builders and Contractors; Mechanical Contractor Association of Wisconsin; Plumbing, Heating, Cooling Contractors Association; Wisconsin Onsite Water Recycling Association; Wisconsin Pipe Trades Association; National Electrical Contractors Association; and, the IBEW State Conference. Our coalition effort on this item paid off when the Joint Committee on Finance voted 16-0 to delete this language from the state budget and retain the current law's testing requirements for plumbers and electricians.

The Joint Committee on Finance will continue their work on the state budget, and there is still a lot of ground to cover before having a final bill to move forward. The WBA will also continue our efforts to advocate for some additions to the state budget that ensure affordable housing options for Wisconsin families.

## **REINS Act Expands Ways to Object to Administrative Rules**

The topic of further reforming the process for the introduction and adoption of administrative rules has discusses during the last legislative session and has moved quickly through the legislature this session. This effort has been lead by State Senator Devin LeMahieu and Representative Adam Nylon.

Additional reforms to the process of introducing and adopting administrative rules have moved quickly through this legislative session, thanks to leading efforts by State Senator Devin LeMahieu and Representative Adam Nylon.

A few sessions ago, the WBA was able to work with the legislature and governor to get language added to the administrative rule state statutes that required additional review for any code update that increased the cost of housing by \$1000. The amended version of the bill to reform the process of review for administrative rules, most commonly called the REINS Act (Regulations from the Executive In Need of Scrutiny) builds on and expands the language dealing with expensive code changes in a very positive manner.

Under the amended version of the REINS Act that recently passed the state senate on a vote of 19 to 14, any administrative rule can be indefinitely objected to by the Joint Committee for the Review of Administrative Rules, and would require a bill to be passed and signed into law in order to go into effect. If this bill is passed by the State Assembly and ultimately signed into law by Governor



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Walker, it will be one more tool to assure that administrative rules issued by any state agency do not adversely affect the cost of housing for Wisconsin families, and can be stopped by the Joint Committee for the Review of Administrative Rules.

### **Controversy Regarding Hiring of Former State Senator**

Announcements by associations or businesses that they have hired new government affairs staff are not typically met with a great deal of comment or controversy. Recently, the announcement by Sentry Insurance in Stevens Point that they had hired former State Senator Julie Lassa (D-Stevens Point) was greeted with some pushback from State Senate Majority Leader Scott Fitzgerald (R-Horicon).

In a press release announcing the hiring of Lass Sentry Chairman, president, and CEO stated, "We are delighted to have someone as talented as Julie—and who has done so much for the people and the business community of central Wisconsin—join our Government Affairs team," said Pete McPartland, Sentry chairman, president, and CEO. "She is home-grown talent who has served the people of central Wisconsin well for 18 years.

When contacted by the online news services WisPolitics.com, Majority Leader Scott Fitzgerald stated that the recently announced hire of Lassa by Sentry Insurance as a member of their government relations team was a "bad move" and that he hoped they "reverse their decision."

According to WisPolitics.com, Fitzgerald went on to say in a phone interview that Lassa's hiring "might be the single dumbest hire I've seen in my 20-plus years in the Legislature," and that it was "a slight to me and the new senator of the 24th District."

Republican Pat Testin (R-Stevens Point) defeated Julie Lassa by a margin of 52.4% to 47.6% in November 2016 General Election.

As you may imagine, democrats had a different take on the Lassa hire. After first reporting the comments by Fitzgerald, WisPolitics.com also quoted State Senate Minority Leader Jennifer Shilling (D-La Crosse) as saying that Lassa "was a natural fit and great hire." Shilling went on to say that "Senator Fitzgerald's comments are as disturbing and vindictive as they are dangerous," and also went on to add "Who else is on his blacklist? How many other businesses have been threatened by legislative Republicans? Rather than blackmailing businesses and harboring political grudges, Sen. Fitzgerald and Sen.

Testin should get over themselves and stop being so emotional."

### **Dane County Executive Parisi: No Run for Governor in 2018**

Recently, another high-profile democrat who had been mentioned as a possible challenger to Governor Walker announced that he would not be running for Governor in 2018.

Dane County Executive and former State Representative Joe Parisi has often been mentioned as a challenger to Walker in 2018. That speculation was put to an end when Parisi announced he would be staying put as Dane County Executive, a post he has held since April 2011, and would not throw his hat in the ring to challenge Walker.

Most election observers believe any democrat who wants challenge Walker would be well suited to be up and running sometime this summer or early fall to start putting together a statewide network of supports and start raising campaign funds.

The continued news that high-profile democrats are passing on a run for governor is good news for Walker and republicans who are hoping to help elect Walker for a third term in 2018.

The Republican Party of Wisconsin released a statement following Parisi's announcement stating, "This is the strongest proof yet: Wisconsin Democrats are in total disarray. Offering the same failed policies of yesterday has resulted in a historic low point for their party, and with another top-tier candidate taking a pass on a run for governor, it's clear the Democrat Party of Wisconsin does not know how to offer a real agenda for hard-working Wisconsin families."

Brad Boycks

WBA Director of Government and Political Affairs  
Wisconsin Builders Association@bboycks@wisbuild.org  
(608) 242-5151 ext.16

Visit our web site: [www.wisbuild.org](http://www.wisbuild.org)





# SCHOLARSHIP THANK YOUS

Jerry,

I would like to thank you and the Wausau Area Builders Association for awarding me a \$500 scholarship. This will help me obtain a degree in Architecture and Design. Again, Thank you!

Sincerely,

Wyatt A. Brown

Dear Mr. Jerry Jarosz,

I would like to thank you for awarding me with the Wausau Area Builders Association Scholarship for \$500. Scholarships are very helpful when it comes to getting a college education and I would not be where I am today if I did not have help from generous donors like you.

I am currently in my second semester of the Architectural Design and Technology Program at Northcentral Technical College. After College, I plan on pursuing a career in Residential Design in the central Wisconsin Area.

Once again, I would like to thank you and anybody who may have contributed to this scholarship for your generosity. I am honored to have been chosen for this scholarship. With the help of this scholarship, I will be able continue my college education and pursue my dream of becoming a Residential Design

Thank You,  
Hannah Wanta

Dear Mr. Jerry Jarosz,

I am writing to thank you for the \$500 Wausau Area Builders Association Scholarship. I was very pleased and appreciative that I was accepted as a recipient of your scholarship.

I am a current student enrolled in the Architectural Design & Technology Associate's Degree program at Northcentral Technical College. After graduation, I plan to continue my education to the University of Wisconsin-Milwaukee to obtain my Bachelor's of Arts Degree. Thanks to you, I am one step closer to achieving my goals.

By awarding the Wausau Area Builders Association Scholarship, you have assist me in my financial need which allows me more time to focus on the important aspect of learning. Again, thank you for your generosity and support. I will work endlessly to achieve my goals and give back to others and the community.

Sincerely,

Mai Kou Yang  
1748 Lenard Street  
Wausau, WI 54401

# SPIKE CLUB

## CANDIDATES

Tim Brown - 4.5  
Stan Budleski - 3  
Don Budnik - 1  
James Coleman - 2  
Gloria Fenhaus - 4  
Robery Gaffney - 1  
John Henning - 2  
Travis Hoerman - 2  
Matt Keeney - 3  
Brent Kriewaldt - 1  
Robert Kulp - 5  
Wayne Lodholz - 2  
Sam McLellan - 1  
Philip Pesanka - 1  
Tony Pfefferman - 2  
Sarah Ruffi - 1  
Gary Rusch - 3  
Jerry Schepp - 2  
Lori Stevenson - 4  
Shelly Talley-Nelsen - 1  
Russ Utech - 6.5  
Craig Wilhelm - 5.5  
Tim Witzeling - 3  
Roger Zell - 5

## MEMBERS

Joan Belke - 9  
Jason Blenker - 14  
Ray Bodenheimer - 24  
Michael Bolen - 8.5  
Alex Forer - 7.5  
Gary Guernndt - 10.5  
Leroy Kazmierczak - 15.5  
David Kempf - 6  
Don Marquardt - 7  
John Ohrmundt - 7  
Mike Polencheck - 7  
Andy Radant - 10.5  
Matthew Waldvogel - 13  
Bruce Woyak - 15

## LIFE MEMBERS

Ken Bauer - 224.50  
Jason Brettingen - 26.5  
Shane Brzezinski - 26.5  
Dwight Dorpat - 83  
Gerard Draxler - 120  
Arden Emmerich - 50.5  
Dave Framke - 239  
Jerry Jarosz - 96.5  
William Keener - 87  
Arnold King - 70  
Doug Knight - 164  
James Koebe - 63.5  
Bob Kolbeck - 26  
James Krammer - 157  
Rick Kuharske - 106  
Brian Luedtke - 31.5  
Don Manlick - 152.5  
Larry Meyer - 112  
Robert Mork - 27.5  
Daniel Muleski - 40  
Kolby Muscha - 36  
Ted Peotter - 31.5  
David Rademan - 79.5  
Guy Reedy - 194  
Robert Schulz - 27.5  
Cory Sillars - 79  
Dan Sillars - 528.5  
Sid Sorensen - 193.5  
Bob Sundell - 40  
James Sydow - 43.5  
Jeremy Voigt - 65  
Jim Voigt - 143  
Larry Voigt - 180.5  
James Wanserski - 26.5  
Ken Wanta Jr. - 26.5  
Richard Wanta - 373.5  
Rod Werner - 225  
Jim Woller - 208  
Bernie Wood - 41.5



**WISCONSIN  
BUILDERS  
ASSOCIATION**

## AFFINTY PROGRAMS

In an effort to bring you additional returns on your membership, the WBA has partnered with several different organizations that provide great benefits while supporting the WBA's mission!

### AVID RATINGS



Provides the latest WI homebuyer market data through its recent publication of a statewide market study, available to members at a deep discount.

### SBGP



Small Business Growth Partners provides business coaching & consulting services not available to general public, with special offers for members.

### BREHMER AGENCY



Powers WBA Insurance Services, providing many exclusive business insurance plans to WBA members, including the Signature Protection Program.

### SNAZZY TRAVELER



Exclusive hotel, cruise, rental car, & activities booking site offering discounts up to 75%, no blackout dates or restrictions.

### HOME BUILDERS UNIVERSITY



Contractor continuing education courses offered online at a discount to WBA members.

### MEMBER REBATE PROGRAM



Hassle-free builder rebate program providing access to deals "Top-5" builders would receive. No receipts required!

**LEARN MORE ABOUT  
WBA's AFFINITY PROGRAMS &  
ADDITIONAL MEMBER BENEFITS**

*(including contracts & forms and  
an exclusive member hotline)*

**AT [WWW.WISBUILD.ORG](http://WWW.WISBUILD.ORG)**





1967



2017

801 S. 24<sup>th</sup> Avenue - Wausau, WI 54401

715-842-9510 - [Carolyn@wausauareabuilders.com](mailto:Carolyn@wausauareabuilders.com)

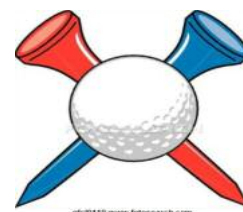


# WABA Golf Scramble

Friday, June 23, 2017

10:30 Lunch/Registration

11:30 Shotgun Start



## Pine Valley Golf Course

- Cash Prizes for Scratch and Peoria
- 18 Holes with Cart
- Beverage Tickets
- Subs for lunch and Steaks for Dinner
- Goody Bag- Raffle Prizes

## All Are Welcome

**\$55 Per Golfer**

**Dinner only \$20**

We will pair you up and put you on a Team

Singles / Twosomes / Threesomes

2 free mulligan's per golfer-\*Scramble Format\*

Team/Company Name \_\_\_\_\_ Primary Contact \_\_\_\_\_

E-Mail \_\_\_\_\_ Phone Number \_\_\_\_\_

Player 1:

☐

golf only

Player 2:

☐

golf only

Player 3:

☐

golf only

Player 4:

☐

golf only

## Sponsorships-X your sponsorship level

\*\*\*Sign Included for all sponsors\*\*\*

Hole Sponsor- **\$50** \_\_\_\_\_

Lunch Sponsor -**\$150** \_\_\_\_\_

Dinner Sponsor -**\$150** \_\_\_\_\_

Beer Hole -**\$150**(includes ¼ barrel- 2 available) SOLD

Beverage Cart Sponsor-**\$75** (2 available) SOLD

Hole in One-4 (\$1,000 value prize by sponsor) \_\_\_\_\_

Putting Contest -**\$75** (\$100 prize by sponsor) SOLD

**Total Enclosed \$** \_\_\_\_\_

Please mail registration and payment to the above address before June 15, 2017 to secure your spot. To ensure a sign for your sponsorship please have in by June 9<sup>th</sup>.

715-842-9510 \*\*\*\*\* [Carolyn@WausauAreaBuilders.com](mailto:Carolyn@WausauAreaBuilders.com)

Philip Pesanka - Committee Chairman

**Proceeds benefit WABA Scholarships**

We Welcome Raffle Prize Donations **OR** Goody Bag Items!!

---

# HOMEOWNERSHIP

Reprinted from NAHB website

## QUICK HOME CLEANING TIPS

Does the mere thought of tackling your weekly house cleaning chores exhaust you? Unfortunately you can't eliminate the tasks entirely or you and your house will quickly become the talk of the neighborhood.

Don't fret! Simply incorporate these quick cleaning tips into your routine to help make chores more manageable.



### Daily Maintenance

Give the shower and bath a quick wipe down after every use. There are several daily shower sprays on the market that will do the job. Keep a sponge or squeegee in the shower, along with the shower spray, to eliminate the build-up of soap scum and mold, which creates more work later.

### Within Reach

Disinfectant wipes, even baby wipes, are a great way to quickly clean something when you make a mess. Keep canisters in the kitchen, bathroom and living room for quick and easy access. When they are in reach, you are more apt to clean up the mess immediately rather than put it off until later.

Also, gather all of the supplies you will need to complete a task before you begin. Put them in a tote or basket to carry around with you as you clean. You will spend less time traveling from room to room hunting down the products you need.

### Spray and Walk Away

If you are doing heavy cleaning to your bathroom or kitchen, just spray and walk away. Cleaning products are designed to dig deep into the stain to help dissolve it. When you spray and then immediately wipe it off, you are not giving the product time to do its job. Thoroughly spray down the areas you are cleaning and then tend to another task. When you go back to the area to be cleaned, the product will have done most of the work, creating less scrubbing for you.

### Beat the Clock

You don't have to carve out an entire afternoon to take care of your house cleaning. Set a timer for 15 or 30 minutes and restrict your duties to that time period. You will find that when you are "on the clock" you are more efficient and less distracted. What you don't get done in that time frame can be saved until the next time. By scheduling your duties in shorter segments you won't feel as if it has taken up as much of your time.



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# HOME BUYING

Reprinted from NAHB website

## THE NOT-SO-OBVIOUS BENEFITS OF BUYING A NEW HOME

Home buyers have the choice of two types of houses on the market: resale or new.

Home buyers planning to buy a brand-new house or condominium often cite energy efficiency, open layout, a warranty, and being able to select appliances, flooring, paint colors and other design elements as factors driving their choice.

But builders say that buyers can be drawn to a new house for reasons that aren't so obvious. Here are a few more benefits of a brand-new home that you may not see in the sales brochure.

### Building a Community Together

A brand-new community is one of the built-in benefits of many new homes. When families move in to a subdivision at the same time, they often form lasting bonds of friendship and neighborliness right away. Nobody is the "new kid on the block," and many home builders host community parties in new developments to help owners meet and connect.

Popular amenities like pools, walking trails and tennis and basketball courts offer additional opportunities for interaction among neighbors of all ages. Often new communities are comprised of home owners in the same stage of life, such as young families or active retirees, so neighbors can get to know each other through carpools, PTA meetings, tennis matches or golf games.



### Entertaining

Throwing a party in an older home can be a challenge because smaller, distinct rooms make it difficult to entertain guests in one large space. Today, new home layouts feature more open spaces and rooms that flow into each other more easily. While you are preparing dinner, you can still interact with guests enjoying conversation without feeling closed off. The feeling of spaciousness in today's new-home layouts often is enhanced with higher ceilings and additional windows that bring in more light than you would find in an older home.



### A Clean Slate

For some buyers, parking the car in a sparkling-clean garage or being the first to cook a dinner in a brand-new kitchen is part of the appeal of new construction. In addition, you won't have to spend time stripping dated wallpaper or repainting to suit your own sense of style — creating your own home décor from the get-go!

The advantages of being the first owner extend to the outdoors. Instead of inheriting inconveniently or precariously placed trees, or having to tear up overgrown shrubs, you can design and plant the lawn and garden you want.

### Outlets, Outlets Everywhere

Homes built in the 1960's and earlier were wired much differently than houses today. Builders had no way of anticipating the invention of high-definition televisions, DVRs and computers that we enjoy today — and the very different electrical requirements they would introduce. New homes can accommodate advanced technologies like structured wiring, security systems and sophisticated

lighting plans, and can be tailored to meet the individual home owner's needs.

Anyone who has ever lived in an older home can also attest to the fact that there are never enough outlets, inside or out! Today, home builders plan for the increased number and type of electronics and appliances used by today's families, so you can safely operate a wine cooler, Christmas lights and your laptop — and more.



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FOUNDATION

## 2017 GOLF OUTING

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Following the WBA Member Meeting Day on Wednesday, July 12th, please join us for a day of golfing for a good cause Thursday, July 13th! Your attendance will assist the WB Foundation's efforts to promote and support future builders in the state of Wisconsin by raising funds for trades student scholarships. With your help, we can ensure that Wisconsin students receive the opportunities they need!



**WHEN:** Thursday, July 13th, 2017

**WHERE:** SentryWorld Golf Course, Stevens Point

Sponsorships Available

Registration Details To Be Announced

Stay Tuned at [www.wisbuild.org](http://www.wisbuild.org)

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## What's in a name?



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3200 Hilltop Ave., Wausau, WI 54401-4026  
Telephone: 715/842-5663 Fax: 715/842-7051  
[www.womenscommunity.org](http://www.womenscommunity.org)  
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Striving To End the Cycle of Domestic Violence, Sexual Assault and Trafficking

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Board Member Emeritus

EXECUTIVE DIRECTOR:  
Jane Graham Jennings

March 14, 2017

Friends  
Wausau Area Builders Association  
801 S 24th Avenue  
Wausau WI 54401

Dear Friends,

Thank you so much for your recent donation of prepared food for the clients at The Women's Community.

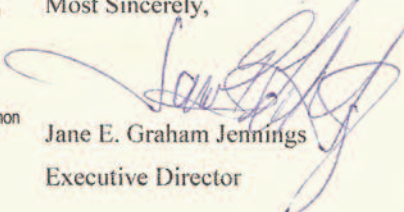
Your donation is greatly appreciated and very gratifying. Your continued support is invaluable.

Your donation is tax deductible and this letter serves as your official receipt of your donation. No goods or services have been provided on behalf of The Women's Community, Inc. in consideration for this contribution.

The Women's Community is a vital part of our community, providing services to victims of domestic abuse and sexual assault. Just a few of the things we do are providing lifesaving shelter for women and children escaping abusive relationships; legal advocacy through the court systems, 24 hour crisis intervention, community education in schools, businesses and churches, advocating for victims of domestic violence in later life, and our Healing Through Art Program.

Your gifts help us to continue to offer services to anyone in our community who needs them. On behalf of our Clients, The Board of Directors and The Women's Community staff, we THANK YOU from the bottom of our hearts for your support.

Most Sincerely,

  
Jane E. Graham Jennings  
Executive Director





3200 Hilltop Ave., Wausau, WI 54401-4026  
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County Sheriff's Department

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Davis Project Solutions LLC  
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EXECUTIVE DIRECTOR:  
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March 23, 2017

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Wausau Area Builders Association  
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Dear Friends,

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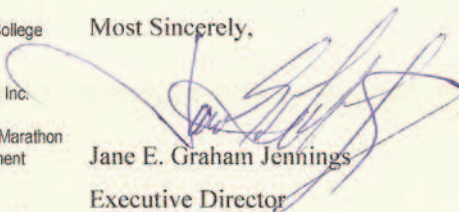
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